## THE RESEARCH OF COURSE OF THE RESEARCH OF THE ROOM

## NATIONAL PROVISIONER

OFFICIAL ORGAN OF THE AMERICAN MEAT PACKERS' ASSOCIATION

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## PACKERS' CASES THROWN OUT

## Failure of Another Attempt to Prosecute Meat Men

Judge Landis in the United States District Court at Chicago Thursday sustained the demurrers of the packing companies to the indictment recently found charging a combination in restraint of trade. The indictment, which was drawn on evidence secured by agents of the federal government, ran against the National Packing Company and its ten subsidiary companies, charging violation of the Sherman anti-trust law.

When Judge Landis announced that the indictment would not stand he also ordered a call for a special grand jury venire of seventy-five men for July 14. This body will be ordered to hear testimony with a view to finding valid indictments against the packing company if there can be found any evidence to sustain them.

The indictment failed to show, in the view of Judge Landis, that any offence had been committed within the last three years. It did not show that during this statutory period the defendants had been engaged in inter-State commerce. The general averment that the packing companies engaged in a combination in restraint of trade the court declared to be a mere conclusion.

Judge Landis said: "The court is not clothed with authority to supply entirely by inference the complete omission of so fundamental an element of the offence."

"The most painstaking search of this indictment fails to disclose the presence of a

charge that during the statutory period the defendants have been engaged in or had anything to do with inter-State commerce, or that they have done anything having an effect upon such commerce, and the court is not clothed with authority to supply, entirely by inference, the complete omission of such a fundamental element of the offence. It was the vital part of the decision.

"This fatal weakness might have been obviated by including the charge had the evidence warranted it that the defendants, or their respective officers or agents, did something as, for instance, fixed prices, controlled output, divided territory or the like, which effected in restraint of inter-State commerce being carried on within the three-year period.

"The general averment that the defendants engaged in a combination in restraint of inter-State trade is of course a mere conclusion, and therefore insufficient. The demurrer must be sustained."

This language, coming from a judge who has a reputation as an enemy of big trade interests, is particularly humiliating for the eminent legal lights of the government's "trust-busting" corps, who did not know any more about drawing up a valid indictment than they do about the meat business.

This concludes another act of the politicolegal farce with which the government has been regaling the public for the past seven or eight years.

#### to restrain trade and destroy competition in the purchase and sale of meat products, livestock, poultry, butter and eggs, and by fixing a price to be paid by all the members of the alleged agreement, and conspiring to control the business of buying, selling and dealing in packinghouse products.

#### COST OF LIVING REPORT.

The report of the Senate Committee on the cost of living was at last presented in the Senate at Washington on Thursday. It ascribes the high cost of living to so many things and is so hazy in its references that it is hard to discover just what the conclusions are. Pretty nearly everything, including cold storage, trade combinations and trade organizations, is charged with more or less responsibility for high prices. Senator Lodge made the report to the Senate on behalf of the Republican majority of the committee.

Among the items which are discussed in the report as offering contributing causes to the high cost of living are the increased cost of production of farm products, the demand for farm products, and the supply, commercial combinations and associations having to do with the manufacture and distribution of commodities; the effect of gold upon the cost of all products; labor unions, the cost of distribution, cold storage, sanitary and other regulations, overcapitalization, immigration, higher standards of living and freight rates.

The report of the committee covers fortysix galleys of double column width, and is exhaustive as to statistics and comments thereon. By a vote of the committee the minority has been given the privilege to hire an expert and to file a minority report at the next session of Congress. As an offset to the political uses to which the Republicans are expected to put their own report, the minority report is expected to become public early this fall.

## WOULD DRIVE MEAT PACKERS OUT OF MISSOURI

Following his investigation of several months ago, when he heard evidence concerning the conduct of the meat packing business in his State, Attorney General Major of Missouri this week began ouster proceedings against five meat packing companies today by filing quo warranto information in the Supreme Court of that State. The companies attacked are the Armour Packing Company, Morris & Company, Swift & Company, the Hammond Packing Company and the St. Louis Dressed Beef and Provision Company.

The Armour, Swift and Morris companies are charged with violating the anti-trust law and conspiracy with the Hammond and St. Louis Dressed Beef and Provision companies, as subsidiary companies of the National Packing Company, to control the meat packing business in Missouri. The five companies

nies are named in two petitions, which ask that the corporations be excluded from all corporate rights, that their licenses be forfeited, and that all or such portion of their property as the court may deem proper be confiscated, or in lieu thereof a fine be imposed.

Armour, Swift and Morris are charged with having entered into a conspiracy in 1909 to control the prices to be paid by dealers in livestock, poultry, butter, eggs, dairy and agricultural products, to control the prices to be paid by retail and wholesale dealers for dressed meats, and to control the prices to be paid by all retail and wholesale dealers for butter, eggs, poultry, game, dairy and agricultural products and by-products from the business of slaughtering livestock.

The second count of the petition charges that the three packing companies conspired

#### PACKERS' CASE IS ADVANCED.

At the opening of the June term of the Court of Errors and Appeals of New Jersey at Trenton on Tuesday Pierre Garvin, prosecutor of Hudson county, asked that his case against the National Packing Company be heard this term. The request was granted and the case was advanced. The case before the court is the appeal taken by the meat packers from the decision of the Supreme Court which directed them to produce their books for the purpose of investigation by the Hudson County grand jury, which is probing into the high prices of meat.

## PACKERS WILL ACCEPT HIGHER FREIGHT RATES Meat Trade First to Recognize the Railroad Position

Something of a surprise was created this week in connection with the discussion of proposed increases in railroad freight charges by the announcement from Chicago that the largest shippers among the meat packers had agreed to accept an increase in freight rates. The announcement was made by the representative of the railroad interests, and later confirmed by representatives of the packers. Of course, the yellow press immediately discovered an ulterior motive in the packers' acceptance of the raise in rates, but the fact remains that the meat trade was the first to recognize the increased burdens put upon railroads by higher wage demands, greater cost of materials and operation, etc., and the consequent necessity of increased revenues.

The rate increases accepted by the packers amount to about 11 per cent. and practically cover shipments east of the Missouri River, including export shipments. It is said that the railroads first proposed a 25 per cent. increase, which the packers refused to consider.

The increased rates will give the Eastern roads between \$2,000,000 and \$3,000,000 increased revenue from packinghouse commodities and livestock, the new rates applying from Chicago east to the seaboard both on export and domestic products. The advanced rates will, however, carry back to the Missouri River and thereby affect all the products of the packers.

Quite as important to the railroads as the increased revenue which they will have is the admission by the packers of the contention of the railroads that some increases in freight rates is demanded by the present situation. This admission is made openly by the packers, and is expected to have a tremendous moral effect upon the manufacturers of other commodities.

Packers say they will not try to pass the increases on to the consumers, but will depend upon increased business due to better times to recoup their losses due to increased freight charges.

#### What the New Rates Are to Be.

The old rates and the new rates which will apply for Chicago to the seaboard are as follows:

	Old rates, per 100 lbs.	New rates, per 100 lbs.
Dressed meats	45 cents.	50 cents.
Provisions	30 "	33 "
Hogs	30 "	33 "
Cattle	28 "	31 "
Sheep	30 "	33 "

The following statement was made concerning the action by George B. Robbins, a director of Armour & Company, and head of the Armour Car Lines:

"We have advanced rates on the broad ground of railroad needs. We believe the railroads are entitled to somewhat higher rates on account of higher prices and wages to maintain their standard. The success of the railroads is interwoven with the success of all other business. If they fail to prosper we are all affected. The rate question is before other lines of business now, the same as ours, but so far as I know ours is the first announcement of an actual acceptance of the advance. The railroads have approved the

check up of these rates, and only the Inter-State Commerce Commission's approval remains necessary. There should be little difficulty there, so long as the shippers are agreeable. Our action was quite voluntary."

## CONGRESS CRITICIZED ON TARIFF.

The Executive Committee of the National Tariff Commission Association met this week in New York. The keynote of the meeting was dissatisfaction with Congress in not creating a permanent tariff commission. The \$250,000 appropriated in Congress recently in the interests of a tariff commission was characterized by John Kirby, Jr., president of the National Association of Manufacturers and a member of the committee, as "hush money."

In a statement given out after the meeting the members present, including John C. Cobb, president; John Kirby, Jr., H. E. Miles, chairman of the executive committee; D. A. Tompkins, of Charlotte, N. C., and F. C. Schwedtman, of St. Louis, were unanimous in condemning the evasive policy of the present Congress in ignoring the epractically national demand for a real tariff commission which would be non-political and unbiased in its investigations of industrial production at home and abroad.

Reports received by the association from its members in practically forty States strongly indicate that the appropriation of \$250,000 for the purposes of the Payne bill is regarded as entirely inadequate in its scope and considered as an evasive compromise of the issue at stake. The committee unanimously voted "that while appreciating that much useful information can be gathered under the appropriation of \$250,000 in the hands of the President, Congress has failed utterly in meeting the issue by not providing for a permanent tariff commission."

The National Tariff Commission Association has perfected its plans for an aggressive campaign during the summer. Strenuous efforts will be made not only by the officers but also by every delegate to carry the war into every State of the Union. Representatives will attend the State conventions, and no pains will be spared to show these conventions that the people demand a permanent tariff commission.

#### FOELKER AFTER THE PACKERS.

Congressman Foelker, of Brooklyn, put a few more nails in his political fence this week by introducting a resolution in the House at Washington demanding that Attorney General Wickersham inform the House whether or not the "beef trust" is violating the injunction issued against it several years ago for violation of the Sherman law. Foelker fired this shot at Wickersham because he has been unable to get action on his bill to repeal the duties on meats. The resolution was referred to the Committee on Rules. In view of the hostility shown by the House leaders to the free meat bill, it is hardly likely that the resolution will be reported. If no action is taken on it for eight days Foelker will have the privilege of moving to discharge the committee from further consideration of it. By that time, however, Congress will have adjourned.

#### PROPOSED ANNUAL QUARANTINE.

Representative Charles F. Scott of Kansas, has introduced a bill in the House of Representatives providing for the establishment of an animal quarantine station in Maryland. This will place Baltimore on a par with New York and Boston as a cattle shipping port. It is stated that the bill has the endorsement of the Bureau of Animal Industry of the U. S. Department of Agriculture. The bill calls for an appropriation of \$40,000 for the purpose of purchasing a site and erecting buildings.

There are but two similar special animal quarantine stations. One is at the port of Boston and the other at New York. The object of these stations is to provide facilities for inspecting livestock entering the country.

#### FAVORS CANADIAN INSPECTION.

Despatches from Ottawa, Canada, state that Dominion Veterinary General, Dr. J. S. Rutherford has strongly urged the establishment of municipal abattoirs.

He thinks the federal act could not well be extended beyond its present scope. The meat intended for export to other countries is rigidly inspected by the government officers, but the inspection of the butchers' trade is slack.

Dr. Rutherford points out that in the establishments where the government inspectors are, only animals of the best class are bought. The conditions in private slaughter houses, conducted without inspection or official supervision of any kind, may readily be imagined.

## ABATTOIR AT LITTLE ROCK.

The board of health of Little Rock, Ark., has decided that a central abattoir is necessary there, at which all butchers will be compelled to kill their stuff, and no slaughtering will be permitted except at this abattoir, unless under government inspection. The board has asked the city to advertise for bids for building the abattoir, and will also let the slaughtering contract to the best bidder.

## TESTS WITH COTTONSEED FLOUR.

That Colonel Jo Allison's cottonseed bread is not destined to be relegated to the scrap heap of unpractical foodstuffs, is shown by the fact that it bids fair to become a ration of the United States Army. Experiments are now being conducted with cottonseed flour in bread making at the bakers school at Fort Riley, Texas, with a view to determining whether it is suitable for an army ration or not. The outcome of the experiments will be awaited with interest.

#### GEORGIA MILL SUPERINTENDENTS.

The Association of Georgia Cotton Oil Mill Superintendents held its meeting at Macon, Ga., and elected the following: J. T. Holmes, of Blakely, president; W. J. Yarborough, of Macon, vice-president, and J. W. Hanson, of Ocilla, Ga., secretary and treasurer.

## GEORGIA COTTON OIL MEETING

## Big State Crushers' Association in Annual Session

(Special Correspondence of The National Provisioner.)

Tallulah Springs, Ga., June 22.-The sixth annual convention of the Georgia Cottonseed Crushers' Association ended here last night after one of the most successful and enjoyable meetings in the history of the organization. The Georgia association is one of the real, live factors in advancing the interests of cottonseed products throughout the country, and its meetings attract almost as much attention as the national convention.

The convention finished its work by electing Vice-President A. O. Blalock of Fayetteville, Ga., to the presidency, to succeed Fielding Wallace of Augusta. E. P. McBurney of Atlanta, was elected vice-president. The popular and hustling secretary, W. M. Hutchinson, of Atlanta, was re-elected to that office by acclamation, as was R. G. Riley of Albany, to the treasurership. At the close of the meeting, H. C. Brown of Augusta, in an eloquent speech, presented a solid silver pitcher to retiring president Wallace, as a testimonial of the esteem of the association.

This convention will go on record as one of the largest, most interesting and most enthusiastic conventions in the history of the organization. The unusually large attendance upon this meeting is taken as a president of the control tendance upon this meeting is taken as a special compliment to retiring President Fielding Wallace, who as president during the past year and for the three years previous as secretary, has done so much to promote interest in this organization. The members came from every section of the State, bringing their families with them. As a result practically every mill in Georgia was represented by one or more members. All of the sessions were most interesting, the list of speakers being very attractive.

was represented by one or more members. All of the sessions were most interesting, the list of speakers being very attractive.

The absence of Mr. L. A. Ransom, former president of the Inter-State Association, was most regrettable. This is one of the few conventions which he has missed, but a telegram received by the convention from him stated that his absence was unavoidable.

The large open-air auditorium was well flied at ten o'clock on Monday, June 20, when the convention was called to order by B. L. Bond, president of the Farmers' Oil Mill at Royston, Ga. Prayer was offered by Rev. Thomas Duck of Toccoa, after which the address of welcome was delivered by Col. I. C. Wade of Cornelia, Ga., to which response was made on the part of the crushers by Hon. W. H. Davis of Waynesboro, Ga. President Wallace was roundly applauded as he took up the gavel, formally called the convention to order. After roll call by Secretary Hutchinson, and the preliminaries over, the programme for the day was taken up. President Wallace was the first speaker under this head. under this head.

#### Annual Address of President Wallace.

After felicitating the members of the association upon their presence at the sixth convention of this association, President Walvention of this association, President Wallace reviewed in most interesting detail work accomplished during the year just closed. He declared that during this time the principal products known to the association, cottonseed oil and cottonseed meal, had reached the highest prices ever known. He declared that the demand for these products had been greater than ever in the history of the association. He reviewed the early efforts of the pioneers in this industry to create this demand and congratulated them upon reaping their just reward. He declared the experimental stage had been passed and the work now an assurity.

work now an assurity.

He then took up the work of the association during the past year He reviewed in brief the splendid fight that has been made

to have the present oleomargarine tax law repealed and an equitable adjustment repealed and an equitable adjustment reached. He called attention to the press of the State that was taking up this fight for the South, both in its news and editorial columns, and held out the hope that relief might be had soon. He regretted the fact that the recently enacted tariff law did not give to cottonseed oil the consideration to which it was justly entitled. He made a special point of the fact that it was regretted that the duty on press cloth, so essential for every oil mill, was not lowered as it had been hoped.

President Wallace paid the highest compliments to the work being done by the State College of Agriculture, under the leadership of Dr. Soule, assisted by his corps of efficient instructors. President Wallace made mention of the campaign of education which the association had been carrying on for some



FIELDING WALLACE, Augusta, Ga. Retiring President Georgia Cotton Seed Crushers Association.

time in an effort to popularize the feeding of cottonseed meal to work stock, and urged that a new campaign be undertaken. He pointed out many interesting instances where cottonseed meal was being fed with splendid results. He laid special stress upon the fact that it should be made plain to the planters of the South that it is to their mutual benefit to sell their seed to the oil mill and buy in return meal for fertilization and for feed. He declared every ton of seed put in the ground for fertilization pur-poses was a dead loss.

poses was a dead loss.

He called the association's attention to the "Allison Cottonseed Flour," which has created such a furor throughout the country in the fight to reduce the cost of living. President Wallace paid Secretary W. M. Hutchinson the highest compliments for the efficient work that he had done during the year just closing, and also complimented Treasurer Riley upon his active interest in the work of the association. After complimenting the various association. After complimenting the various committees for their splendid co-operation and thanking the members for the honor paid him, he concluded his address with a prediction for the brilliant future of the industry.

#### Report of Secretary W. M. Hutchinson.

Following him came the annual report of Secretary W. M. Hutchinson, who has proven an indefatigable worker during the past sea-son. After leaving the splendid financial con-

dition of the association, Secretary Hutchinson announced that during the past year the membership of the association had reached the high water mark, when there were regularly high water mark, when there were regularly enrolled 229 members. This makes the Georgia association second only to the Texas Association, which embraces a much wider territory. He mentioned the fact that some of the members had been remiss in the payment of their dues, and urged them to be more prompt in their financial responses. In

more prompt in their financial responses. In conclusion he said:
"Practically every oil mill in Georgia is enlisted under our banner, and I confidently expect that when we meet in annual convention again every mill in the State not now a member will have seen the error of its ways and come into the fold. During the latter part of April it seemed that a great calamity had befallen the farmers of this State, on account of the unprecedented cold State, on account of the unprecedented cold (Continued on page 22.)

## COTTON PRODUCTS ANALYSTS.

During the recent meeting of the Inter-State Cotton Seed Crushers' Association at Little Rock, Ark., a number of chemists interested in cotton products analysis formed an organization and adopted the name of So-ciety of Cotton Products Analysts. The principal objects of this Society are to work out standard and uniform methods of analysis out standard and uniform methods of analysis to be used by all chemists analyzing cotton products, so that results obtained by different workers will be more uniform, and to unite the members of the profession more closely in a social way, so that by interchange of ideas and experiences they themselves and the trade for which their work is largely done will be benefitted.

A constitution was adouted for the Society

serves and the trade for which their work is largely done will be benefited.

A constitution was adopted for the Society and the following officers and standing committees were elected and appointed: Felix Paquin, president, Galveston, Texas; Dr. David Wesson, vice-president, New York City; G. Worthen Agee, secretary-treasurer, Memphis, Tenn. Governing Committee: Felix Paquin, chairman; Dr. David Wesson, David Schwartz, G. Worthen Agee, R. B. Hulme, E. R. Barrow, E. A. McDonald. Membership Committee: Dr. David Wesson, chairman; R. W. Perry, Landon C. Moore. Committee on Uniform Methods and Co-operative Work: F. N. Smalley, chairman; E. R. Barrow, R. C. Warren, Thos. C. Law, G. Worthen Agee. Agee

Agee.

The following are charter members of the society: Felix Paquin, Galveston, Texas; F. N. Smalley, Savannah, Ga.; Dr. David Wesson, New York City; E. A. McDonald, Houston, Texas; J. B. Pratt, Charlotte, N. C.; R. B. Hulme, Memphis, Tenn.; Edwin Lehman Johnson, Memphis, Tenn.; Landon C. Moore, Dallas, Texas; G. G. Fox, Chicago, Ill.; E. Scherubel, Chicago, Ill.; E. R. Barrow, Memphis, Tenn.; W. J. Kallaher, Memphis, Tenn.; David Schwartz, Gretna, La.; R. W. Perry, New Orleans, La.; R. C. Warren, Little Rock, Ark.; G. Worthen Agee, Memphis, Tenn.; P. S. Tilson, Houston, Texas; Thos. C. Law, Atlanta, Ga.; Dr. H. B. Battle, Montgomery, Ala.; W. H. Marguess, Memphis, Tenn. Memphis, Tenn.

#### CAROLINA CRUSHERS' MEETING.

joint annual convention of the South A joint annual convention of the South Carolina Cottonseed Crushers' Association and the North Carolina Association, will be held at Wrightsville Beach, N. C., on July 6 and 7. An interesting programme has been prepared and the Carolinians extend a hearty invita-

and the Carolinians extend a hearty invitation to cotton oil men from all over the country to meet with them. They are particularly anxious to invite all of the New York
trade, to whom the ocean trip would be a
delightful outing.

The programme will include the usual
routine business, officers' and committees'
reports, and addresses by Judge Henry C.
Hammond of Georgia, Hon. E. J. Watson,
W. A. Reynolds, B. W. Kilgore and others.
H. L. Todd of Clinton, is president of the
South Carolina Association; F. S. Evans of
Greenwood, is vice-president, and B. F. Taylor Greenwood, is vice-president, and B. F. Taylor of Columbia, is secretary and treasurer.

## TRADE GLEANINGS

Swift & Company will, it is reported, erect a branch house at Pueblo, Colo.

Work on the new branch house of Swift &

Company at Bangor, Me., will be started

shortly. Duane Arnold, of Three Rivers, contemplates establishing a tanning plant at Omaha, Neb.

The Kroger Grocery and Baking Company, Cincinnati, O., is preparing to manufacture all kinds of soap.

The plant of the Santa Paula Packing Company at Santa Paula, Cal., has been de-

company at Ganta Paula, Cat., has been destroyed by fire.

W. L. Kidd, of Albany, Ga., is reported will establish a cottonseed oil mill at Birmingham, Ala.

Fire damaged the plant of the National Fertilizer Company at Nashville, Tenn., to the extent of \$75,000.

It is reported that the Virginia-Carolina Chemical Company will establish a fertilizer plant at Newbern, N. C.

The Apache Cotton Oil and Manufacturing Company's seed house at Chickasha, Okla., has been destroyed by fire.

Hagan & Cushing have awarded the contract for the construction of a \$45,000 packing plant at Moscow, Idaho...

There is a movement on foot to interest butchers and others in the establishment of a packing plant at London, Ont.

The recently incorporated Farmers' Cot-

ton Oil Company, Birmingham, Ala., will erect a \$100,000 cotton oil mill.

The plant of the Greiss-Pfleger Tanning Company at Chicago, Ill., has been destroyed by fire with a loss of \$250,000.

by life with a loss of \$250,000. The Columbus Packing Company, Columbus, O., has obtained a permit for the erection of a \$30,000 addition to its plant.

F. McAulay, L. B. Byrd and O. C. Bruton are promoting the establishment of a \$20,000 cotton oil mill at Mount Gilead, N. C.

S. Stubbs, Macon, Ga., is organizing a company with \$60,000 capital stock to establish a fertilizer plant at Douglas, Ga.

H. J. Harby and others have organized a company with \$100,000 capital stock to establish a fertilizer factory at Sumter, S. C. The Byronville Manufacturing Company,

Byronville, Ga., has awarded contract for the erection of cotton oil mill to cost \$10,000.

The recently incorporated Montezuma Fer-tilizer Works, Montezuma, Ga., has begun the erection of its plant which will cost \$100,000.

The Lauderdale County Farmers' Union Warehouse Company, Florence, Ala., contemplates changing its warehouse into a fer-

The Western Packing Company of Denver, Colo., has closed a contract for the erection of a large branch house and cold storage plant at Salt Lake City, Utah.

a large branch house and cold storage plant at Salt Lake City, Utah.

The Andulusia Fertilizer Company, Andulusia, Ala., has been organized with a capital stock of \$50,000 by T. E. Henderson, W. R. Tisdale and others.

The Byers Cotton Oil Company, Byers, Tex., has been formed to establish a cotton-seed oil mill. J. W. Harding is president; R. L. Lincoln, vice-president.

The Atlantic Fertilizer and Oil Company, Jersey City, N. J., has been incorporated with a capital stock of \$750,000 by J. C. Sickler and J. R. Turner.

The Gordonsville Poultry Farm Company, Gordonsville, Va., has been incorporated with a capital stock of \$20,000 by C. J. O'Comell, W. A. Lunney and W. S. Rogers.

Coast Fishing Corporation, Chincoteague, Va., incorporated with \$200,000 capital stock to catch menhadens and establish plant for converting into fertilizer and Oil.

The Lightfoot Schultz Company, New York City, N. Y., has been incorporated with

a capital stock of \$125,000 to manufacture soaps, etc., by W. L. Schultz, F. C. Simons and W. W. Irwin.

The Lackawanna Springs and Hotel Com-pany, near Jacksonvile, Fla., will establish and operate an immense poultry raising plant, work on the buildings to be commenced at once.

menced at once.

Morris & Company will commence on September 1 to receive shipments of cattle, hogs and sheep at its new plant at Oklahoma City, Okla. The entire plant is to be completed and in operation by Oct. 1.

An ordinance providing for the establishment of a central slaughterhouse under supervision of a United States inspector, and to be used by all Memphis butchers who kill, is being considered by Dr. M. Goltman, superintendent of health at Memphis. Tenn. Machinery has been ordered for a \$35,000

Machinery has been ordered for a \$35,000 cotton oil mill plant, and ground for its location, valued at \$3,500, has been pur-chased at Thorndale, Tex. Work on the chased at Thorndale, Tex. Work on the plant will begin within the next few days and it is the intention to have everything

in readiness for the fall crop.

E. C. Blake & Company, Detroit, Mich., have incorporated to buy and sell at wholesale and retail, import and export all sorts safe and retail, import and export an sorts of merchandise, including raw and dressed skins, hides and wool. The capitalization is \$50,000, and the principal incorporators, Edwin C. Blake of Detroit and John Hallam of Toronto.

Toronto.

The newly elected officers of the Stock-dale Cotton Seed Oil Mill Company, Stock-dale, Tex., are as follows: C. Sikes, president; M. E. Shaw, first vice-president; J. T. Hall, second vice-president; J. P. Lorenz, secretary-treasurer, and C. B. Forgason, manager. The following directors have been chosen: C. Sikes, J. J. Ridout, M. C. Shaw, L. R. Wheeler, W. E. Cotter, J. P. Lorenz, J. R. Watkins, E. F. Henry, B. F. Ware, R. A. Houck, C. B. Forgason, J. T. Hall, B. M. Covington, W. H. King and J. H. Chappell.

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#### MUST BECOME PRODUCERS

Confronted with all the difficulties that arise out of a meat shortage and the continued lack of sufficient livestock supplies, the packing industry welcomes the indications of a revival of interest in meat production, from whatever direction they come. It is gratifying to note the energy with which livestock and farmers' publications are urging their readers to take a more sensible and long-sighted view of the stock-raising problem than they have in the recent past.

Farmers are being urged all along the line to raise more livestock and to increase production uniformly both as to quantity and as to area of production. The East, for instance, which in many sections has gone out of the stock raising business almost entirely, is shown the unwisdom of such a shortsighted policy. One of the tendencies responsible for the existing shortage has been the disinclination to breed, to raise animals, and the preference shown for the briefer. easier and perhaps more profitable method of finishing stock for market.

But this policy could not be indefinitely continued without helping to bring about just what has happened, a shortage in the raw material. One of the most sensible comments on this matter is that of the National Stockman and Farmer, always a keen critic, which says:

It is good business for the man who can finish livestock to let the other fellows raise finish livestock to let the other fellows raise it just as long as they can do it cheaper than he can. But this policy has been carried entirely too far in a large part of our country. Too many people have got used to depending on the West for stock to feed, and among them are many on grazing lands which are better adapted to raising stock than to finishing it. These farmers should get back into the stock business without delay. They can raise cattle and sheen lay. They can raise cattle and sheep cheaper than the grain farmer can, and they cheaper than the grain farmer can, and they can raise them at a profit if they have to sell to him for feeding purposes. The day of cheap feeding stock has passed. Wellbred animals will pay for their hay and grass if sold at feeder prices, and the prospects are that they will continue to do so.

When the farmer gets back into the stock business all along the line, and sticks to it systematically and sensibly, meat may be cheaper-certainly not before.

#### COLD STORAGE WEATHER

It is a noticeable thing, now that hot weather is upon us, that the bellowing of the press and would-be reformers against cold storage and cold storage products is growing perceptibly weaker and will probably end by midsummer in a faint bleat. With householders operating at full blast their own little cold stores, there comes a sense of realization that perhaps after all cold storage is a boon to humanity.

But the agitation of the winter and spring months has had its effect and in many quarters there still exists the idea that cold storage is not only used to maintain high price levels, but that cold storage products are to be shunned. And on the shoulders of the newspapers must fall the chief blame for maligning this necessary and important industry. With but few exceptions, facts and figures have been perverted so that a scare headline could be attached to the article. And the public, more ignorant if possible of the real state of affairs than the press themselves, swallows the stories, scare headlines and all.

It was but a week ago that an article appeared in a newspaper stating that an English physician had taken occasion to remark that the increase in appendicitis cases had

occurred since the development of cold storage. It is doubtful if any scientific man would let loose such a fool statement, but the newspapers garnished and hashed up the article so that it sounded authentic. As one of our contemporaries in the cold storage field pertinently remarks, it might as well be said that inasmuch as the development of the wireless telegraph and the aeroplane has been simultaneous with the development of cold storage, therefore cold storage is responsible. This is but one of many instances of news garbling that have hurt the cold storage industry.

It is not to be denied that in occasional instances cold storage has been abused. It is also true that the public are entitled to know what they are buying. And the strange part of it is that warehousemen and operators of cold stores have no objection to letting the public know, providing some adequate means are advanced for carrying it out. In fact, the most hearty supporters of the proposed Heyburn cold storage bill, fully discussed in last week's issue of The National Provisioner, are to be found among the warehousemen. It is true that portions of this measure may not meet with their approval, but in the main Federal supervision is favored. Then, by what law of right do the public press and Chautauqua lecturers slander and villify cold storage and the operators of cold stores?

And the packers are jerked into the general condemnation, even though they operate but a beef cooler, for to the ignorant and unwillingto-be-informed daily press the beef cooler is a horrible place where aged carcasses are allowed to rot until purchased and sold to an imposed-upon public.

Meanwhile, the heated term is upon us and even the bitterest enemy of cold storage is glad to avail himself of its blessed benefits.

## A MERITED RECOGNITION

When the Texas Cotton Seed Crushers' Association elected Major Robert Gibson its secretary for life it found the happiest way of paying a long-standing debt. The obligation owed this man by the industry could not be paid in dollars. The honor implied in a life secretaryship meant more to him than a purse of gold, and its conferring was a graceful act. Major Gibson, one of the pioneers of the cottonseed products industry in this country, has been a model of faithful service through many years to that industry. His work has been done quietly, unostentatiously, without parade, and it is possible that its full value has not been apprehended for that very reason. At his post always, ready for any service to anyone in the trade, he more than merits this highest-honor earned through a lifetime of faithful toil.

## PRACTICAL POINTS FOR THE TRADE

SAVING OFFAL AT A SMALL PLANT.

In a recent issue on this page The National Provisioner answered the inquiry of a reader who kills a small number of cattle and hogs per week, and who asked concerning the saving of offal which he now gives away, by drying and converting it into fertilizer material. In reply to a request for further information this subscriber says:

Editor The National Provisioner:

The material which I now give away to the fertilizer manufacturer is the heads of tripe, clotted blood, lungs not fit to use and windpipes. I do not bother catching the running blood, but if I should find it to my advantage to use a dryer I could easily catch the blood, save the manure and, in fact, all such material as would be of use to me.

In answer to the above inquiry we may say that the proper thing for our correspondent to do, presuming that he has steam, would be to put in a pressure tank, into which he can put everything he cannot use to better advantage. He will then get all the grease out of it to commence with, and after pressing the residue dry it and sell as unground tankage. This includes bones and everything. Such tankage would be worth at least \$20 per ton net, and the grease worth  $6\frac{1}{2}$  to  $7\frac{1}{2}$  cents per pound.

It is surprising how fast such material will accumulate, and there are plenty of concerns that will buy his material in mixed carlots; that is, grease in barrels, tankage in sacks, etc. If this inquirer will write to any of our packinghouse equipment houses, whose advertisements appear in the columns of The National Provisioner, explaining the situation, they will make him a price on a complete outfit which will soon pay for itself. There is no doubt that he could easily increase his killings, which would make the handling of these now wasted by-products extremely profitable. Also, for instance, he could buy up shop fats, etc., in his neighborhood, and thus increase his volume of material and make money out of the transaction.

The cleaner he makes the raw material to be rendered the better price he will get for his grease. The blood should be caught and congealed by direct steam in a wooden vat, and after being pressed should be put through a dryer with the tankage, but on no account

must he run the blood into the steam tank. Lungs may be put in with the blood also, as they serve no purpose in a tank of grease, except to discolor it. Manure, of course, he would gain nothing by putting into the tankage. Undigested material in the stomachs of the cattle killed can be dried and used as fuel in making steam.

To a small concern the outlay for necessary machinery may seem altogether too much, but with an increasing business it will soon pay for itself and thenceforth become a very satisfactory asset. It might be possible that some of our advertisers have second-hand machinery such as he needs, which he could get at small cost, and which would answer his purpose for several years, or until he concluded he could well afford to put in a new and complete outfit—which in the end will be far more economical and profitable.

#### GENUINE PHILADELPHIA SCRAPPLE.

The following inquiry has been received:

Editor The National Provisioner:

Can you give me a recipe for making the genuine Philadelphia scrapple?

To make Philadelphia scrapple pigs' heads well cleaned, with eyes and nasal cavities removed, pigs' feet well cleaned, and some pork trimmings may be used. Boil the meat until tender, so that all bone and cartilage can be easily removed. Ine heads and feet should be boiling about 20 minutes before the smaller portions of meat are added. When satisfactorily boiled the meat should be taken out of the liquor and chopped not too fine, taking care to well mix the fat and lean. The liquid should be strained to remove small bones, etc.

Bring the liquid to a boil, then add the meat and about an equal amount of good fine-ground boiled corn meal, and keep constantly stirred. While cooking the spices should be added, which consist of salt, marjoram, thyme and white pepper. Some add a little black pepper and just a dash of red pepper. The final boiling will take about 20 minutes. Put into molds. Some use ordinary bake pans. Put away in chill room until thoroughly cold and set.

The liquid and meat should be about five and three parts, respectively. However, this

is at the discretion of the maker. The seasoning also must be carefully watched, as the liquid and meat together is difficult to calculate as to weight. A gallon of such liquid would weigh about 8½ pounds, however, so on that basis the seasoning must be figured. The addition of some lard cracklings is very acceptable to most consumers. Some makers add hogs' livers, one to each head used. The tongues are also used. Corn meal takes about five hours to thoroughly cook

#### A NEW CANNING INVENTION.

Consul P. Emerson Taylor writes from Stavanger as follows on a new Norwegian invention for fastening the lid on fish cans: The machine, in a single operation, attaches the rubber band inside the lid, presses it on, pressing on or "bukming" the lid, turning down the so-called "lip" of the lid, which holds the key used for opening, and pressing down the rim of the lid and sealing it on the can. The machine can operate this combined process at the rate of twenty cans a minute, while the old process required that much time for attaching the rubber bands alone to twenty cans.

#### COOKING FISH SCRAP.

The following inquiry has been received:

Editor The National Provisioner:

How long should fish scrap be cooked in a closed steam cooker and under how many pounds of steam for best results?

Fish scrap should be cooked in a pressure tank under 35 or 40 pounds of steam for from three to five hours, according to the "body" of the material to be cooked. All material should be cooked until the fat is completely separated.

#### CUDAHY MAY MOVE TO CHICAGO.

It is reported that the Cudahy Packing Company has under consideration a plan to move its headquarters from Omaha to Chicago, and to erect a big office building for its accommodation. Edward A. Cudahy is said to have made this anniouncement. The trade would like to see a Cudahy plant in Chicago also.



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## FOR PURCHASING DEPARTMENTS

MEAT MARKET ELEGANT AS A BANK.

The Wichita, Kan., dailies have just published an account of the opening of Mr. W. H. Kelchner's fancy meat market, which was built and installed by the Brecht Company of St. Louis. The report of the opening reads in part: "The opening tonight of the Kelchner meat market in the new Daisy Building. on South Topeka avenue, was out of the ordinary. The Kelchner meat market is said to be the finest in the United States, and the interior furnishing alone cost \$25,000. Besides a refrigerating plant that cost \$15,000, the fixtures amount into thousands. The interior finish is quarter-sawed oak, and plate glass-everything is sacrificed for cleanliness and beauty. Were it not for the choice cuts of steak seen on the blocks, one would think that he was in a large metropolitan bank. Bamberger's orchestra furnished music."

As stated, this market was equipped throughout by the Brecht Company's main factories at St. Louis; the most skilled mechanics and artisans were selected to execute this order. The Brecht Company designed the fixtures, and the design was executed to a nicety. The Kelchner market is a great advertisement for the company that built it.

#### SANITARY MEAT DISPLAYING.

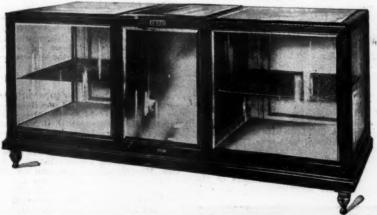
Tempting displays of meats have always been practiced by butchers, especially during cold weather. This has also become customary during the summer months since refrigerating machines have come into general use for cooling meats. In the hottest weather show cases and refrigerator counters. Butchers interested in these can get all information by writing to the Cincinnati Butchers' Supply Co., Cincinnati, Ohio.

## NEED MORE ROOM TO MAKE CANS.

Due to the fact of their being unable to properly develop their business, the Southern Can Company, now located at 2303 Boston street, Baltimore, Md., will this coming autumn begin the removal of their entire plant to Wolfe and Lancaster streets, where they will erect a large three-story structure, which in connection with other warehouses already on the property will give them the largest plant of any independent company in the country. The new location will be the means of greatly increasing the capacity of their lithographing department, which is becoming more and more a necessary adjunct of the can manufacturing business.

The growth of this concern, which was started in 1901, has been remarkable, and their reputation for fine work is well known over the entire country. They carry on with success not only the packers' can line, but the general line of cans. Readers of The National Provisioner are already familiar with the very high quality of lard pails they manufacture, of which department Mr. Joseph M. Wiest has charge.

In their new quarters they will have excellent rail and water facilities for shipping, and will employ over four hundred hands. Mr. E. Everett Gibbs is president and Mr. Leonard Burbank, Jr., is vice-president and general manager of this company.



CINCINNATI BUTCHERS' SUPPLY CO.'S LATEST DESIGN REFRIGERATOR SHOW CASE.

chilled meats look natural, retain their color and being firm, cut to greater advantage than soft, unchilled meats. To keep it from flies, dust and handling by pretending buyers, wideawake butchers prefer to display their meats and meat products in refrigerator show cases or counter refrigerators. Some state Health boards have also caught the fad and had laws passed to prohibit the sale and display of uncovered meats. This has created quite a demand for these new and useful fixtures. Iu order to assist butchers in selecting size and style most convenient for their business, The Cincinnati Butchers' Supply Co. had circulars printed with illustrations and descriptions of their latest designed refrigerator

#### BRECHT SALES.

The Brecht Company, of St. Louis, Mo., does not believe in hard times, and the following large contracts executed within the last six. weeks seem to justify their unbelief in such: The Nesbit Grocery Company, complete outfit; Ernest Pollard, modern slaughterhouse;

Pulaski House, battery of special hotel refrigerators; Thompson & Eddy, cold storage rooms; E. C. Calvin, retail market fixtures; S. Cohn & Son, cold storage rooms; Kauf & Rinderspacher Company, complete lard refining plant; G. Fleck, slaughterhouse cold storage; H. Hartog, fertilizer plant; R. C. Holcomb, overhead track system; Sullivan Packing Company, smokehouse equipment; Frank Knode & Sons, fancy market fixtures, including large refrigerator; H. L. Osborn, refrigerator display counter: Passons & Gay, fancy market fixtures; Busy Bee Cafe, battery of special refrigerators; Harry Hirch & Company, cold storage boxes; W. L. Throckmorton, cold storage boxes; National Provision Company, show-case counters; Consumers' Meat and Provision Company, St. Louis, the finest retail market fixtures and refrigerators in that city; Antonio Zirion Saravia & Company, complete packinghouse equipment, including refrigerating plant.

#### NEW TYPE "BOSS" HOG SCRAPER.

This machine, as it is now constructed of steel and iron, requires only one man and one boy to operate it. The man hooks the hogs in scalding tub and attaches them to the endless chain. This draws the hogs over the belly scrapers, then through steel cylinder equipped with body scrapers, and discharges them automatically on rear bench of machine. Here the boy takes off the hook, hangs it over an iron rod, on which it slides back. The finishing of the hog is done on the rear bench, which is also part of the "Boss" hog scraper. Here hogs are also gambrelled and dropped on to gambrel hooks of rollers.

The cleaning of hogs by the "Boss" scraper is the same as is done by hand. It is noiseless; there is no pounding or vibration. Hogs pass through the machine and are cleaned as fast as they are hooked to chain. Machine requires no particular skill to operate it. Anybody can learn to do it in a few minutes. The Cincinnati Butchers' Supply Company, Cincinnati, Ohio, the manufacturers of the "Boss" hog scraper and all other "Boss" machines, will be pleased to give full information to those interested in an up-to-date hog-cleaning machine.

#### INSURGENT BUTCHERS OUT.

Insurgent members of the Independent Jewish Co-operative Butchers' Association of St. Louis, Mo., have been handed back the money they have paid in for stock and have been ousted from the association.

The insurgents were charged with making trouble in the association for several months.

Officers were elected as follows: J. Berken, president: S. Eidelstein, vice-president: H.

Haverbuch, secretary; Nathan Blum, treas.

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Sterling, Ill.—Fire damaged the plant of the Illinois Refrigerator Company to the extent of \$10,000.

Hazleton, Pa.—The Hazleton Cold Storage and Ice Company has been incorporated with

and the Company has been incorporated with a capital stock of \$10,000.

Dallas, Tex.—The Dallas Creamery and Dairy Company has been incorporated under the laws of New Jersey with a capital stock \$100,000.

of \$100,000.

Watertown, N. Y.—The St. Lawrence County Creamery Company has been incorporated with a capital stock of, \$3,500 by M. J. Lobdel and others.

Ogdensburg, N. Y.—The Averall Farm Dairy Company has been incorporated with a capital stock of \$3,000 by C. D. Averall, M.

New York, N. Y.—The Prospect Park Refrigeration Company has been incorporated with a capital stock of \$400,000 by S. A. Rice, G. K. Wallace and L. Joseph.

Montpelier, Ind.—H. C. Bacon, C. A. Taughinbaugh and C. Sutherland, of Muncie, have incorporated the Montpelier Creamery Company with a capital stock of \$10,000.

#### ICE NOTES.

Kingston, Okla.—This city will establish an

ice plant. Waco,

Waco, Tex.—G. E. Snyder, of Memphis, Tenn., will establish a brewery plant here.
Teague, Tex.—The Central Texas Ice Company has started its new plant at this city.
El Campa, Tex.—E. H. Koch is interested in the establishment of a creamery plant

Natchez, Miss.—The Natchez Dressed Beef Company will erect an addition to its cold storage plant.

El Campo, Tex.—The Creamery and Dairy Company of San Antonio has purchased the old Weaver ice cream works which will be

converted into a creamery plant.
Natchez, Miss.—The Natchez Creamery
Company, recently incorporated, will install

refrigerating machinery, separators and other machinery for butter, cream, etc.
Saugerties, N. Y.—A 22,000-ton ice house owned by Samuel Whitehead, of Albany, and located on the river front was destroyed together with a full crop of ice last

Atlanta, Ga.—Robert Gamble, president of the Florida Ice Manufacturing Company, Jacksonville, Fla., will establish an ice and cold storage plant of 100 tons capacity. Also a 100-ton plant will be erected at Macon.

#### GEORGIA COTTON OIL MEETING.

weather. It appeared that fully 50 per cent. of the cotton crop was destroyed, and the matter of securing seed for replanting was quite serious. When the members of this ssociation were acquainted with the situ-

SULATING PAPER

ation, they promptly closed down their plants, and offered what seed they had in stock to the farmers at very reasonable prices, thus unmistakably evidencing their unselfish interest in the agricultural welfare of our country.

He next took up his report as Chairman of the Publicity Committee. After reviewing the work of that department, he urged of the Publicity Committee. After reviewing the work of that department, he urged the members to give their co-operation and continuation of this most important department. He pointed to the great awakening throughout the country to the edibility of cottonseed oil, and urged the members to push forward equally as strenuous efforts to get the planters and cattle raisers to feed their work stock on cottonseed meal. He urged every member to become a personal missionary in the advocacy of cottonseed meal as a cattle feed, and to give practical demonstrations at their mills by feeding their own work stock on a well-balanced ration of this most nutritious feeding stuff. After him came the report of the Legislative Committee, of which Hon. J. D. Price is chairman, followed by that of Treasurer R. E. Riley, of Albany, Ga. It was with regret that President Wallace announced the illness of Hon. J. Rice Smith of Richmond, the morning speaker. Following this there

the morning speaker. Following this there was an adjournment for luncheon.

## The Boll Weevil and the Soya Bean.

The afternoon session was given up to additional reports and other interesting addresses. The first of these reports was by E. E. Dallis, manager of the publicity bureau. He was followed by a most instructive address by Dr. E. L. Worsham, State entereded.

dress by Dr. E. L. Worsham, State entomologist.

Dr. Worsham began his paper with the history of the Mexican boll weevil, which has proven so disastrous to the cotton growing States. He declared that it was traveling from Texas toward Georgia at the rate of from 50 to 125 miles a year. He stated that it had entered Texas in 1892 and since that time has traveled across that State. Louistime has traveled across that State. Louis time has traveled across that State, Louis-iana, Mississippi, Alabama, and had invaded Arkansas and Oklahoma, leaving in its wake damage to the extent of \$30,000,000 a year. He introduced some most interesting figures to show how the cotton crop had been re-duced each year since the boll weevil had duced each year since the boll weevil had come into the cotton growing fields. He predicted that the boll weevil would enter Southwest Georgia within the next three years. So far, he stated, no agency has been found which can successfully thwart the inroads of the boll weevil, though in some cases early varieties of cotton had managed

to escape the weevil.

He entered at length into the discussion of a successful fight which is being waged in Georgia to drive out the black root from this State. He concluded his most interestthis State. He concluded his most interest-ing address with a brief history of the soya-bean, which is looked upon as the successor to the cottonseed in the event the boll weevil succeeds in entirely annihilating the cotton crops. He predicted, however, that it would be a long time before anything could ever be found which would adequately take the place of cottonseed and its by-products.

There was a general discussion of this sub-

There was a general discussion of this sub-

PACKING HOUSE ARCHITECTS AND ENGINEERS C. E. HUNTLEY & CO. 103 Park Ave., N. Y.



ject, which was entered into by quite a number of members present.

#### Value of Cotton Meal as a Feedstuff.

Mr. W A. Reynolds of Charlotte, N. C., who has made an extensive study of the value of cottonseed meal as a feedstuff, and the State laws governing its sale, was the next speaker. Mr. Reynolds recently made a similar address before the Inter-State meet-ing, which was reprinted in full in the report of that convention published by The National Provisioner.

The general subject of Mr. Reynolds' remarks was the practical methods by which cottonseed crushers may pay higher prices to the farmers for their seed. It would seem natural that cottonseed crushers would be interested in finding how cheap they could buy their seed, but it was shown that this becomes an impossible condition, on account of the competition for seed among the farmers themselves, who have been accustomed to use cottonseed at home, both as a feed and as a fertilizer. The only way the crushers can pay higher prices for cottonseed is to develop markets which will bring higher prices for their products.

cottonseed meal has always sold far below its intrinsic value, as shown by comparing its content of nitrogen with that of com-peting products, both in the fertilizer and in the feeding world. Practically all the work that has been done toward making higher prices for cottonseed meal has been in developing meal, either as a direct fertilizer veroping meat, either as a direct fertilizer or as an ingredient in mixed fertilizers. This work has been pursued very advantageously until the price of meal has now reached a point about as great as it can be for a fer-tilizer. It therefore becomes necessary to exploit this meal as a feed stuff.

exploit this meal as a feed stuff.

One of the drawbacks in considering cottonseed meal as a feedstuff is that it is two
or three times as rich in elements of nutrition as any of the other natural feedstuffs. This works a hardship in two ways:
First, it is impossible to make a feeder pay
any need feedstuff two or three times the
price that he is now paying for some standard article even though the intrinsic value ard article, even though the intrinsic value is there. Second, cottonseed meal of the present standards is entirely too rich to be fed just as it is, and it is quite difficult to make the farm laborer dilute it to the proper standard. standard

The laws of most of the States are framed on the theory that cottonseed meal is to be used as a fertilizer, and they tend toward a requirement of higher standards. But in order to get the most out of cottonseed meal

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as a feedstuff, the protein content should be

reduced to the point where it is of the proper strength for easy feeding.

It is necessary for the cotton oil industry to promote feeding laws in all the States which will admit cottonseed meal of low protein content.

The most important thing for the crusher to do in getting higher prices for his products is to see that these products are equitably treated by the laws of all the States. It is necessary for the various crushers' associations to take this matter up systematically and inform their legislators what kind of

and inform their legislators what kind of laws are necessary and desired.

After his address came the report of E. P. McBurney, chairman of the committee on arbitration, after which the concluding address of the day was made by Dr. E. N. Nighbert of the United States Department of Agriculture. His address was upon "The Obstacles in the way of Cattle Raising in Georgia, and How to Remove Them." Dr. Nighbert is assisting Captain Wright of the

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## HATELY COLD STORAGE COMPANY, CHICAGO

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Warehouses reinforced concrete construction. Fire insurance 50c. per \$100.00 per annum.

## HATELY BROTHERS

GENERAL COMMISSION MERCHANTS

70-71 Board of Trade, CHICAGO, ILL.

State Department of Agriculture in the matter of eradicating the cattle tick in Georgia, and his address proved a most interesting

The feature of the evening's entertainment was the annual smoker of the crushers, which is always a most interesting affair and largely attended.

## Cotton Oil as a Cure for Anemia.

The opening address of the second day's session was a most instructive talk by Dr. W. C. Bryant, proprietor of Camp Yonah Sanatorium, Camp Yonah, Ga., where by the use of cottonseed oil emulsion and outdoor treatment he is curing hundreds of tuber-culosis. Dr. Bryant took as his subject, "Cotton Oil as a Treatment in Anemia."

Dr. Bryant began his address by analyzing his subject. He stated that anemia meant lack or loss of blood. Nutrient, he explained, meant a nutritious substance which was anything that will nourish or supply the demands of a created thing. He next took up the need of fats by the human system, and stated

that oxygen, hydrogen and carbon were most essential, adding "fats or oils, of which cottonseed oil from the standpoint of purity and digestibility stands at the very head of the list, contains these three elements."

After dwelling at length upon the fight made by the bacillus tuberculosis to gain a foothold on the human system, he took up the question of fortifying the body against these attacks. He said the use of oil in the treatment of tuberculosis had long been recognized, and that for years fish oil had been employed. "But," he said, "I am here to say that you have in cottonseed oil as a tissue builder and force producer an oil that is far superior to the nauseous product from tissue builder and force producer an oil that is far superior to the nauseous product from this filty source. The rank fish odor and taste excites disgust in most stomachs and precludes its use, but in the pure vegetable oil this objection is eliminated, and in fact if properly emulsified it is soon a pleasure rather than a hardship to take it. That its superiority as a food has only been recently known, accounts for its use not being more known, accounts for its use not being more general."

The report of the governing committee, of which M. S. Harper is chairman, was then made. Dr. A. M. Soule, president of the State Agricultural College at Athens, one of the best-posted men in the United States on cotton and cottonseed products, was the next speaker. He took for his subject, "Extending the Use of Cottonseed Products," and pointed out to the cottonseed crushers the wonderful possibilities in the seed with which they possibilities in the seed with which they have already done so much. Dr. Soule is

have already done so much. Dr. Soule is always a most interesting and instructive talker, and this time was at his best.

The report of the rules committee, of which A. O. Blalock is chairman, was made. The rules of this association follow those adopted by the Inter-State Association at its recent meeting at Little Rock, which were reported by The National Provisioner in its issue of May 28.

The concluding address of the convention was that of Judge H. C. Hammond of Augusta, who took as his subject, "Some Things of Interest to the Oil Mill Industry."

## Armours nhydrous Ammonia

## Pure, Dry, Volatile



Absolutely pure and free from moisture and all foreign substances. Possesses low boiling point, therefore the greatest cold producing and ice making power. Manufactured solely from a mineral base. Every cylinder subject to your most rigid test before using. Descriptive booklet, with testimonials, furnished upon ■ Stock depots at all convenient points throughout the United States.

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## PROVISIONS AND LARD

#### WEEKLY REVIEW

Alle rticles under this head are quoted by the bbl. except lard which is quoted by the cwt. in tes., perk and beef by the bbl. or fierce and hope by the cwt.

Market Irregular—Future Movement Unsettled—Hog Receipts Increasing—Quality Continues Good; Prices Lower—Product Stocks Still Small.

There has been a nervous and irregular market in futures during the week with prices showing further advance from the low point of the month. The market has shown a gain of about \$2.75 on pork, and lard has shown a gain of nearly 1c. a lb. The advance from the low price was evidently due to a change in sentiment regarding the possible movement of hogs. July pork at the opening of the month sold as low as \$21.07, and July lard sold as low as \$11.82. This week July pork sold up to \$23.80, and the price of July lard advanced to \$12.57½. The advance was also influenced to some little extent by the apparent open buying and support by packing interests and there seems to be a fairly good sized speculative short interest in the market.

The advance in future prices was also somewhat affected by the advance in the price of live hogs although the advance has not been as pronounced as expected. The average last week of live hogs at Chicago was \$9.46, which was fractionally lower than the average for the preceding week. This week the daily average has advanced about 25c., but the market again turned weak the middle of the week, owing to an increase in the receipts.

The receipts at the six leading points last week showed a gain of 54,000 hogs over the preceding week and a gain of 48,000 over the corresponding week last year. As the average weight of live hogs coming to market

last week was 242 lbs., compared with 219 lbs. the corresponding week last year, it will be seen that the increase in the number with an increase in weight of 10 per cent. means a much larger yield of meats and fats for the market. While this has been the case, the demand for cash product has been influenced, of course, by the season conditions. If the movement of hogs keeps up at the present rate, it is thought that there will be an increasing tendency in the stocks as the season advances.

To a moderate extent, this feeling is reflected in the price for product for October and November delivery, which show a discount compared with the September deliveries. The September deliveries are ruling on lard about the same as the July deliveries. The September deliveries of ribs and pork show a moderate discount for the September under the July.

the July.

The packing of hogs the past week at the interior points was reported at 500,000 against 460,000 the preceding week, and 485,000 last year, and since the opening of the summer season the packing has been 6,285,000, against 7,945,000 last year. The past week is the first time in many weeks that the packing has exceeded last year.

The expectation seems to be that the movement will shave a steadily investing total.

The expectation seems to be that the movement will show a steadily increasing total, but how soon this movement will be enough of a factor to have a radical effect on cash prices, is somewhat uncertain. The present expectation does not seem to favor sufficient increase to be a market factor of importance before fall. This condition, however, is likely to change if the movement of hogs should

increase to any considerable extent. The conditions for the raising of hogs this season have been quite favorable, and the price of feed has also been much lower than a year ago. It will be a question of time only when the influence of the price of feed stuffs on the raising of hogs will be a factor of decided importance.

importance.

The weather conditions have been very much more favorable during the past week for the corn crop, and the reports from leading States like Iowa, show that the situation has improved materially and that while rains are needed, the development has been very steady on account of the favorable temperatures and opportunity to put the crop in an excellent state of cultivation. There has evidently been marked gains in the promise of the crop over a very important portion of the belt. There has been a good deal of uneasiness in the northwest the past week over the question of dry weather and high temperatures and there has evidently been some retrogression in the grain crop condition in the northwest. The effect of the high temperature which has prevailed cannot have been a favorable one in the transportation of live stock, although there seems to have been few complaints of any loss of a general character.

The trade is looking forward with a great deal of interest to the July 1 statement of stocks of product, not only at Chicago but at other points of accumulation, as an indication of whether distribution during the past month has been of sufficient character to encroach upon the supply further or whether there has been a gaining tendency in stocks. With the

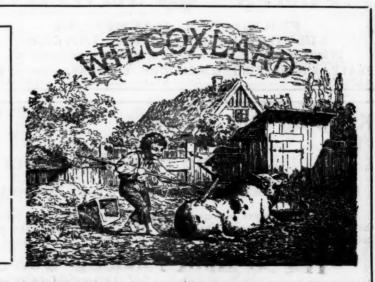
# THE W. J. WILCOX

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PURE REFINED LARD



somewhat large receipts of hogs and the better weight, there is some disposition to anticipate

a gain in the supply of product.

BEEF.—There is but little change in the situation. Demand is slow and sales in small lots. Prices are steadily held. Family, \$19 @20; mess, \$15@16; extra India mess, \$31. PORK.—There has been a moderate advance

PORK.—There has been a moderate advance and prices are very firm. Stocks continue very small. Mess is quoted at \$25@25.50; clear, \$24.50@26, and family, \$26@26.50.

LARD.—The demand continues quiet. Supplies are small and offerings from the West limited. Trade is slow, however, and without feature. City steam lard, \$12.12½; Western, \$12.80, and Middle West, \$12.45@12.55; Continent, \$13.20; South American, \$14; Brazil, kegs. \$15: compound. 9%.@9%.c. kegs, \$15; compound, 93/8@93/4c.

#### SEE PAGE 39 FOR FRIDAY'S MARKETS.

#### EXPORTS OF HOG PRODUCTS.

Exports of hog products from New York reported up to Wednesday, June 22, 1910:

reported up to Wednesday, June 22, 1910:

BACON.—Bristol, England, 10,171 lbs.;
Christiania, Norway, 19,650 lbs.; Colon, Panama, 13,494 lbs.; Cienfuegos, Cuba, 97,042
lbs.; Glasgow, Scotland, 69,595 lbs.; Hamilton, W. I., 594 lbs.; Havana, Cuba, 35,417
lbs.; Hull, England, 142,205 lbs.; London,
England, 2,900 lbs.; Liverpool, England, 483,946 lbs.; Manchester, England, 3,609 lbs.;
Nuevitas, Cuba, 19,805 lbs.; Para, Brazil,
22,744 lbs.; Tampico, Mexico, 1,379 lbs.
HAMS.—Antwerp, Belgium, 20,560 lbs.;
Amsterdam, Holland, 5,025 lbs.: Cayenne,
French Guiana, 2,181 lbs.; Cartagena, Venezuela, 502 lbs.; Curacao, Leeward Islands, 705
lbs.; Colon, Panama, 6,753 lbs.; Cienfuegos,
Cuba, 29,587 lbs.; Demerara, British Guiana,
1,870 lbs.; Guadeloupe, W. I., 3,986 lbs.;
Glasgow, Scotland, 135,300 lbs.; Hamilton,

W. I., 4,353 lbs.; Havana, Cuba, 4,612 lbs.; W. I., 4,353 lbs.; Havana, Cuba, 4,612 lbs.; Hull, England, 101,728 lbs.; Kingston, W. I., 805 lbs.; Liverpool, England, 384,800 lbs.; London, England, 186,572 lbs.; Maracaibo, Venezuela, 8,659 lbs.; Manchester, England, 13,600 lbs.; Nuevitas, Cuba, 5,242 lbs.; Port au Prince, W. I., 772 lbs.; St. Kitts, W. I., 5,301 lbs.; Surinam, Dutch Guiana, 7,616 lbs.; St. Johns, N. F., 9,000 lbs.; Southampton, England, 2,022 lbs.; St. Thomas, W. I., 1,174 lbs.; Trinidad, W. I., 3,331 lbs.; Vera Cruz, Mexico, 2,997 lbs.

Mexico, 2,997 lbs.

LARD.—Aarhus, Norway, 13,500 lbs.; Antwerp, Belgium, 127,024 lbs.; Algoa Bay, Africa, 10.326 lbs.; Amsterdam, Holland, 2,500 lbs.; Arendal, Norway, 2,750 lbs.; Bremen, Germany, 6,000 lbs.; Bergen, Norway, 4,356 lbs.; Bristol, England, 18,200 lbs.; Cayenne, French Guiana, 10,232 lbs.; Corinto Peru, 1,725 lbs.; Curacao, Leeward Islands, 1480 lbs.; Callen, Peru, 28,868 lbs.; into Peru, 1,725 lbs.; Curacao, Leeward Islands, 1,480 lbs.; Callao, Peru, 38,666 lbs.; Copenhagen, Denmark, 289,034 lbs.; Christiania, Norway, 117,985 lbs.; Ciudad Bolivar, Venezuela, 20,375 lbs.; Catania, Sicily, 3,850 lbs.; Cartagena, Venezuela, 41,579 lbs.; Cardiff, Wales, 21,000 lbs.; Colon, Panama, 2,560 lbs.; Cienfuegos, Cuba, 352,930 lbs.; Delagoa Bay, Africa, 7,197 lbs.; Demerara, British Guians, 14,314 lbs. Esquedos, Ecuador goa Bay, Africa, 7,197 lbs.; Demerara, British Guiana, 14,314 lbs.; Esmeraldas, Ecuador,
1,675 lbs.; Guayaquil, Ecuador, 4,250 lbs.;
Glasgow, Scotland, 61,683 lbs.; Gibraltar,
Spain, 2,800 lbs.; Guadeloupe, W. I., 1,100
lbs.; Hull, England, 506,798 lbs.; Hamilton,
W. I., 1,270 lbs.; Havana, Cuba, 35,665 lbs.;
Hamburg, Germany, 95,745 lbs.; Jacmel,
Haiti, 2,776 lbs.; Kingston, W. I., 2,768 lbs.;
Koenigsberg, Germany, 18,900 lbs.; London,
England, 285,117 lbs.; Leith, Scotland, 16,014
lbs.; Liverpool, England, 595,863 lbs.; Maracaibo, Venezuela, 1,487 lbs.; Malta, Island of,
11,200 lbs.; Manchester, England, 356,978
lbs.; Messina, Sicily, 16,250 lbs.; Naples,
Italy, 44,128 lbs.; Nuevitas, Cuba, 43,763

lbs.; Para, Brazil, 9,300 lbs.; Port au Prince. lbs.; Para, Brazil, 9,300 lbs.; Port au Prince, W. I., 19,474 lbs.; Port Limon, C. R., 5,918 lbs.; Palermo, Sicily, 35,769 lbs.; Rotterdam, Holland, 8,550 lbs.; Surinam, Dutch Guiana, 2,045 lbs.; Savanilla, Colombia, 8,485 lbs.; Stettin, Germany, 109,721 lbs.; St. Johns, N. F., 24,666 lbs.; Sierra Leone, Africa, 1,727 lbs.; Southampton, England, 100,380 lbs.; St. Thomas, W. I., 7,882 lbs.; St. Kitts, W. I., 11,111 lbs.; Trinidad, W. I., 110,721 lbs.; Tumaco, Colombia, 24,486 lbs.; Stavanger, Norway, 15,188 lbs.; Trieste, Austria, 50,100 lbs.; Vera Cruz, Mexico, 36,861 lbs. LARD OIL.—Rangoon, 500 gals.

50,100 lbs.; Vera Cruz, Mexico, 36,861 lbs.
LARD OIL.—Rangoon, 500 gals.
PORK.—Christiansand, Norway, 15 bbls.;
Ciudad Bolivar, Venezuela, 7 bbls.; Gothenberg, Norway, 15 bbls.; Glasgow, Scotland, 5 tcs.; Hull, England, 25 bbls.; Kingston, W. I., 7 bbls.; Liverpool, England, 100 bbls., 10 tcs.; Port au Prince, W. I., 13 bbls.; St. Thomas, W. I., 6 bbls.; St. Johns, N. F., 236 bbls.; Surinam, Dutch Guiana, 50 bbls.; St. Kitts, W. I., 60 bbls.; Trinidad, W. I., 99 bbls., 12 tcs.
SAUSAGE.—Antwers. bbls., 12 tcs.
SAUSAGE.—Antwerp, Belgium, 40 cs.

## **EXPORTS OF PROVISIONS**

Exports of hog products for the week ending June

	PORK, B	BLS.	
To United Kingdom	Week June 18, 1910. 243 85	Week June 19, 1909. 606 394	Prom Nov. 1, 1909, to date. 17,238 6,792
So. & Cen. Am	153	224	11,707
West Indies	506 303	568	28,586
Br. No. Am. Col. Other countries		. 56 11	7,800 256
Total	1,297	1,859	72,379
	MEATS, 1	LBS.	
United Kingdom	3,272,625	6,457,535	166,787,823
Continent	83,150	259,600	6,251,625
So. & Cen. Am	86,275	85,475	4,146,200
West Indies	168,225	300,225	6,563,675
Br. No. Am. Col. Other countries	2,000	14,625	93,490 249,475
Total	3,612,275	7,117,400	184,092,290
	LARD, L	BS.	
United Kingdom	5,732,890	6,478,985	140,973,569
Continent	2,283,000	4,642,505	72,606,809
So, & Cen. Am	342,600	284,080	10,454,700
West Indies	704,900	811,100	22,898,470
		3,410	361,763
Br. No. Am. Col			
Br. No. Am. Col Other countries	24,500	54,800	794,050
	9,087,890	12,274,880	794,050 248,089,361
Other countries	9,087,890	12,274,880	
Total RECAPITULATIO	9,087,890	12,274,880	248,089,361 EXPORTS.

	FULK, DUIS.	Meats, 10s.	Lintu, 100.
New York	939	1,876,700	4,738,500
Boston	13	244,125	156,890
Philadelphia		15,000	267,000
Baltimore			1,149,800
New Orleans	345	43,000	272,000
Galveston		26,000	326,000
Montreal		1.380,000	2,102,000
Mobile		27,450	75,700
Total week	1.297	3,612,275	9.087.890
Previous week	1.621	4.141.900	7,208,225
Two weeks ago	950	3,656,975	5.924.712
Cor. week last y'r		7,117,460	12,274,880

## COMPARATIVE SUMMARY OF EXPORTS.

		From Nov. 1, 1909, to date.	Same time	Decrease.
Pork.	lbs.	 . 14,475,800	20,617,600	6,141,800
Meats.		.184,092,290	305,545,662	121,453,372
Lard,	lbs.	 .248,089,361	404,917,136	156,827,775

## OCEAN FREIGHTS.

	Liverpool, Per Ton.		Hamburg, Per 100 lbs.
Beef, per tierce	15/	15/	@24c.
Oil Cake		8c.	@11c.
Bacon	15/	15/	@24c.
Lard, tierces		15/	@24c.
Cheese	20/	25/	@48c.
Canned meats	15/	15/	@24c.
Butter	25/	30/	@48c.
Tallow	15/	15/	@24e.
Pork, per barrel	15/	15/	@24e.

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There is fifty years of experience in selecting and curing behind them. They always "taste like more." That is why they make and hold customers.

## John C. Roth Packing Co. CINCINNATI, O.

Government Inspection.

## TALLOW, STEARINE, GREASE and SOAP

TALLOW.-The market has been dull and heavy during the week and prices have declined under the pressure of moderately accumulating stocks and the very slow demand to a point where sales have been made at concessions from the price recently prevailing. The market has declined to the lowest point of the season with sales of city tallow at 6%c. The demand has been very much restricted, and it is possible that the weakness in the market has been due more to the absence of demand than to any material accumulation in supplies. . The soap interests are buying with very great caution and the reports do not indicate any special disposition to buy to any important extent for forward delivery. There is a general holding off in the trade situation as a whole, and the position of competing oils and fats is not such as to cause any enthusiasm in the tallow market. The low grade oils have been weak and Soya bean oil has been quoted as low as 6c. for some of the off qualities. Edible tallow has been fairly firm, but with the decline in compound lard and the slow trade

decline in compound lard and the slow trade in compound, there has been a disposition to act very conservatively in this grade.

The foreign market has been very quiet and the prices there have shown weakness as well as in America. The offerings at the London auction sale this week were again heavy. The amount for sale was 1,950 casks, of which only 760 sold at an average price of 34s., against 34s. 9d. the preceding week.

There is no export interest in tallow as yet, although the recent decline in price has

yet, although the recent decline in price has brought the market somewhat nearer an export basis. There is from time to time a port basis. There is from time to time a little tallow going out, but the export movement is so insignificant as to be no factor in the situation. Recently the foreign markets have shown a disposition to decline as rapidly as here, and the break in London this week was a factor in the local heaviness. Quotations: City tallow, prime, 65%c. in hhds.; country as to quality, 64,@6%c. tcs.; specials, 74,@74%c. tcs.

#### SEE PAGE 39 FOR FRIDAY'S MARKETS.

STEARINE.—There seems to be practically no change in the market for stearine. The demand is very slow, with prices quoted on the basis of about 11½c. There have been only a few scattered cars reported sold. This slow demand is evidently due to the very restricted interest in compound lard and with the warm season here, there is a general dis-position to buy as little stuff as possible and

watch the developments. There has been a further easing in the compound market and the market for tallow has been flat and weak, declining to the lowest prices of the season

The stearine market has declined not over Sc. a lb. from the extreme high of the season, and the decline has apparently not developed any increase in interest, but rather, the mar-ket shows more indifference and dullness than it has at any time. The declining tendency in tallow has been a factor in the slow trade for stearine, although recently the prices paid for the tallow compound and the stearine compound have been almost the same, show-ing that the stearine market has reached a point where the manufactured product is practically commanding but a premium over the tallow compound.

premium over the tallow compound.

COCOANUT OIL.—There has been but slight change in the market. Prices are steady. Offerings are limited, but demand is small and transactions are in small lots. Quotations: Cochin, spot, 10¾@10½c.; to arrive, 10¼, July arrival; Ceylon, spot, 9¼@9½c.; to arrive, 9c.

PALM OIL.—There has been but little interest in the market during the week. Buyers reserved and with sunplies here limited.

terest in the market during the week. Buyers are reserved and with supplies here limited, transactions have been light. Prices in New York are for prime red spot, 6% @6%c.; do., to arrive, 6%c.; Lagos, spot, 7c.; do., to arrive, 6%c.; palm kernels, for shipment,

CORN OIL.—There has been an easing in prices with slow demand at the decline. Prices are quoted at \$6.65@6.75.

NEATSFOOT OIL.—The offerings are very limited, and business is small. Buyers show but little interest. Quotations: For 20 cold test, 95@97c.; 30 do., 86c.; do., water white, 80@82c.; prime, 69@70c.; low grade off yel-

LARD OIL.—The market continues dull and featureless. Prices are quoted at \$1.05@1.10. OLEO OIL.—The market is inactive. Rot-

OLEO OIL.—The market is inactive. Acceptedam is in the same position, and prices are nominal. New York quotes 11% c. for extra.

LARD STEARINE.—The market is dull but about steady. Prices are quoted at 14@

14½c.
SOYA BEAN OIL.—The market continues quiet, with buyers rather indifferent. Spot is quoted at 6½@6¾c.
GREASE.—The market has been quiet with buying very limited. There was, however, a little more inquiry this week and evidence of more interest. Quotations in New York. Yellow 8½c.: bone. 5½@68½c.: York: Yellow, 6½ @6½c.; bone, 5½ @6%c.; house, 5% @6½c.; "B" and "A" white, 6% @

7½c. nominal.
GREASE STEARINE.—The market is inactive, with prices nominal. Yellow, 6%@ 6%c., and white at 6¾@7%c.

#### EXPORTS OF BEEF PRODUCTS.

Exports of beef products from New York reported up to Wednesday, June 22, 1910:

Exports of beef products from New York reported up to Wednesday, June 22, 1910:

BEEF,—Antwerp, Belgium, 145 bbls.; Algoa Bay, Africa, 10 bbls.; Cayenne, French Guiana, 32 bbls.; Ciudad Bolivar, Venezuela, 20 pa.; Colon, Panama, 75 bbls., 166,228 lbs.; Demerara, British Guiana, 38 bbls.; Guadeloupe, W. I., 27 bbls.; Glasgow, Scotland, 63 tcs.; Hamilton, W. I., 10,167 lbs., 11 bbls.; Hamburg, Germany, 15 bbls.; Hull, England, 25 tcs.; Kingston, W. I., 5 bbls., 13 tcs.; Liverpool, England, 321,781 lbs., 201 tcs.; London, England, 230,711 lbs.; Newcastle, England, 25 tcs.; Fort au Prince, W. I., 8½ bbls.; St. Kitts, W. I., 7 bbls.; St. Johns, N. F., 125 bbls.; Surinam, Dutch Guiana, 152 bbls., 5 tcs.; Southampton, England, 380,736 lbs.; Trinidad, W. I., 31 bbls., 30 tcs.

OLEO OIL.—Antwerp, Belgium, 25 tcs.; Athens, Greece, 10 bbls.; Bergen, Norway, 95 tcs.; Bremen, Germany, 175 tcs.; Copenhagen, Denmark, 1,965 tcs.; Christiania, Norway, 315 tcs.; Genoa, Italy, 25 tcs.; Gothenberg, Sweden, 140 tcs.; Hull, England, 70 tcs.; Hamburg, Germany, 600 tcs.; London, England, 1,020 tcs.; Liverpool, England, 210 bbls.; Malmo, Sweden, 200 tcs.; Manchester, England, 1,020 tcs.; Firaeus, Greece, 60 tcs.; Ravenna, Italy, 100 bbls.; Rotterdam, Holland, 1,440 tcs.; Stavanger, Norway, 7 tcs.; Tonsberg, Norway, 50 tcs.

OLEOMARGARINE.— Cienfuegos, Cuba, 16,320 lbs.; Colon, Panama, 10,600 lbs.; Demerara, British Guiana, 3,000 lbs.; Guadeloupe, W. I., 7,200 lbs.; Jacemel, Haiti, 1,000 lbs.; Kingston, W. I., 15,100 lbs.; Fort au Prince, W. I., 3,115 lbs.; Savanilla, Colombia, 1,720 lbs.; Surinam, Dutch Guiana, 2,045 lbs.; St. Kitts, W. I., 10,150 lbs.; Trinidad, W. I., 4,900 lbs.

CANNED MEAT.—Algoa Bay, Africa, 369 ps.; Copenhagen, Denmark, 39,000 lbs.; Demerara, British Guiana, 12,962 lbs.; Havana, Cuba, 43 cs.; Hill, England, 424 cs.; Ciudad Bolivar, Venezuela, 33 pa.; Colon, Panama, 213 pa.; Cieufuegos, Cuba, 19 pa.; Delagoa Bay, Africa, 369 pa.; Demerara, British Guiana, 80 cs.; Glasgow, Scotland, 60 cs.; Havana, Cuba, 43 cs.; Hu

# SOYA BEAN OIL

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EOPLE who think that Cold Storage Doors are simply Cold Storage Doors, and there is no difference who makes them, have something Those who want efficiency and are to learn. anxious to have their plant properly equipped, will be interested in knowing why we get nearly all of the large contracts for Cold Storage Doors, Windows, Ice Recording Doors and Chutes throughout the United States and Canada and Mexico. Recent ones

Taft Packing Co., Taft, Tex..... 40 Doors Quincy Market C. S. & Whs. Co., J. T. McMillan Co., St. Paul, Minn. 20 Harrison Street C. S. Co., New York, N. Y..... Parker, Webb & Co., Detroit, Mich. 33 " J. Schallcross & Co., Coatesville, Pa. 18 Hygeia Refrigerating Co., Elmira, N. Y. Buffalo C. S. Co., Buffalo, N. Y.... 23 Gordon, Ironsides & Fares Co., Sas-Hamilton Iron & Steel Co., Hamilton, Ont. ..... 75 Mexican Int. Investment Co., Guad-

alajara, Mex. ..... 18 Don't wonder why. Write and find out. Don't procrastinate. Do it now.

## JONES COLD STORE DOOR CO.

Hagerstown, Maryland

CHICAGO FERTILIZER MARKET.

(Special Report to The National Provisioner from Sterne & Sen Co.)

Chicago, June 23.—The ammoniate market is steady, with a fairly active inquiry for both blood and tankage. Some sales were made last week totalling about 1,500 tons of blood for deliveries during the balance of this year, at \$2.70 basis f. o. b. Chicago, which is the current price for further quantities. Tankage is about unchanged, but the demand is better than it has been for some little while, and we think we have seen the lowest prices for some time. (Complete quotations on page 37.)





pear (udice Ayner (oxinu Op-Stockee Brider (or Stockee Brider (or Dear (udice Ayner (or Dear (udice Ayner (oxinu Op-AD PRIMER SUMMERS (SULOW) CIDITY SUMMERS WAITER SDAPE OIL

OFFICE AND REFINERY FLOYD & K STS. F.O. STATION "E" LOUISVILLE, KY. CABLE ADDRESS

COTTONOIL" LOUISVILLE.

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IN UNITED STATES

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Write us for prices on HOG, SHEEP and BEEF CASINGS, SPICES, FIXTURES and MACHINERY. ALSO High Grade Summer SAUSAGE Without Cereal.

PITTSBURG BUTCHERS' AND PACKERS' SUPPLY CO.

## DEATH OF OIL TRADE VETERAN.

Henry C. Cooke, one of the best known members of the New York Produce Exchange, died Thursday, June 23, at his home in Westfield, N. J. For most half a century Mr. Cooke was identified with the animal oil industry, and had a wide reputation as an ex-pert in matters pertaining to that and kindred trades.

He was born in Baltimore Sept. 6, 1843, later removing to Philadelphia, and in 1858 came to New York. In 1865 he formed the firm of Cooke Bros. & McCord, which, upon the death of Mr. McCord, became known as Cooke Bros., continuing until the death of his brother about two years ago. Mr. Cooke was a member of the Board of Managers of the Exchange in 1888, and always took an active interest in its affairs.

His loss is felt in the trade and among his business associates, not only for his excellent knowledge of technical matters, but also because of his charming personality and absolute uprightness of character. His charities were broad and more often concealed than known to others than the beneficiaries. Since his brother's death, which he took very much to heart, he had not taken the active part in affairs that he did in previous years. Besides his widow Mr. Cooke leaves one daughter, Mrs. H. B. Tremaine.

#### COTTON OIL MEN'S OUTING.

The Cottonseed Oil Association of the New York Produce Exchange will hold a shore dinner at Reisenweber's, Brighton Beach, at 7 p. m., Thursday, June 30. Automobiles will leave the Produce Exchange at 5 p. m.

IF OUR LABORATORY HAS HAD THE SAMPLE

THEN YOU KNOW

**WHAT'S** WHAT

WHAT!

TRY IT STERNE & SONS CO. BORATORY CHICAGO Established 1886

## COTTONSEED OIL

THE NATIONAL PROVISIONER is efficial Organ of the Interstate Cottonseed Crushers' Association, the Oil Mill Superintendents' Association, of the United States, the Texas Cottonseed Crushers' Association, the South Carolina Cottonseed Crushers' Association, of the United States, the Texas Cottonseed Crush the Georgia Cuttonseed Crushers' Association, any the Louisiana Cuttonseed Crushers' Association,

Market Quiet - Fluctuations Narrow - New Crop Developments Improving.

The action in the cottonseed oil market the past week was a very narrow one, and there was a rather limited interest shown in the transactions. The volume of business from day to day has been very narrow and trading has been very largely for the regular cil interests. Outside speculation in the market has been of a very limited volume and there has been practically no speculative commission house operations.

The situation in the market seems to be to a large extent a waiting one upon developments of the crop. The supplies of oil remaining for the balance of the season are recognized as very limited and the distribution is of fair proportions although of the ordinary restricted summer demand. This tends to limit the speculative operations in the nearby deliveries. Recently, there has been some evidence of pressure on the nearby deliveries and there was considerable gossip around the ring this week to the effect that the deliveries upon the July contracts would be of rather liberal proportions.

On the other hand the refining interests claim that there is likelihood of an ample demand for all the oil which may be ten-

The weather conditions at the South have been of a satisfactory character of late. Of course there are sections over the vast area of the South where the developments are not as favorable as they have been in other sec tions but the improvement seems to be of fair and general character. This week the National Ginners' report was given out showing the mid-May condition of the crop, and this was quite a favorable statement, making the present condition 84.6 against 80.2 on the report at the end of May. This improve-ment was somewhat more than indicated by a report recently made up by a local authority. It had some little influence on the genity. It had some little innuence on the eral feeling regarding the cotton crop situation and led to some selling in the future cotton market and to a somewhat casier market for oil.

The demand for oil has been recently very much limited from the compound direction and the compound market has eased off slightly during the week in the absence of demand. The general situation in oil is a very quiet one and there has not been any demand. interest in the oil trade or in the fat situa-tion. There has been some easing in tallow tion. the market for stearine has been dull and heavy also.

The government report issued through the Census Department giving the production of cotton seed for the past season, the quantity of seed produced and the quantity of oil produced, has just been issued and gives some very interesting statistics. The quantity of seed produced was naturally much smaller than the preceding year owing to the greatly reduced crop of cotton. Notwithstanding this fact, however, the amount of seed crushed

was large and the decrease in the quantity manufactured was only 401,000 tons from the immense total of the preceding year. This greatly increased percentage of crush was due to the very high value secured by the farmers for the seed. The average price was \$10 per ton higher than ever known.

The amount of oil produced was also unexpectedly large, the total amounting to 131,000,000 gallons, against 146,790,000 gallons the preceding year. The quantity of oil has only been exceeded twice in the history of the trade. In 1906 there were 153,760,000 gallons. The average price secured for the oil also exceeded all record since oil has been produced in quantity, the average per gallon duced in quantity, the average per gallon being 42c. compared with 30c. the preceding year and 32c. two years ago. The quantity of cake and meal produced also was large on account of the large quantity of seed crushed and the returns for this product were also nunsually important. unusually important.

The quantity of seed produced, quantity manufactured and the average price for the seed during the past five years follows:

	Produced	Crushed	Value
	(tons).	(tons).	per ton.
1909	4,462,000	3,269,000	\$27.70
1908	5,904,000	3,670,000	15.60
1907	4,952,000	2,565,000	17.60
1906	5,913,000	3,844.000	13.80
1905	5,000,000	3.131,000	14.90

The amount of oil produced, the price per gallon and the exports for the year ending June 30 follow:



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## Cottonseed Products.

OIL. LINTERS. ASHES. MEAL HULLS.

## GOLD MEDALS AWARDED

Chicago, 1893. San Francisco, 1894 Atlanta, 1895. Paris, 1900. Buffale, Charleston, S. C., 1909. St. Louis, 1904.

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## KENTUCKY REFINING COMPANY

INCORPORATED 1885

## COTTON SEED

SNOWFLAKE-Choice Summer White Deodorized Oil WHITE DAISY-Prime Summer White Deodorized Oil DELMONICO-Choice Summer Yellow Oil APEX-Prime Summer Yellow Oil

BUTTERCUP-Deodorized Summer Yellow Oil NONPAREIL-Choice Winter Yellow Salad Oil ECLIPSE-Choice Butter Oil

## REFINERY AND GENERAL OFFICE, LOUISVILLE, KY. "Refinery" Louisville, U.S.A.

	Quantity (gallons).	Price per gal.	Exports (gallons).
1909		\$0.42	(8
1908	146,790,000	.30	51,087,329
1907	103,050,000	.32	41,019,991
1906	153,760,000	.28	41,880,304
1905	125,700,000	.21	43,793,519

The trade reports the amount of oil ex-

The trade reports the amount of oil exported this season to date since Sept. 1, which is the beginning of the crop year, show already a decrease of over 50 per cent. in the exports for the season, and it is doubtful if the total exports will reach 500,000 barrels, or approximately 25,000,000 gallons, against double that amount last year.

Closing prices: Saturday, June 18—Spot, \$7.97@8.05; June, \$7.97@8; July, \$7.97@7.98; Auguat, \$7.93@7.94; September, \$7.88@7.89; October, \$7.28@7.29; November, \$6.72@6.73; December, \$6.48@6.51; January, \$6.48@6.50; good off, \$7.85@8; off, \$7.84@7.85; winter, \$8.20@8.49; summer, \$8.20@8.60. Sales were —July, 1,200 at \$7.96@7.97; September, 900 at \$7.85@7.88; October, 3.700 at \$7.26@7.28; November, 1,000 at \$6.72@6.74; December, 700 at \$6.47@6.48; January, 200 at \$6.47. Futures closed unchanged to 12 advance. Total sales, 7,700. Prime crude S. E., 54@55c. nom. gallon.

gallon.

Monday, June 20—Spot, \$7.98@8.03; June, \$7.95@8; July, \$7.93@7.95; August, \$7.90@
7.91; September, \$7.84@7.85; October, \$7.27
@7.29; November, \$6.72@6.73; December, \$6.47@6.49; January, \$6.46@6.49; good off, \$7.80@8; off, \$7.75@7.87; winter, \$8.25@8.49; summer, \$8.25@8.50. Sales were—July 1,100 at \$7.93@7.96; August, 100 at \$7.90; September, 200 at \$7.95; Cytober, 200 at \$7.28. Fuber, 200 at \$7.85; October, 200 at \$7.28. Futures closed unchanged to 4 decline. Total sales, 1,600. Prime crude S. E., 54@55c. nom. gallon.

gallon.
Tuesday, June 21—Spot, \$7.80@7.81; June, \$7.73@7.75; July, \$7.82@7.84; August, \$7.79@7.82; September, \$7.77@7.79; October, \$7.25@7.27; November, \$6.69@6.71; December, \$6.46@6.47; January, \$6.45@6.48; good off, \$7@7.80; off, \$7.50@7.70; winter, \$8.15@8.90; summer, \$8@9. Sales were—Spot, 200 at \$7.81; June, 1,200 at \$7.75; July, 400 at \$7.82@7.90; September, 1,500 at \$7.78@7.82; October, 400 at \$7.26; November, 100 at \$6.70; December, 1,000 at \$6.46. Futures closed 1 to 22 decline. Total sales, 4,800. Prime crude S. E., 54@55c. nom. gallon.
Wednesday, June 22—Spot, \$7.85@7.95;

8. E., 54@55c. nom. gallon.
Wednesday, June 22—Spot, \$7.85@7.95;
June, \$7.85@7.87; July, \$7.86@7.87; August,
\$7.86@7.80; September, \$7.85@7.87; October,
\$7.25@7.26; November, \$6.70@6.72; December,
\$6.47@6.48; January, \$6.48@6.50; good off,
\$7.25@7.90; off, \$7@7.85; winter, \$8.25@8.50;
summer, \$8.30@8.50. Sales were—June, 500
at \$7.85@7.86; July, 1,300 at \$7.82@7.87;
August, 500 at \$7.85; September, 300 at \$7.78
@7.80; October, 600 at \$7.25; November, 302
at \$6.67; December, 300 at \$6.47; January at \$6.67; December, 800 at \$6.47; January,

200 at \$6.46. Futures closed unchanged to 12 advance. Total sales, 3,300. Prime crude S. E., 54@55c. nom. gallon.

S. E., 54@55c. nom. gallon.
Thursday, June 23—Spot, \$7.85@7.88; June, \$7.85@7.87; July, \$7.86@7.87; August, \$7.86@7.89; September, \$7.86@7.87; October, \$7.25@7.27; November, \$6.70@6.72; December, \$6.48@6.50. Sales were—July, 400 at \$7.86@7.87; October, 100 at \$7.26; November, 300 at \$6.69@6.70. Futures closed unchanged to 1 advance. Total sales, \$000. Prime crude S. E. 53@5344c. nom. 8.000. Prime crude S. E., 53@531/2c. nom. gallon.

SEE PAGE 39 FOR FRIDAY'S MARKETS AND MARKETS BY WIRE AND CABLE,

## COTTONSEED OIL EXPORTS

Exports of cottonseed all reported up to June 22, 1910, and for the period since Sept, 1, 1909, and for the same period 1908-9, were as follows:

## From New York.

Port.	For week. Bbls.	Since Sept. 1, 1909.	Same period, 1908-9.
Aalesund, Norway	-	20	50
Aarhus, Norway	-	12	_
Acajutla, Salvador	_	59	62
Adelaide, Australia	_	54	4
Alexandria, Egypt		1.864	2,716
	_		-,
Algiers, Algeria		748	6,291
Algoa Bay, Cape Colony	_	147	442
Amapola, Honduras	-	100	32
Amsterdam, Holland	-		50
Ancona, Italy		735	4,555
Antigua, W. Indies	_	153	51
Antofagasta, Chile	-	43	-
Antwerp, Belgium	100	1,855	2,560
Asuncion, Venezuela	10	19	16
Auckiand, New Zealand	-	329	138
Aux Cayes, Haiti	Tomas	7	_
Asua, W. I	-	14	102
Bahia, Brazil	-	38	_
Barbadoes, West Indies	-	801	1,105
Bari, Italy	-	_	225
Beira, E. Africa	_	226	22
Beirut, Syria	-	128	414
Belfast, Ireland	_	55	95
Bergen, Norway		765	660
Bisceglic, Italy	-	-	75
Diseas Portuguese Chiene	_	-	

Bombay, India	-	7	-
Braila, Roumania		100 490	2,656
Bremen, Germany	_	150	1,055
Buenos Ayres, A. R	277	11,202	9,850
Bukharest, Roumania		11,202	125
Caibarien, Cuba	-	38	- 6
Cairo, Egypt &	-	246	437
Callao, Peru	-	362	28
Calcutta, India	-	5	236
Cape Town, Cape Colony	_	2,529	1,604
Cardenas, Cuba	_	18	6
Cardiff, Wales	_	10	85
Cartagena, Colombia Carupano, Venesuela Cayenne, French Guiana	_	4	7
Cavonne Peoneh Guiane	86	656	26
Christiania, Norway	150	3,319	413 1,602
Christiansand, Norway	100	9,519	105
Clenfuegos Cuba	6	178	405
Ciudad Bolivar, Venezuela	_	67	124
Ciudad Bolivar, Venezuela Colon, Panama	- 5	2.223	1,152
Constantinopie, Turkey	-	7,326	31,310
Copenhagen, Denmark	100	5,435	1,734
Corinto, Nicaragua	-	29	60
Cork, Ireland	_	400°	-
Cristobal, Panama	_	31	6
Curacao, Leeward Islands	-	41	82
Dantzic, Germany	-	430	360
Delagoa Bay, E. Africa	_	625	1,848
Demerara, Br. Guiana	48	637	322
Dominica, W. I.		2,068 160	2,236
Drontheim, Norway		510	275
Dublin, Ireland	-	6,599	3,001
Dundee, Scotland	-	25	25
Dunkirk, France	-	600	190
B. London, Cape Colony	_	_	184
Flume, Austria	_	-	228
Fremantle, Australia	_	28	-
Galatz, Roumania		3,367	6,481
Genoa, Italy	349	14,628	46,283
Gibraltar, Spain	-	175	885
Glasgow, Scotland	35	3,340	3,460
Gothenberg, Sweden	249	1,400	700
Guantanamo, Cuba	249	3,379 40	2,054
Hamburg, Germany	_	5,500	11,062
Hango, Russia	_	0,000	20
Havana, Cuba	43	2,857	1.776
Havre, France		3,982	11,582
Helsingfors, Finland	-	20	20
Hull, England	_	900	898
Jacmel, Haiti	-	406	-
Jacmel, Haiti		3	_
Jamaica, W. I	-	. 125	-
Kavala, Turkey	43	0.001	225
Kingston, W. I.	43	2,881	2,858
Kustendji, Roumania La Guaira, Venezuela	-	2,200	6,399
Leghorn, Italy	159	4 500	10 200
Liverpool, England	200	4,588 9,677	16,393 6,177
London, England	200	11,500	8,025
Macoria, San Domingo	-	144	405

## The Procter & Gamble Co.

## COTTONSEED

Aurora, Prime Summer Yellow Boreas, Prime Winter Yellow Venus, Prime Summer White

Marigold Cooking Oil Puritan Salad Oil Jersey Butter Oil

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38,099 3,354 1,177

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Malmo, Sweden	237	250 2,296	3,507
Manaos, Brazil	201	6	3,301
Manchester, England	500	4,055	1,595
Manchester, England Mansantilo, Cuba Maracaibo, Venesuela Marseilles, France	-	265	68
Marseilles, France	_	6,240	304 39,950
Martiniane W I	-	3,431	4,363
Massawa, Eritrea Matanzas, W. I. Mauritius Island of	_	-	56
Matansas, W. I. Mauritius, Island of Masatlan, Mexico	-	147	102
Masatlan, Mexico	_	11	24
A.C. III	-	111	268
Messina, Sicily  Montego Bay, W. I.  Monte Cristi, San Domingo	_	_	105
Montego Bay, W. I.	_	38 368	000
Monte Cristi, San Domingo Montevideo, Uruguay	280	6,994	206 5,754
Naples, Italy	200	2,999	8,347
Naples, Italy	_	-	25
Nipe, Cuba	-	9 35	03
Oran, Algeria	_	453	1.201
Palermo, Sicily	_		975
FRURIUM, FRURIUM	-	-	56
Panderma, Asia	_	28	118
Para, Brazil Paramaribo, Dutch Guiana	_	448 12	64
Pernambuco, Brazil	_	362	953
Pernambuco, Brazil Phillipeville, Algeria	-	-	150
Plraeus, Greece Point a Pitre, W. I. Port Antonio, Jamaica Port au Prince, W. I. Port Barrios, C. A. Port Cabelle, Venezuela Port Jimp. Coata Rica	-	-	134
Point a Pitre, W. I.	-		249
Port antonio, Jamaica	6	72 123	69 153
Port Barrios, C. A	-0	54	87
Port Cabelle, Venezuela	-	73	140
Port Limon, Costa Rica	_	483	328
Port Maria, Jamaica	-	9	66
Port of Spain W I	_	12 20	20
Port Said. Egypt	_	174	759
Preveza, Turkey	-	_	25
Progreso, Mexico	_	153	128
Port Barrios, C. A. Port Cabelle, Venezuela Port Limon, Costa Rica Port Maria, Jamaica Port Natal, Cape Colony. Port of Spain, W. I. Port Sald, Egypt Preveza, Turkey Progress, Mexico Puerto Flata, San Dom. Puerto Flata, San Dom. Punta Arenas, C. B.		1,393	9,87
Punta Arenas, C. R		1,100	5,299
	330	3,859	4,981
Rio Janeiro, Brazil Rosarie, Arg. Rep. Rotterdam, Holland St. Croix, W. I. St. Johns, N. F. St. Kitts, W. I. St. Thomas, W. I. Salonica, Turkey Sancher, San Domingo	-	262	266
Rotterdam, Holland	250	35,750	32,264
St. Croix, W. I		10 50	82
St. Kitts. W. I.	25	390	263
St. Thomas, W. I	_	35	32
Salonica, Turkey Sanchez, San Domingo San Domingo City, San Dom.	-	1,121	5,222
Sanches, San Domingo	_	52 1,300	165 740
Santiago, Cuba	_	549	529
Santos, Brazil	-	433	109
Savanilla, Colombia	-	21	4
Sfax, Tunisia	_	-	47 10
Shanghai, China	_	41	10
Smyrna, Turkey	24	939	1,313
Sousa, Tunisla	-		450
Southampton, England		1,360	749
Stavanger, Norway	_	150	2,725
Stockholm, Sweden	50	427	150
Stockholm, Sweden Surinam, Dutch Gulana	-	26	8
Sydney, Australia		178 25	43 200
Syracuse, Sicily	-	250	105
Tampico, Mexico Tonsberg, Norway	-	250	_
Trieste, Austria	=	850	10,861
Trieste, Austria Trinidad, Island of	18	361	391
Trondhjem, Norway Tunis, Algeria	-	50	2,105
Valparaiso, Chile	_	4,606	3,726
Varna, Bulgaria	-	35	_
Venice, Italy	-	8,690	67,557
Vera Cruz, Mexico	-	476 31	671 125
Vers Cruz, Mexico Wellington, N. Z. Yokohama, Japan	=	10	18
Total	3,580	218,549	421,102

From Galveston.

A 4444 A 444 A			
Antwerp, Belgium	_		1,015
Bremen, Germany	-	-	494
Christiania, Norway	-	_	50
Genoa, Italy	-		1,254
Glasgow, Scotland	_	-0 -	26
Hamburg, Germany	60	482	4,719
Tivernool England	_	750	76

	_			
Rotterdam, Holland Vera Cruz, Mexico	=	11,965	21,490 9,966	Recapitulation.
	-			From New York 3,580 218,549
Total	60	13,197	38,099	From New Orleans 50,271
From All Other	Don			From Galveston 60 13.197
	POI			From Baltimore 4.410
Antwerp, Belgium	-	50	_	From Philadelphia 104
Canada	10010	20,195	19,909	From Savannah 47,587
Hamburg, Germany	_	175	-	From Newport News 6,050
Liverpool, England	_	15	20	From Norfolk 8,024
Mexico (including overland)	556	49,634	91,362	From all other ports 556 70,069
Rotterdam, Holland	_	_	2,825	From an other ports 555 10,000
	-			
Total	556	70,069	114,116	Total 4,196 418,261

## ENGLISH OIL NOT DELIVERABLE IN NEW YORK

Probably one of the largest gatherings of trade interests ever seen on the New York Produce Exchange occurred last Friday afternoon, when the oil trade and interests identified with the cotton oil trade gathered to discuss and take action on the proposed amendment to limit or to exclude English oil from delivery on New York Produce Exchange contracts.

The meeting was presided over by President Carhart, who was elected permanent chairman of the meeting. There were upwards of two hundred members of the Exchange interested in oil affairs present at the meeting, and the discussion lasted for over two hours. The speakers took a very broad and comprehensive view of the question, not only from the standpoint of the quality of the oil, but from the keeping qualities and the questions of manufacture and desirability of delivering the oil.

The advocates of the adoption of the rule to exclude the delivery of English oil were very largely the big refining interests, and members identified with the manufacturing and distributing trades. The quality of English oil and its keeping qualities, with the difference in the method of manufacture, was very exhaustively entered into and the argument was very strongly made that it was extremely undesirable to permit any change in the custom which would possibly bring about a mixture of the English and American

A report received from Washington was read, to the effect that the mixing of English and American oils without the fact being known would be a violation of the pure food law, with the resulting consequence of such violation.

The other side of the question was ably presented by Vice-President John Aspegren, of the Produce Exchange, and other prominent members. The ground taken by the advocates of the delivery of the English oil were that the test of the oil should be not its place of manufacture or place of origin, but its quality and character, and an amendment was proposed that the whole question be referred to a committee for the purpose of arriving at a basis of chemical analysis or some method of testing which would make it possible to deliver any and all cottonseed oil on contracts when it came up to a certain standard which was to be adopted. Advocates of the delivery of the English oil admitted that possibly not 5 per cent. of the English-made oil would be deliverable, even on American off contracts, and a very much smaller portion might possibly be available for delivery on refined contracts.

on refined contracts.

After an excited discussion, the questions were put to vote and the amendment as originally posted was adopted, as follows: "Unless otherwise specified at the time of the sale, all cottonseed products specified in and governed by the foregoing rules shall be of American origin and produced within the United States of America."

The amendment goes to the Board of Man-

The amendment goes to the Board of Managers of the Produce Exchange and the attorney. After approval by these authorities it will be posted ten days and then become effective



0

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## HIDES AND SKINS

Chicago.

PACKER HIDES .- The market continues dull with prices still weak, and the sales effected as a rule are only of small lots. The packers are anxious to sell some of the hides they have on hand for prompt shipment, but tanners are holding off, especially on hides of earlier salting. The packers are expecting some inquiry soon, as the packer who sold July native steers ahead now only has a few of these left at one small outside point. There is a very limited demand for April hides of any variety, and such inquiry as exists for Aprils is at about 1c. under the prices last realized for May and June salting. Tanners are not showing any interest at all for February and March salting hides. On the present weak market for late salting stock it would be difficult to tell what prices could be secured for these long haired poor quality hides that are on hand. There is no improvement in the call for branded hides and no bids for them are reported, as the largest buyer is entirely out of the market and most of the outside packers are pretty well supplied ahead. Native steers continue dull and weak, with only small trades effected, which are mostly of single car loads on the basis of recently reduced quotations. May salting is freely offered at 141/4c. with or without Junes at the same price. Last sales at  $14\frac{1}{4}$ c. were for late Mays. Aprils are freely offered at 14c., but buyers' views on these are top at  $13\frac{1}{2}$ c. No bids are reported for winter and early spring hides, and these are in fair supply and purely nominal. Texas steers are decidedly neglected and altogether nominal at 14½@15c. for heavies, 13@13½c. for lights, and 12@12½c. for extremes, with the actual market considered nearer the inside than the outside prices and most bids not over 14c., 13c. and 12c. for the three weights. Butt brands are entirely neglected, and late salting is considered nomneglected, and late satting is considered nominal around 12½@13c. Colorados are as dull as all other branded hides and these are purely nominal at 12½@12½c. Branded cows are neglected and weak. Some talk is reported of 11c. for June-July salting and 11½c. for July alone, but no sales are confirmed. Native cows are leves then formerly but no tive cows are lower than formerly, but on tive cows are lower than formerly, but on the present basis of rates packers are talk-ing firmer. Several cars of May light cows have been sold at 12c., and most tanners' views are not over 12c. for June and July salting, but some of the packers are talking 12c. for their Aprils and claim that supplies are not large. Our packer who was availed. are not large. One packer who was credited with selling some light cows at 12c, says that the might sell some Aprils and Mays together at 12c., but denies having sold any Mays alone at 12c. Another packer who has been a free seller of late declined 12c. for his entire July salting ahead and predicts that the Heavy cows last sold at 13c., but these are not quoted now over 12½c. for May and June salting and possibly some Aprils included. Long haired stock slow. Native bulls are not wanted at 11%c. and are nominal. Branded bulls, slow at 10@101/2c.

COUNTRY HIDES .- The market continues weak, but some buyers are showing a disposition to pick up such lots as can be secured at low prices. There is some talk that a large Western sole and harness tanner was the purchaser of the lot of 10.000 mostly long haired hides at 8½c. for seconds as previously noted and that these hides were bought to supply a demand for cheap leather. The dealers are predicting that long haired hides will be taken before long, as they figure that

when tanners begin buying they will not be able to secure enough short haired hides to keep running. Buyers' views are 10c. for all short haired hides, and not over 9c. for all long haired hides at outside points for both on selection and Chicago freight. Buffs are quiet and nominal at Chicago and not quoted over 10c. for late receipts running mostly short haired. One car of all No. 2 buffs running 50 per cent. medium and short haired sold at 8%c. The fact that packers are firmer on light native cows than anything else may cause some firmness in short haired buffs but the long haired buffs are very dull and weak. Heavy cows are nominally held at  $10@101_{2}$ c. as to lots, but no trading is reported. Extremes are quiet and prices on these range all the way from 10@11c. as to the quality, etc. Heavy steers are dull and promined the light of the provided the serial content. nominal at 11@111/2c., and most lots available will not bring over 11c. Heavy bulls are at the outside price and unsold. Branded hides are nominal at 8½@9c. for 40-lb. and up cows, and small packers held at 10@10½c. DRY HIDES are easier and sole leather

short trim are not wanted at 20c. HORSE HIDES are dull, and mixed lots of

HORSE HIDES are dull, and mixed lots of cities and countries are quoted at \$3.70. CALFSKINS.—The market is still easy. It is now reported that a prominent packer's sale of June skins was at 15¾c. instead of 15½c., and the last sale by another big packer at 16@16¼c. Strictly Chicago cities are held at 15¾c. with buyers bidding 15¼ @15½c., Chicago and outside cities together are quoted at 15¼@15½c., and some outside cities down to 15c. Countries are offered at 14½c., and most bids around 14c. Light calf is quoted at \$1 and deacons at 80c. Late receipt kips are held at 10½@11c., as May, June, July packer kips sold at 12½c., which is considered low as compared with 12c. for packer light native as compared with 12c. for packer light native

SHEEPSKINS .- Last sales of packer shearlings were at 321/c. for May's as they run, and 40c. for the first half of June. Packer spring lambs nominal around 60c.

#### New York.

DRY HIDES.—The sales of Bogotas, etc., noted recently, are reported to have amounted to about 1,000 on the basis of 22c. for mountains. No other transactions of account have been noted, however, and the general market is quiet.

WET SALTED HIDES.-The Sansinena frigorifico steers were not sold this week, but it is reported that 4,000 June salting Sansi-nena cows sold at 11% c. and 1,000 La Blanca cows at 121/4e. for Europe; these prices being on the basis of freight and commissions included. An offering is reported of 4.000 Las Palmas steers of June salting at 141/2c., but no sales of steers are reported and the only offerings of frigorificos are of late June

CITY PACKER HIDES .- No trading is re ported and the market continues very dull with prices entirely nominal. Offerings of native bulls at 11c. are not reported sold. May and June native steers are nominal ground 14c. and most buyers' views are under this price.

COUNTRY HIDES AND CALFSKINS .- No business of any account is reported here in any kinds of hides. There is plenty of stock available at different outside points, but few offerings are made, as dealers realize that most tanners are out of the market. Most most tanners are out of the market. Most dealers are carrying hides that represent a loss to them on the basis of present market operations, and in consequence they are trying to hold on as long as possible in the hope that they may be able to sell later on at figures which will show less loss than now. Quotations are purely nominal at around 10 @ 10½ c. selected for all late receipt Pennsyl-

vania and Ohio buffs, and buyers state that they would not buy New York State hides that run back into the winter at over 9c. that run back into the winter at over so. flat, if at that. Some late receipt Canadian hides are offered at 9½c. flat, and buyers think that they could secure these at 9c. flat if they made the bid. Calfskins are quiet again and no further sales are noted. New York cities are quotable on the basis of last sales at \$1.35, \$1.85 and \$2.25. Outside cities are nominal at 10@15c. less and countries in proportion.

#### Later Chicago Markets.

PACKER HIDES.—Packers report that there is more inquiry for hides, but tanners' views are low, especially on long haired native hides of previous to May salting, and on all kinds of branded hides, including June and July salting. One lot of March to June native steers is being offered by one of the independent packers at 13½c., but has not been taken as yet.

taken as yet.

COUNTRY HIDES.—The market rules fairly steady for short haired hides owing to small offerings of these, but long haired stock is very much neglected and decidedly weak. Several cars of strictly all short haired 25-lb. and up cows have been sold from outside Western points at loc. selected Chicago freight, along with outside city calfskins at 154,c., and in some instances good country skins at 15c. Some lots of all country calfskins have sold at 144,c. skins have sold at 141/2c.

#### CHEMICALS AND SOAP SUPPLIES.

(Special Report to The National Provisioner.)

New York, June 23.—Latest market quotations are as follows: 74 per cent. caustic soda, \$1.85 to \$1.90 basis 60 per cent; 76 per cent. caustic soda, \$1.80 to \$2c. basis 60 per cent.; 60 per cent. caustic soda, \$2c. per lb.; 98 per cent. powdered caustic soda in barrels, 3c. per lb.; 58 per cent. soda ash, 90c. to \$1 basis 48 per cent.; 48 per cent. carbonate soda ash, \$1.10 per 100 lbs.; borax at 4\frac{3}{4}c. per lb.; talc, 1\frac{3}{5} to 1\frac{1}{2}c. per lb.; silex, \$18 to \$20 per ton of 2,000 lbs.; marble flour, \$7 to \$7.50 per ton of 2,000 lbs.; silicate soda, 80c. per 100 lbs., no charge for barrels; chloride of lime in casks, \$1.35, and in barrels \$2 per 100 lbs.; carbonate of potash, 4\frac{1}{2}c to 4\frac{3}{4}c. per lb.; electrolytic caustic potash, 88/92 per cent. at 5\frac{3}{2}c to 5\frac{1}{2}c. per lb.

Genuine Lagos palm oil, in casks 14/1800 lbs. at 7c. per lb.; prime red palm oil, in casks 15/1800 lbs., at 6\frac{3}{2}c. per lb.; clarified palm New York, June 23.-Latest market quota

lbs. at 7c. per 1b.; plant red pain oil, in casks 15/1800 lbs., at 63/4c. per lb.; clarified palm oil, in barrels, 71/4c. per lb.; palm kernel oil, in casks about 1200 lbs., 9 to 91/4c. per lb.; green olive oil, 70 to 75c. per gal.; yellow olive green olive oil, 70 to 75c. per gal.; yellow olive oil, 80 to 85c. per gal.; green olive oil foots, 6½ to 6½c. per lb.; peanut oil, 65c. per gal.; Ceylon cocoanut oil, 9½ to 9½c. per lb.; Cochin cocoanut oil, 10½ to 10¾c. per lb.; cottonseed oil, 7.50 to 7.60c. per lb.; corn oil, 6¾ to 6.85c. per lb.; soya bean oil, 6½ to 6¾c. per lb. 63/4c. per lb.

u%c. per 1b.

Prime city tallow, in hogsheads 6%c. per lb.; special tallow, in tierces 71/4 to 73%c. per lb.; oleo stearine, 12 to 13c. per lb.; house grease, 61/4 to 61/2c. per lb.; brown grease, 6 to 61/4c. per lb.; yellow packer's grease, 61/4 to 61/2c. per lb.

#### BUTCHERS AND HIDE DEALERS

Will do well to send their collections of Hides, Calfskins, Pelts, Tallow, Bones, etc., to Carrol S. Page, Hyde Park, Vt. He pays spot cash. He pays the freight. He pays full market value. He also furnishes money with which to buy, and keeps his customers thoroughly posted at all times as to market changes and market prospects. Write him for full particulars and his free bulletins.

## Chicago Section

Oh! Two ohs! Look who's here!

Say, Bo! If you can't pick winners, pick losers and back 'em to lose.

Sh! Pst! The packers are being indicted some more, this time in the "Show Me"

Evidently neither Governor Gillett nor Mayor Busse give a tinker's continental about re-election.

Your old straw bonnet doesn't need to wear that apologetic air necessary to its existence a week or so ago.

There does not seem to be any of 'em game enough to bet they'll stand on their heads until Lorimer and Cannon resign.

Now that T. R. hath arriven, for the love of Mike leave him alone, and let's read about some one or something else for a while.

Most any old skissidge dast walk up to the Cannon now and look it in the mouth. Time was when it took a brave man to do it.

Swift and Company's sales of fresh beef in Chicago for the week ending Saturday, June 18, averaged 10.03 cents per pound.

It is hard to figure how the flying machine can ever become popular minus the noise, stink and slaughterhouse habits of the auto-

The weather is somewhat torrider and so's the general run of language fired at the bone-head, who gleefully says to the fat gent, "Is it warm enough for you!"

A Japanese prince—the very image of Bob Wendler, the well-known fertilizer broker, was a visitor in Chicago last week. He remarked that Chicago was hotter'n-well!

Litigation between the city and the Union Stock Yard and Transit Company over the use by the latter of water (let it go at that!) taken from "Bubbly Creek" has been withdrawn, and all bets are off.

"Puts and calls," "privileges," "indemnities," "ups and downs," or whatever other name or names this class of trading may have passed under, seems to have finally struck the "down and out" grade.

Packers, take notice! The cotton specula-tors are now suffering an epidemic of in-dictisis in a virulent form. Maybe, now that Dr. Theodore is back, this disease may be stamped out-maybe, remember.

Theodore Roosevelt, the mighty hunter, has returned. Shortly the mighty old pro-

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Manhattan Building, CHICAGO, ILL

vision man will return from a trip around the world, and he will get as hearty and earnest a welcome home as anyone could de-Who? Why, Morris Schwabacher, of

In case of fire there is a difference in effectiveness between a sprinkler equipment in-stalled and in good working order, and one in course of installation. This may seem in course of installation. This may seem strange, but has proven true in several fires of late. The General Fire Extinguisher Company can furnish data for sceptics.

To be sung with great eclat at the next A. M. P. A. meeting:

Has anybody here seen Ryan, Our doughty president? Has anybody here seen Ryan, Have you heard him spiel?

Sure his hair is white and his whiskers, too, And he's Irish troo and troo.

Has anybody here seen Ryan, Ryan from Cin-cinny-ti?

Secretary Stone, of the Chicago Board of Trade, officially announced before the opening of business on Saturday last the action of the directory at a special meeting after the close of business on Friday, that all of the board's facilities, either as to rules or rooms, were denied to traders in indemnities. In consequence the visitors' room, in which such trading has usually been done, was entirely vacated. Other cities report similar action.

The Stimpson Computing Scale Company, Detroit, Mich., wish to call the attention of the trade to the fact that their new automatic 100-pound computing and weighing scale, recently put on the market, is meeting with unparalleled success and approval. They say the scale is perfectly built, positively accurate and as sensitive as a drug scale. The No. 75, which weighs and computes up to 100 pounds, will handle all a retailer's business; is fitted with total adding device, bevel plate housing glasses throughout, improved platform guard and paper fender, and can be equipped with electric light

if desired. It has also adjustable supports at each corner of the base, so that it can be set positively level on any counter.

When Teddy came romping home again,

When Teddy came romping nome again,
A week ago today;
The New York crowd went plumb insane
In an individual way,
The cowboys yelled, the students howled,
The Democrats? Oh, well!

But the Wall Street bunch looked on and growled "Why didn't he visit h-1?"

But Teddy rode on with his ten-inch smile, And bowed to left and right;

He didn't consider it worth his while To notice a trifling slight.
He doubtless thought "It won't be long

Before I turn the trick.
Then the sorehead bunch in this howlingthrong

Will connect with that old big stick."

#### MID-WEEK PROVISION REVIEW.

(Special Letter to The National Provisioner from L. J. Schwabacher & Co.)

Chicago, June 22.—Provision prices show a small decline from last Wednesday. During the latter part of last week the market was strong, but heavy profit taking weakened the situation, and Monday and Tuesday the market was only held up by the strength in ket was only held up by the strength in wheat. Today the bad break in both hog and grain prices brought about a sharp decline and the market closed at the low point of the week. We cannot believe that the heavy hog runs are anything but temporary and, should the market decline further, we would advise buying. There was a good would should the market decline further, we would advise buying. There was a good inquiry for eash lard today, although we did not hear of any actual trades. Yet this had the effect of putting the July option on a parity with the September. Light hogs are commanding a premium. The grade of hogs coming to market is poorer than it has been and there are many brood sows that the farmer has finished with among arrivals. We do not believe stocks are accumulating, and although we stocks are accumulating, and although we look for 11c. lard and 6c. hogs in January, we equally anticipate 14c. lard in September and

**CHICAGO** 

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EDWIN C. PRICE, President

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Supreme Dried Beef in bulk is prepared especially for the slicing machine—smoked a rich flavor—air dried—not too hard.

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Why is it the Limit?

Listen to what our oustomers say:

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## WRITE RIGHT AWAY

for our Midweek Letter on the Lard, Provision, Grain and Stock situation. Carefully compiled and valuable.

It is well worth your perusal. Costs you but two cents, one time, to have it sent you every week for a year.

## L. J. SCHWABACHER

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AMERICAN MEAT PACKERS' ASSOCIATION

330-331-332 Postal Telegraph Bldg. 139 Exchange Bldg. U. S. Yards CHICAGO

CHICAGO LIVE STOCK	Bologna bulls         4.50@5.00           Canner bulls         2.50@3.25           Good to choice calves         8.50@8.50	THURSDAY, JUNE 23, 1010. PORK—(Per bbl.)—
	Fair to good calves 6 5000 00	July 23.00 23.65 23.00 123.62
Cattle, Calves, Hogs, Sheep	Fair to good calves	September 22.25 22.70 22.25 †22.67
Monday. June 1825,528 2,113 41,322 17,098	Feeding steers 5.25@6.25	LARD-(Per 100 lbs.)-
Fuesday, June 14 4,617 4,508 12,344 24,716 Wednesday, June 1519,200 4,855 20,348 30,895	Stockers 4.50@5.50	July 12.25 12.45 12.25 †12.45
Phursday, June 16 5,869 2,398 15,951 12,630	Hogs.	September 12,32 12.50 12.27 212,50
Friday, June 17 2,420 327 21,440 12,738	HOG8.	November 11.72 11.87 11.72 †11.87
Saturday, June 18 655 25 9,073 2,852	Good to prime heavy\$9.50@ 9.65	RIBS-(Boxed, 25c, more than loose)-
	Good to prime medium-wt. butchers 0.55@ 9.70	July 12.75 12.97 12.75 12.97 September 12.35 12.57 12.35 12.57
Fotal last week58,289 14,221 120,473 100,929	Fair to good mixed 9.45@ 9.60	September          12.35         12.57         12.35         12.57           October          12.05         12.30         12.05         †12.25
Previous week46,546 14,125 97,702 72,022 Cor. week, 190037,576 9,843 101,159 61,610	Common to good light mixed 9.50@ 9.65 Fair to fancy light 9.60@ 9.70	
Our. week, 190868,587 10,055 168,909 87,054	Pigs. 90 to 140 lbs	FRIDAY, JUNE 24, 1910.
	Heavy boars 4.00@ 5.00	I'ORK-(Per bbl.)-
SHIPMENTS,	Stags 9.50@10.00	July 23.55 23.55 23.15 23.35
fonday, June 13 6,816 52 6,617 161	Light-weight boars 5.00@ 6.00	September 22.771/2 22.771/2 22.40 22.50
Puesday, June 14 2,221 100 2,930 437	All stags subject to 80 lbs. dockage.	LARD-(Per 100 lbs.)-
Wednesday, June 15 5,223 86 1,503 842	SHEEP.	July 12.50 12.521/4 12.40 12.40
Thursday, June 16 4,278 54 1,960 1,449		September 12.52½ 12.55 12.35 12.40
Friday, June 17 2,117 33 2,830 1,743	Feeding ewes\$3.50@4.50	RIBS-(Boxed, 25c, more than loose)-
Saturday, June 18 194 933	Clipped lambs 6.25@7.00	July 12.95 13.00 12.85 12.87
Total last week20,849 424 16,782 4,132	Clipped wethers 4.50@5.25	September 12.60 12.62½ 12.42½ 12.47
Previous week	Clipped yearlings	†Bid. ‡Asked.
or, week, 1909	Clipped ewes	
Cor. week, 190822,054 552 22,176 10,352	Feeding and shearing lambs 5.00@7.00	
CHICAGO TOTAL RECEIPTS LIVESTOCK.	Grass yearlings 5.25@6.00	CHICAGO RETAIL FRESH MEATS.
Cattle. Hogs. Sheep. Year to June 18, 1910. 1,238,581 2,612,928 1,466,782		(Corrected weekly by Terry & Son, 41st and
Same period, 1909 1,206,023 3,629,041 1,523,339	CHICAGO PROVISION MARKETS	Halsted Streets.)
Combined receipts of hogs at eleven points:	CHICAGO FROTISION PARELES	Native Rib Boast121/2@22
Week ending June 18, 1910 449,000	Range of Prices.	Native Sirloin Steaks
Week previous		Native Pot Roasts121/2@14
Year ago	SATURDAY, JUNE 18, 1910.	Rib Roasts from light cattle @12
Two years ago	PORK-(Per bbl.)-	Beef Stew
Same period, 1900	Open. High. Low. Close.	Bonless Corned Briskets, Native @15
Same period, 1908	July\$23.00 \$23.55 \$23.00 \$23.55	Corned Rumps, Native @15
Receipts at six points (Chicago, Kansas City,	September 22.35 22.621/2 22.35 †22.60	Corned Ribs
Omaba, St. Louis, St. Joseph, Sioux City) as follows:	I.ARD-(Per 100 lbs.)-	Corned Flanks
Cattle, Hogs, Sheep.	July 12.35 12.471/2 12.35 \$12.471/2	Round Roasts
Week to June 18, 1910 161,100 337,500 202,500	September 12.37½ 12.50 12.37½ 12.50	Shoulder Steaks
Week ago 123,700 293,700 134,300	October 11.80 11.87½ 11.77½ †11.87½	Shoulder Roasts121/4/4814
Year ago 111,200 290,900 140,000	RIBS-(Boxed, 25c. more than loose)-	Shoulder Neck End, Trimmed
Two years ago 163,000 431,400 158,700	July 13.10 13.121/2 13.071/2 13.121/2	Rolled Roast
CHICAGO PACKERS' HOG SLAUGHTER.	September 12.50 12.62½ 12.50 †12.60 October 12.12½ 12.15 12.12½ †12.15	Lamb.
Week ending June 18, 1910:	October 12.1273 12.10 12.1273 11.10	
Armour & Co	MONDAY, JUNE 20, 1910.	Hind Quarters, fancy
wift & Co 18,800	DODY (Des Mil)	Fore Quarters, fancy
L & S. Co	1'ORK—(Per bbl.)— July 23.70 23.80 23.62 †23.65	Legs, fancy
Morris & Co	September 22.75 22.95 22.70 122.90	Shoulders@1
Anglo-American 4.700	LARD—(Per 100 lbs.)—	Chops, rib and loin, per lb
Boyd & Lunham 5,300	July 12.55 12.57½ 12.50 †12.50	Chops, Frenched, each
Hammond 5.700	September 12.55 12.65 12.55 12.57½	
Western P. Co 5,000	November 12.00	Mutton.
Boore & Co	RIBS-(Boxed, 25c, more than loose)-	Legs
Roberts & Oake	July 13.15 13.22½ 13.15 13.17½	Stew
13,300	September 12.621/4 12.721/4 12.621/2 †12.70	Shoulders
Totals 108,100	October 12.321/2	Fore Quarters
Previous Week		Rib and Loin Chops @2
Same week, 1909 79,800	TUESDAY, JUNE 21, 1910.	
Same week, 1908 140 900	1'ORK-(Per bbl.)-	Pork Loins
Year to June 18, 1910	July 23.70 23.72½ 23.60 23.70	Pork Loins
Same period, 1909	September 22.90 22.90 22.67½ ‡22.70	Pork Chops
WEEKLY AVERAGE PRICE OF LIVESTOCK.	LARD-(Per 100 lbs.)-	Pork Shoulders
	July 12.55 12.55 12.421/2 \$12.45	Pork Butts
Cattle, Hogs, Sheep, Lambs, Week June 18, 1910\$7.65 \$9.46 \$5.30 \$7.50	September 12.00 12.62 1/2 12.47 1/2 12.50	Spare Ribs
Week June 18, 1910\$7.65 \$9.46 \$5.30 \$7.50 Last week	October 11.85 11.85 11.86 †11.85	Hocks
Xear ago 6.40 7.80 5.15 7.50	RIBS-(Boxed, 25c, more than loose)-	Pigs' Heads @10
/Person 100 1.30 1.30	July 13.20 13.20 13.05 13.071/2	Leaf Lard
Two years ago 6.75 5.73 4.75 5.80		
Phree years ago 6.15 5.73 4.75 5.80 6.70 6.15 5.60 6.70	September 12.72½ 12.72½ 12.60 \$12.60	
	September 12.72½ 12.72½ 12.60 \$12.60 October 12.35 12.37½ 12.30 \$12.30	Veat.

# KAGE PRESSES AND DRYE

PORK—(Per bbl.)— July ...... 23.00 September ... 22.40

| LARD | (Per 100 lbs.) | July | 12.25 | September | 12.35 | November | 11.65 |

WEDNESDAY, JUNE 22, 1910.

22.271/2

12.35 12.25 12.30 12.40 12.30 †12.30 11.77½ 11.65 \$11.72½



## **Economical Efficient Great Capacity**

@ 9 @ 4½ @\$1.15 @ 15½ @ 65

Butchers' Offal. Suet ...
Tallow
Bones, per cwt.
Calfskins, 8 to 15 lbs.
Calfskins, under 8 lbs. (deacons)...

SAVING IN LABOR ALONE IN ONE YEAR WILL OFFSET COST TO INSTALL

For Tankage, Blood, Bone, Fertilizer, all Animal and Vegetable Matter. Installed in the largest packing-houses, fertilizer and fish reduction plants in the world.

Send for Catalogue T. B.

American Process 68 William St., - -**New York** 

CHICAGO MAI	RKET PRICES	SAUSAGE CASINGS.
		F. O. B. CHICAGO.
WHOLESALE FRESH MEATS.  Carcass Beef. Good native steers	Frankfurters	Rounds, per set       @15         Export Rounds       621         Middles, per set       @70         Beef bungs, per piece       @15
Native steers, medium	Minced Sausage   @12     Prepared Sausage   @14     New England Sausage   @14     14	Beef weasands @ 8 Beef hisdders medium
Cows	Compressed Luncheon Sausage	Hog casings, as packed
Beef Cuts.	Berliner Sausage	Hog bungs, export
Cow chucks     6% @ 8%       Steer chucks     9½ @ 10       Boneless Chucks     @ 9½	Polish Sausage	Hog bungs, large mediums
Medium Plates         0 7           Steer Plates         0 7½           Cow Rounds         8½@10½	Smoked Sausage	Imported wide sheep casings
Steer Rounds	Pork Sausage, short link	Imported medium sheep casings
Cow         Loins         9½@18           Steer Loins, Heavy         @17           Beef Tenderloins, No. 1         @25           Beef Tenderloins, No. 2         18         @25	Boneless Pigs' Feet	FERTILIZERS. Dried blood, per unit
Beef Tenderloins, No. 2       18 @23         Strip Loins       9 @ 9½         Sirloin Butts       11 @13	Summer Sausage.  Best Summer, H. C., Medium Dry	Hoof meal, per unit
Shoulder Clods	Italian Salami	Ground tankage, 12%
Rump Butts	Mettwurst, New	Ground tankage, 10%
Shank         @ 6           Cow Ribs, Common, Light         7         9           Cow Ribs, Heavy         @12½           Steer Ribs, Light         @13½	Monarque Cervelat, H. C	Ground raw bone, per ton
Steer Ribs, Heavy	Smoked Sausage, 1-50	HORNS, HOOFS AND BONES.
Lotá Ends, cow       @ 11         Hanging Tenderloins       @ 9         Flank Steak       9 @ 12	Bologna, 1-50	Horns, No. 1, 65@70 lbs., aver275.00@800.00 Hoofs, black, per ton27.00@ 28.00
Rind Shanks @ 4	Frankfurt, 1-50 6.25 Frankfurt, 2-20 5.75	Hoofs, striped, per ton
Beef Offal.  Livers 6 % 7 %	VINEGAR PICKLED GOODS.  Pickled Pigs' Feet, in 200-lb, barrels	Round ship hones 38-40 lbs. sv. per ton @ 70.00
Tongues	Pickled Pigs' Feet, in 200-lb. barrels.         \$11.50           Pickled Plain Tripe, in 200-lb. barrels.         5.60           Pickled H. C. Tripe, in 200-lb. barrels.         7.75           Pickle Ox Lips, in 200-lb. barrels.         —	Round shin bones, 50-52 lbs. av. per ton @ 80.00 Long thigh bones, 90-95 lbs. av., per ton.92.50@ 95.00 Skulls, jaws and knuckles, per ton @ 27.00
Fresh Tripe, plain	Pickled Pigs' Snouts, in 200-lb. barrels	LARD.
Presh Tripe, H, U.       @ 4½         Brains       6 @ 6½         Kidneys, each       @ 5½	CORNED, BOILED AND ROAST BEEF.	Prime steam, cash
Weal. Heavy Carcass Veal	1 lb., 2 doz. to case	Compound 9% © 10 Neutral lard
Light Carcass	2 lbs., 1 or 2 doz. to case. 8.15 4 lbs., 1 doz. to case	Prime oleo
Good Saddles   @15   Medium Racks   @11   Good Racks   @12	14 lbs., ½ doz. to case	Oleo No. 2
Veal Offal.	1-oz. jars, 1 doz. in box	Tallow       7½@ 7½         Grease, yellow       6 @ 6½         Grease, A white       6½@ 7
Sweetbreads	2-or tare 1 dog in how 9 55	OILS.
Heads, each18 @20	4-0E: jars, 1 doz. in box 6.50 8-0s. jars, ½ dos. in box 11.60 16-0z. jars, ½ dos. in box 22.00 2, 5 and 10-lb. tins \$1.75 per lb.	Lard oil, extra, winter strained, tierces80 @87 Extra No. 1 lard oil72 @73
Lambs. @12 Good Caul @13	BARRELED BEEF AND PORK.	No. 1 lard oil
Round Dressed Lambs	Extra Plate Beef, 200-lb, bbls—@— Plate Reef——————————————————————————————	Oleo oll, extra     .11½@11½       Oleo oll, No. 2     .10½@11       Oleo stock     .11 @11½
R. D. Lamb Racks	Prime Mess Beef	Neatsfoot oil, pure, bbls
Lamb Fries, per pair @ 6 Lamb Tongues, each @ 5	Mess Pork	TALLOWS.
Lamb Kidneys, each @ 2  Mutton.	Clear Fat Backs         @25.50           Family Back Pork         @28.00           Rean Pork         @22.00	Edible
Medium Sheep	LARD.	No. 1 Country 6% 6% 6% Packers' print 7 6 7% 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
Medium Saddles         @11½           Good Saddles         @18           Medium Racks         @ 8½	Pure leaf, kettle rendered, per lb., tcs @15% Pure lard	Packers' No. 1       6%@ 7         Packers' No. 2       6 @ 6½         Renderers' No. 1       6%@ 6%
Medium Racks Good Racks Mutton Legs	Tard compound	GREASES.
Mutton Loins	Cooking oil, per gal., in barrels	White, choice 7½@ 7% White, "A" 6%@ 7 White, "B" 6%@ 6½
Sheep Heads, each @ 8	BUTTERINE.	House 5 @ 6%
Fresh Pork, Etc.           Dressed Hogs	1 to 6, natural color, solids, f. o. b. Chi- cago	Yellow 55%@ 65% Brown 514@ 55% Glue Stock 58@ 6
Leaf Lard	DRY SALT MEATS.	Garbage grease @ 5%
Spare Ribs         @ 7½           Butts         @ 12½           Hocks         8 @ 8½	(Boxed. Loose are 1/4c. less.)  Clear Bellies, 14@16 avg	COTTONSEED OILS. P. S. Y., loose
Trimmings	Rib Bellies, 18@20 avg	P. S. Y., soap grade
Snouts   G 4½	Short Clears ————————————————————————————————————	Soap stock, bbls., reg., 50% f. a 2%@ 3  COOPERAGE.
Blade Bones @ 6 Cheek Meat @ 8	Bacon meats, 1c. more,	Ash pork barrels
Neck Rones @ 3	Hams, 12 lbs., avg	Lard tierces 1.15@1.25
Pork Hearts, each	Hams, 16 lbs., avg	CURING MATERIALS.
Slip Bones @ 6	Calas, 6@12 lbs., avg	Boracle acid, crystal to powdered 7 @ 71/2
Backfat @13¼		Sugar—
Hams	Rib Bacon, wide, 8@12, strip, 4@6 avg @151/2	Plantation, granulated 5 Yellow, diarified 4%
Shoulders @12	Dried Beef Knuckles	Cate and the second sec
Columbia Cloth Bologna	Regular Boiled Hams	Ashton, in bags, 224 lbs
Choice Bologna	Cooked Loin Rolls	Michigan, medium, car lots, per ton 3.75 Casing salt, bbis., 280 lbs., 2x@3x 1.40

## LIVE STOCK MARKETS

#### CHICAGO

(Special Letter to The National Provisioner from the National Livestock Commission Co.)

Union Stock Yards, Chicago, June 22.

The continued dry weather and short pastures in many sections of the country have resulted in another heavy run of cattle, and receipts for the first three days will foot up around 50,000. The choice steers from 8e. up sold strong on Monday, and a new top of \$8.85 was paid for two loads of prime 1,470-lb. Missouri beeves, which is the highest June price for cattle in almost thirty years. Other grades ruled weak to a little lower. Tuesday trade showed further weakness, and with heavy receipts here today (Wednesday) the general market is ruling 25c. lower than Monday. A few heavy, well-finished steers are selling from \$8.25@8.60; most of the well fatted 1,200 to 1,350-lb. steers from \$7.60@ 8.10; medium to good 1,100 to 1,250-lb. steers \$6.75@7.50, and the bulk of the short-fed 900 to 1,100-lb. killers are selling from \$6@ 6.75, with light short-fed kinds from \$5.25@6. A liberal percentage of "grassy" cattle are showing up, and are being discriminated against, as usual, at this time of the year. The receipts of butcher stuff have also been very liberal. The market shows 25c. per cwt. decline for the week, with medium butcher cows \$1 per cwt. lower than several weeks ago, and best cows and heifers show a decline of 50@75c. per cwt. for the same period. Canners and cutters have not suffered so severely, and show a decline of but 25@50c. per cwt. from the best time. Packers are discriminating against strong weight vealers, and the 120 to 130-lb. kinds are the best sellers at present.

The hog market continues to fluctuate sharply. Today's run of 30,000 is heavy for the middle of the weak, and the general trade is 25c. per cwt. lower, with heavy grades going at quite a big discount under the light and medium weights. Quite a few packers are coming and are being discriminated against; especially if heavy. Bulk of the good hogs sold today \$9.30@9.40, with heavy weights largely \$9.30@9.35; light butchers principally around \$9.40, with prime light \$9.45@9.50, and top is \$9.55.

Sheep and lamb trade ruled 25c. higher on Monday, but the advance has been lost

Sheep and lamb trade ruled 25c. higher on Monday, but the advance has been lost today on account of liberal receipts. Many sections of the country are suffering from drought, and it looks like there would be stock enough to hold prices down for some little time to come. We quote: Good to prime wethers, \$5@5.25; fat ewes, \$4.50@4.65; culls and common ewes, \$2.50@4; fat clipped lambs and yearling wethers, \$4.50@5.50; good to choice spring lambs, \$7.25@8; poor to medium springers, \$6.6.50; cull springers, \$5.65.50; range lambs, \$7.60; feeding lambs, \$6.66.50; feeding wethers, \$4.25@4.75; feeding yearlings, \$5.65.25.

## ST. LOUIS

(Special Letter to The National Provisioner.)

National Stock Yards, Ill., June 22.

Total cattle receipts so far this week are in the neighborhood of 23,700 head. There has been a sharp decline in prices since the opening of the week, particularly on common to medium grades of cattle. The best steers selling at \$8 per cwt. and up are considered not more than 10@15c. under last week's close. Pretty good beeves today are

selling at a decline of 25@35c. compared with the close of last week, and the decline on medium to pretty good grades reached 50c., and in extreme cases was even greater. Cows and heifers are generally selling at a decline of 50c., with a few extreme cases where the loss will reach 65@75c. Very few strictly choice cattle were available. A few loads sold at \$8@8.25 weighing 1,300 to 1,468 lbs. Good to choice grades brought \$7.35@7.90, medium to pretty good classes \$6.25@7.10 and common to medium \$5.30@6.10. Choice heifers brought \$7@7.25, good to choice \$6@ 6.75 and fair to medium \$5.10@5.75. Cows topped at \$5.90, with bulk of the medium to pretty good grades bringing \$4.25@5.65. Bulls are a quarter lower, selling up to \$5.75. Best calves are bringing up to \$8.50, a decline of 25@50c.

Hog values advanced the first two days of the week, but are off 15@25c. today. Good lights are the best sellers at present, and these grades today show the least decline. The top is \$9.60, with the bulk selling from \$9.35@9.45.

\$9.35@9.45.

Sheep and lambs opened the week on a 15 @25c. higher basis, but the advance was lost yesterday and today. Spring lambs sold Monday at \$8.25, and are quoted today around \$8. Native mutton sheep are selling up to \$5, breeding ewes are bringing the same figure and bucks \$4.

## KANSAS CITY

(Special Letter to The National Provisioner.)

Kansas City Stock Yards, June 21.

The fairly good supply of 11,000 cattle was estimated for today early this morning, but actual receipts fell short about one thousand. The best beef cattle sold firm, with a top sale of \$8.50, medium grades were about steady, lower grades weak and slow. It is the natural tendency of the market at this season for grass cattle to slide downwards, while hard fat cattle usually grow in favor. At this time, not enough good to choice cattle are available to fill the demand. Bulk of the native steers sell today at \$6.75 to \$8.00, some few shipments below \$6.00, cows at \$3.75 to \$6.00, heifers \$4.50 to \$7.00, a few fancy heifers at \$7.40 to \$7.65, bulls \$3.75 to \$5.90, calves firmer this week, tops \$8.00, stockers 3.50 to \$5.50, feeders \$5.10 to \$6.25.

Light hogs sold five higher today, with one lot at \$9.65, and balance of the light weights at \$9.55 to \$9.60, butcher weights strong, at \$9.45 to \$9.55. Today is the first time light hogs have taken a commanding lead, and dealers say they will continue to head the list indefinitely ahead, because the lard stocks of packers are increasing, whereas, bacon is a scarce article. The supply today was 15,000 head, two thousand more than first estimate, and the close of the market was 5 to 7½ cents lower than best time.

Sheep and lamb supply today 6,000 head, market weak to 10 lower, top spring lambs \$7.90, best wethers \$5.25, ewes \$5, Texas muttons \$4.75. killing goats \$3.90, brushers \$3.50. The big break last week has shut off the supply to a certain extent, but buyers are still particular about quality and their lack of ection serves to emphasize the slackness

of ection serves to em of trade requirements.

Packers.	purchases	this week:	
	Catt	le. Hogs.	Sheep.
Armour	6,1	87 : 10,457	₹ 4,240
Fowler	2,2	70	2,781
S. & S	5.5	75 7.709	3,205
Swift	6,9	88 9,878	8,493
Cudahy		58 10,171	4,256
Morris	4,6	71 7,559	4,049
Butchers	1	75 . 47	66
Total	32,3	26 45,821	27,090

#### NEW YORK LIVESTOCK

WEEKLY RECEIPTS	TO	JUNE	20, 191	0.
Beeves, C	ows.	Calves.	Sheep.	Hogs.
Jersey City 2,329	-	3,796		9.275
Sixtieth street 2.022	17	7.537		-
Fortieth street		-	-	10.257
Lehigh Valley 3,458	-	737	6,384	-
Central Union 3,038	_	225	13,103	4000
Weehawken 24	-	_	_	-
Scattering —	T1	115	28	4,850
Totals10,871	82	12.410	55,698	24.382
Totals last week12,725	92	12,423	40,336	23,925
WEEKLY	EXP	ORTS.		
		Live	Live	Qrs. of
		cattle.	sheep.	beef.
Schwarzschild & S., Minne	apoli	s	-	1,000
Morris Beef Co., Oceanic .				
Morris Beef Co., Celtic			-	876
Swift Beef Co., Oceanic			-	1,265
Miscellaneous, Bermudian		41	20	-
		_	-	
Total exports			20	4,037
Total exports last week		171	74	4,308

#### **MEAT AND STOCK EXPORTS**

	Live	Live	Qrs. of
Exports from-	cattle.	sheep.	beef.
New York	 41	20	4,037
Boston	 1,622	-	_
fontreal		_	_
Exports to-			
ondon	 1,329		3,161
iverpool	 2,074	-	- 876
lasgow	. 124	-	-
Bermuda and West Indies		20	-
Totals to all ports	 . 3,568	20	4,037
Cotals to all ports last week	9 050	74	4,308

## **SLAUGHTER REPORTS**

Special reports to The National Provisioner show the number of livestock slaughtered at the following centers for the week ending June 18, 1910:

# | CATTLE. | CATTLE. | Chicago | 37,440 | 32,326 | Cmaha | 11,704 | St. Joseph | S.181 | Cudahy | 32,326 | Cmaha | 11,704 | St. Joseph | 3,181 | Cudahy | 3,224 | South St. Paul | 5,186 | Indianapolis | 4,990 | Cmahas | 5,186 | C

HOGS.	
Chicago10	3,693
Kansas City	4,821
Omaha4	6,354
St. Joseph	28,64
Cudahy	7,65
	24.694
Ottumwa	12.06
	8.82
	14.33
	32.13
New York and Jersey City	
	7.87
Philadelphia	
	11.81
SHEEP.	
Chicago	96.79

Chicago	
Kansas City	27,090
O:naha	15,487
St. Joseph	9,137
Cudahy	348
Floux City	512
South St. Paul	2,710
Indianapolis	2,222
New York and Jersey City	55,673
Fort Worth	2,853
Philadelphia	9,559
Dittehner	26 131

## M. K. PARKER & CO.

Tallow, Grease and All Packing House By-Products
GET OUR PRICES
Postal Tolegraph Bidg., CHICAGO

## THE WEEK'S CLOSING MARKETS

#### FRIDAY'S GENERAL MARKETS.

New York, June 24.-Market inactive. Western steam, \$13; city steam, \$12.25; refined, Continent, \$13.20; South American, \$14; Brazil, kegs, \$15; compound, 9½@10c.

Liverpool Markets.

Liverpool Markets.

Liverpool, June 24.—(By Cable.)—Beef, extra India mess, 132s. 6d. Pork, prime mess, 108s. 9d.; shoulders, 66s. 6d.; hams, short clear, 78s. Bacon, Cumberland cut, 73s.; long clear, 28@34 lbs., 73s.; 35@40 lbs., 72s.; backs, 69s. 6d.; bellies, 74s. 6d. Tallow, no stock. Turpentine, 44s. Rosin, common, 11s. 9d. Lard, spot prime Western, 62s. 6d. American refined in pails, 63s. 6d. Cheese, Canadian, finest white, new, 53s. 6d.; colored, 53s. 6d. American lard (Hamburg), 50 kilos, 62 marks. Tallow, Australian (London), 34s. 9d. Cottonseed, refined, loose (Hull), 27s. 6d.

## FRIDAY'S CLOSINGS IN NEW YORK.

#### Provisione

There was a firm opening to the provision market with offerings light and the demand good, being influenced by the light hog receipts and firmness in the live hog market.

#### Tallow.

The market was quiet at 65%c. for city. Oleo and Lard Stearine.

The market was quoted at 111/2@12c. Lard stearine quiet at 15c.

#### Cottonseed Oil.

The market opened dull, with some pressure from increased Southern offers, due to

the continued favorable weather for cotton.

Market closed dull, unchanged to 4 decline. Anter termes dull, inclinating to 4 decime. Spot, \$7.80@7.86; crude, nominal. Sales, 3,300 bbls. Closing quotations: June, \$7.82 @7.86; July, \$7.84@7.88; August, \$7.82@ 7.89; September, \$7.83@7.86; October, \$7.23 @7.25; November, \$6.68@6.70; December, \$6.48@6.50; January, \$6.48@6.50.

#### FRIDAY'S LIVESTOCK MARKETS.

Chicago, June 24.-Market heavy; packers Chicago, June 24.—Market heavy; packers steady to 5c. higher, others 10c. higher; quality fair; bulk of prices, \$9.25@9.50; light weights, \$9.30@9.65; mixed and butcher's weights, \$9.20@9.55; heavies, \$8.90@9.45; rough heavies, \$8.90@9.05; Yorkers, \$9.55@9.65; pigs, \$9.10@9.60. Cattle slow and steady; beeves, \$5.40@8.55; cows and heifers, \$2.70@6.75; Texas steers, \$5.40@7.15; stockers and feeders, \$3.75@5.65. Western, \$5.30@ ers and feeders, \$3.75@5.65; Western, 7.50. Sheep market weak; natives, \$3@5.10; Western, \$3.25@5.15; yearlings, \$5.50@6.50; lambs, \$4.75@7.30.

Kansas City, June 24.-Hog market higher, \$9@9.45.

East Buffalo, June 24.—Hog market opened higher; 4,000 on sale at \$9.80@9.90.

St. Louis, June 24.-Hogs 10c. higher, \$9.30 Omaha, June 24.-Hogs 5 to 10c. higher, at

\$9.10@9.35. Indianapolis, June 24.-Hogs higher, at \$9.35@9.55.

Louisville, June 24.—Hogs steady, at \$9.30. Cleveland, June 24.—Hog market higher, at \$9.50@9.70.

#### OLEO OIL AND NEUTRAL LARD.

#### (Special Report to The National Provisioner.)

New York, June 23.-Business in oleo oil during the week under review has been very

quiet, with but very little indication of a resumption of activity in the near future. Butter markets in Europe are higher, and if they continue to advance demand for butterine will increase and oleo oil will come into its own again. At present natural butter has the call, and the substitutes are but little called for.

## GREEN AND SWEET PICKLED MEATS. (Special Report to The National Provisioner from The Davidson Commission Co.)

Chicago, June 23.—Quotations on green and sweet pickled meats, f. o. b. Chicago, loose, are as follows:

Regular Hams—Green, 10@12 lbs. ave., 16c.; 12@14 lbs. ave., 15%@15%c.; 14@16 lbs. ave., 15% @ 15% c.; 18@20 lbs. ave., 15% @ 15% c. Sweet pickled, 10@12 lbs. ave., 16% c.; 12@14lbs. ave., 15%c.; 14@16 lbs. ave., 15%c.; 18@

Ibs. ave., 15%c.; 14@16 lbs. ave., 15%c.; 18@20 lbs. ave., 15%c.; 18@6 20 lbs. ave., 15%c.; 18@6 Skinned Hams—Green, 14@16 lbs. ave., 16%c.; 16@18 lbs. ave., 16%c.; 18@20 lbs. ave., 16%c.; 22@24 lbs. ave., 16%c.; 16@18 lbs. ave., 16%c.; 18@20 lbs. ave., 167c.; 22@24 lbs. ave., 16%c.; 18@20 lbs. ave., 17c.; 22@24 lbs. ave., 16%c. New York Shoulders—Green, 10@12 lbs. ave., 11%c. Sweet pickled, 10@12 lbs. ave., 12c.

12c.
Picnic Hams—Green, 5@6 lbs. ave., 11%c.; 6@8 lbs. ave., 11%c.; 8@10 lbs. ave., 11%c. Sweet pickled, 5@6 lbs. ave., 12c.; 6@8 lbs. ave., 11%c. Clear Bellies—Green, 6@8 lbs. ave. (nom.), 21c.; 8@10 lbs. ave., 20½c.; 10@12 lbs. ave., 18c.; 12@14 lbs. ave., 17c. Sweet pickled, 6@8 lbs. ave. (nom.), 21½c.; 8@10 lbs. ave., 20½c.; 12@14 lbs. ave., 17c.

## SOUTHERN MARKETS

#### Atlanta.

(Special Wire to The National Provisioner.)

Atlanta, Ga., June 23.—Spot crude cotton-seed oil, 54c.; stocks all exhausted; no in-terest being shown in new crop. Meal dull at \$27.50, Atlanta. Hulls, \$12.50, Atlanta,

#### Memphis.

(Special Wire to The National Provisioner.)

Memphis, Tenn., June 23.—Cottonseed oil market dull; prime crude nominally 541/2c.; nothing offering. Prime eight per cent. meal dull at \$27@27.25 per short ton. Hulls steady, \$9.50@9.75, loose.

#### New Orleans.

(Special Wire to The National Provisioner.)
New Orleans, La., June 23.—Crude cottonseed oil stocks exhausted, refined scarce.
Meal lower, \$30 long ton. Sacked cake nominal, \$25 long ton, shipside. Hulls steady,
\$9.75 loose, \$12 sacked; supply light.

#### CABLE MARKETS

## Hamburg.

(By Cable to The National Provisioner.)
Hamburg, June 23.—Market is dull and easier. Quotations: Prime summer yellow, 80½ marks; choice butter oil, 85 marks; choice summer white, 84¾ marks.

#### Rotterdam.

(By Cable to The National Provisioner.)
Rotterdam, June 23.—Market is very dull, buyers holding off expecting lower prices. Quotations: Choice summer white, 48% flor-

ins; prime summer yellow, 461/2 choice butter oil, 49 florins. florins;

#### Antwerp.

(By Cable to The National Provisioner.)

Aritwerp, June 23.—Market is nominal. Quotations: Off oil, 92% francs.

#### Marseilles.

(By Cable to The National Provisioner.)

Marseilles, June 23.—Market lower, with little or no demand. Quotations: Prime summer yellow, 97½ francs; prime winter yellow, 100½ francs.

## Liverpool.

(By Cable to The National Provisioner.)

Liverpool, June 23.—Market is continually ull. Quotations: Prime summer yellow, 387/88.

#### RECEIPTS AT CENTERS

		ENIE	(2)
SATURDAY, JU		1910.	
(	700		Sheep.
deago	700	9,027	5,000
naba	200		
Louis	1.000	9.497	100 250
naha	300 1,000 500 200	6,000 9,427 4,200 4,500 1,200	200
oux City	200	4,500	400
Paulrt Worth	200	1,200	300
rt Worth	500	550	
lwaukeeoria		2,556 800	
dianapolis ncinnati ttsburg eveland Buffalo	350	6,000	
neinnati	618	1.862	1,412
ttsburg	200	3.400	1,700
eveland	100	2,000	000
ew York	200 480	2,800 2,235	2,400
			7,809
MONDAY, JUN icago ansas City	NE 20,	1910.	10 000
nsas City	13,000	25,159 4 506	7,000
naha	13,000 3,100	6.000	6,500
Louis	- 8 000	4 791	2,800
Joseph	1.700	4,200	1,000
oux City	1,300	4,300	500
Paulrt Worth	$\frac{1,500}{2,500}$		500 300
lwankee	2,000	2,200 1,711	300
oria		500	
dianapolis		1,500	
ncinnati	2,179 3,790	2,931 8,000	1,780
oria dianapolis neinnati ttsburg eveland Buffalo ew York	3,790	8,000	9,000
Buffelo	5,200	1,500	9 400
w York	4,641	10,500 7,268	8,400 22,700
TUESDAY, JU			
icago	35,000	13,904	10,000
	11,000	14,561	5,000
naha	11,000 4,700		5,000 7,500
Louis	9,000	9,052	7,500
. Joseph	2,800 1,200	6,500 7,200	5,000
ansas City maha  L. Louis  Joseph oux City Paul	2,500	3,800	1.000
ort Worthilwaukee	3,000	800	1,000
ilwaukee		1,308	
	1.050	1,500	
ndianapolis	1,650 181	6,000 1,515	612
ittsburg	101	1,000	
dianapolis incinnati ittsburg leveland	100	1,500	1,000
Bunalo	600	800	3,200
ew York	546	2,002	6,654
WEDNESDAY, J	UNE 2	2, 1910.	
hicago	26,000	34,283	15,000
ansas Citymaha	12,000	17,367	7,000 5,000
Tonis	4,200 6,000	15,000 11,680	3,000
Joseph	3,500		
Louis	1,500	11,000 3,500	600
Paul	1,400	3,500	500
ort Worthilwaukee	3,500	2,000	800
ilwaukee		5,441 2,000	
dianapolis		10.000	
incinnati	600	4,582	1,750
ittsburg		4,582 5,500	
. Buffalo	400	3,200 3,319	3,600
ew York			4,490
Marrie Street, Street, 4 May 1971			
THURSDAY, J	6,500	23,000	12,000
hicago	0.000	11,000	4,000
hicago	6,000		4,000
ansas City	6,000	8,000	100,000
hicago	6,000	10.000	2,000
hicago	6,000	10.000	2,000
hicago	6,000	10,000 4,000 2,700	2,000
hicago	6,000	10,000 4,000 2,700	2,000
hicago .ansas City	6,000	10,000 4,000 2,700	2,000
hicago  ansas City  maha  t, Louis  t, Joseph  ioux City  t, Paul  ort Worth  filiwaukee	6,000	10,000 4,000 2,700 1,000 2,785 1,100 10,000	2,000
hicago .ansas City	6,000	10,000 4,000 2,700 1,000 2,785 1,100 10,000 4,114	2,000 400 300
hicago .ansas City	6,000 2,400 5,000 2,500 400 1,100 2,000	10,000 4,000 2,700 1,000 2,785 1,100 10,000 4,114 4,000	2,000 400 300 1,432
hicago  Lansas City  maha  t, Louis  t, Joseph  Lous City  t, Paul  ort Worth  Citwankee  eoria  dianapolis  incinnati	6,000 2,400 5,000 2,500 400 1,100 2,000	10,000 4,000 2,700 1,000 2,785 1,100 10,000 4,114 4,000 2,500	2,000 400 300

FRIDAY, JUNE 24,
Chicago 2,000
Kansas City 1,600
Omaha 1,600
St. Louis 1,800
St. Joseph 800
Sloux City 500
Fort Worth 2,000
St. Paul 800
Indianapolis Cleveland

FRIDAY, JUNE 24, 1910.

## Government Inspection requires your packing house to have the

Sanitary Arrangement We are specialists in this work Write us in regard to your re

TAIT-NORDMEYER ENGINEERING CO., Wright St. Louis

## Retail Section

## RETAILERS' MEAT CUTTING TESTS AND PROFITS

## What Experiments by Philadelphia Butchers Show

A demonstration of the proper method of A demonstration or the proper method of cutting meat, so as to minimize waste and get as much profit out of the transaction as possible, was held at the rooms of the Philadelphia Retail Grocers' Association last week, the occasion being the regular weekly meeting of W. B. ing. A committee consisting of W. B. Thompson, W. L. Jackson, C. K. Dewees and O. A. Patterson had been appointed, and had provided for the test two complete rounds and rump of beef with legs on weighing 140 pounds each and costing 13 cents per pound. There was also a whole lamb weighing 40 pounds and costing 18 cents per pound.

pounds and costing 18 cents per pound.

Three members of the organization tried their hands at cutting the carcasses—W. Mattis and D. J. Woods each cut up a round of beef and W. R. Rapp the lamb. Judges appointed to analyze the results were C. Y. Scully, M. N. Pennepacker, A. L. Fretz, A. Plumer and F. J. McCaffrey. The results were reported by the Grocery World of Philadelphia as follows:

delphia as follows:
Rump and round.
2 8-16 lbs., at 10e
2 8-16 lbs., at 10e
13 6-16 lbs. shin, at 8c
25 lbs. rump steak, at 25c
4 8-16 lbs, round bone, at 41/2c
7 4-10 lbs. middle of round, at 18c 1.
6 4-16 lbs. back of round, at 14c
2 6-16 lbs. suet, at 6c
2 6-16 lbs. bone, at 21/2c
21 lbs. round steak, at 23c 4.
7 8-16 lbs. suet, at 7c
5 6-16 lbs. skirt steak, at 14c
5 2-16 lbs, back of round, at 16c
9 6-16 lbs. middle of rump, at 20c 1.
135 15-16 lbs

140	11-16	and :	, 13	e												. \$18.20
3	5-16	Ibs.	skir	t s	tea	k,	at	15	e		0 0					53
2	11-16	1bs.	bac	ek e	of	ski	Pt,	at	1	2e						33
3	lbs.	top (	of a	irlo	in,	al	1	4c.								43
7	6-16	lbs.	pin	DOD	e,	at	20	c								1.4
28	lbs.	rump	mte	eak,	. 8	18 3	25e									 . 7.0
23	2-16	lbs.	top	of	rot	ınd	. 8	t 2	4e							. 5.5
9	4-16	lbs.	bott	om	of	ro	und	1, 2	10e							 . 1.8
12	3-16	lbs.	shin	18,	at	8e										 9
11	14-16	i lbs.	bac	ik o	of 1	rou	nd,	at	1	6e			0.0			 . 1.9
- 6	9-16	lbs.	bac	k r	um	p I	OR	8£	at	2	De					 9:
5	4-16	lbs.	mid	dle	F	um	) I	ORS	ŧ,	2	Оc					. 1.0
12	lbs.	suet,	at	6c.	* *											 7
7	lbs.	fat,	at 2	140					**							 1
4	Ibs.	round	l bo	ne												 1
5		bone												. 4	0.4	 0
		10 0	as.													 .823.0
Pro	at if	sold	18	the	131	ice	8 8	che	du	le	à.					. 4.8

	H.	w.	Rapp.		
One side of lamb.					
40 lbs. lamb, at 18c				\$7.20	60
Shoulder, at 20c				76	90
Breast, at 10c				12	
Rib chops, at 32c				77	
Neck and rack, at 22	e			58	
"16 kidney					
1/2 liver			******	091/2	
1/2 heart				011/2	
Lein chops, at 32c.			******	97	
Leg. at 24c				1.25	
				4.3	58

Profit for half lamb There was considerable difference of opin-ion among the members present as to whether the proper prices had been assigned to the various cuts. Some members contendto the various cuts. Some members contended, in the case of the meat cut up by Mr.

ed, in the case of the meat cut up by Mr. Mattis, that had he sold the cuts over the counter in the ordinary way, he would have received only \$19.71, or a profit of \$1.51.

Mr. M. N. Pennepacker, who was one of the judges, does not agree that the meat if cut up in the store and sold would have yielded anything flike the profit shown in the table. He makes the following analysis, which will be extremely interesting to all dealers handling meats:

"The rump and round cut up by Mr. Wood,

"The rump and round cut up by Mr. Wood,

one of which we speak from personal observation, weighed 140 pounds, and cost 13 cents per pound, or \$18.20. Out of this Mr. Wood cut \$23.05, showing a profit of \$4.85. It is our firm belief that if actual selling conditions had obtained, the showing would have instead been a loss, or nearly so.

"To particularize: The flank or skirt steak was credited on the test as weighing 3 pounds."

"To particularize: The flank or skirt steak was credited on the test as weighing 3 pounds 5 ounces. If the steak had been trimmed, as we have always seen such steaks trimmed, it would not have weighed over 2½ pounds. As the steak was marked up at 16 cents per pound, that would have made 13 cents difference in the steak was marked up at 16 cents per pound, that would have made 13 cents difference in the steak was marked up at 16 cents per pound.

ence in one item of 53 cents.

"Then there was the rough meat on the back of the flank, usually trimmed off when fresh and used for making cheap Hamburg steak. Two pounds 11 ounces, at 12 cents steak. Two pounds 11 ounces, at 12 cents per pound, 33 cents, was credited to this item. As the only way it would have brought 12 cents per pound would have been by mixing it with leaner meat, this item seems excessive. Ground by itself it would

have appeared nearly all fat.
"Twenty-eight pounds of rump steak, at
25 cents per pound, amounting to \$7, is another record we do not think can be reached

other record we do not think can be reached under practical conditions, the whole rump proper only weighing about 60 pounds. "The average meat cutter cuts his rump and round apart and offers his steaks in de-sirable sizes. Mr. Wood in getting off the

rump steaks left the round and rump together until the last rump steak was cut, rump steaks left the round and rump together until the last rump steak was cut, and the last big steak grazing the side of the round bone. Some of the steaks were such as customers would readily buy. Others were not. As one of the members said of one steak, 'It looked big enough for a horse blanket.' Then the short steaks, near the back of the rump, were weighed in with the others at 25 cents per pound.

"The middle cut of the rump, usually sold as a roast, and weighed up with the bone in at 20 cents per pound. The back end of rump, with all the bone in and with very little fat trimmed off, was credited with 6 pounds 9 ounces, at 14 cents per pound, 92 cents. A pretty dear bite, when there could not have been 3 pounds of clear meat on it. "Then there was 23½ pounds of top of the round, priced at 24 cents per pound, cut nearly to the back of the round, with a generous hunk of the bottom included. This is shown by the fact that while there was 23½ pounds of top, there was but 9½ pounds of bottom for it to rest on.

"The piece sometimes left along the side of the round was cut in with the rump steaks at 25 cents per pound, every ounce of it. This, as before stated, was made possible

steaks at 25 cents per pound, every ounce of it. This, as before stated, was made possible leaving the rump and round in one piece

by leaving the rump and round in one piece until rump was entirely cut up.
"I am not attaching any blame to Mr. Wood for the way he did it. He has argued all along that a profit could be made on good rumps and rounds costing 13 cents per pound. He merely took his way of demonstrating that he was right.

FERTILIZERS. TALLOW. HARD SCRAP and CHICKEN FEED

We will manufacture only the highest grade goods.

Telephone, Murray Hill, 1737

#### NO SPRINGS

AFTER 9 YEARS' TEST AND ITS ADOPTION BY THE WORLD'S GREATEST MERCHANTS

## TOLEDO SCALE THE

IS NOW THE RECOGNIZED STANDARD

- It is Automatic.
- It contains No Springs.
- Is always reliable—not affected by Temperature. Guarantees Honest Weight.
- Pleases Customers and Brings Trade. Saves Money, Time and Labor. Is Most Beautiful and Attractive.

105 Styles and Sizes for all kinds of Stores PRICES \$37.50 UP

70,000 Now In Use

S. S. KRESGE, USING 150 TOLEDO SCALES, SAYS:

"After a thorough demonstration and practical test of your bledo Scales, we placed orders for a total of 150 Toledo Springless Automatic Scales for use in our system of stores throughout the United States. This, we think, is evidence enough that we consider the Toledo the best."

-8. S. Kresge, by C. V. Van Dusen.

Scales of all makes taken in exchange rebuilt and for sale cheap.

Send for Catalogue, Free

TOLEDO COMPUTING SCALE CO.
Makers of Honest Scales. TOLEDO, OHIO
Offices in All Large Cities :: Look in Telephone Directory



NO SPRINGS

"In addition to the foregoing there is the "In addition to the foregoing there is the additional fact to be taken into consideration that meat is very rarely sold and priced all at one time, as at the demonstration. Not in grocers' stores, anyhow. Many pieces are sometimes held for several days, and have to be trimmed or sold at a reduction on secount of proor superspace.

account of poor appearance.

"I believe that in spite of the apparent profit shown the test convinced many of those present besides the writer that at pres-

those present besides the writer that at present wholesale and retail prices the dealer who retails high-grade meat is either working for the profit of the wholesale dealer or for the love of his customers. What he gets for his trouble would not pay his ice bill. It would be well for members to see for themselves just what they can cut out of the meat they are selling. To be certain they are right, weights as well as prices should be recorded, so as any mistake could be detected. The fat and bones could be kept in a separate box until the whole piece was disposed of.

as disposed of.
"It means a little trouble to know exactly what you are making or losing on your meats, but it will save you many dollars. Ignorance is about as expensive an encumbrance as a business can stagger under."

#### LOCAL AND PERSONAL.

Doherty Brothers have purchased the Superior Market at Petoskey, Mich., from Harry Long.

Peake & Young have purchased the stock f meats of Frank Erdman at Portland, Mich.

S. S. Corbett has purchased the meat and grocery business of Christian Aarli at Spokane, Wash.

John S. Evans has purchased the butcher shop of Lucas & Smith at Baker, Wash.

Tash & Lindendorfer have disposed of their butcher shop at Dillon, Mont., to Burden, Main & Farris.

Alexander & Hargis have succeeded to the meat business of Alexander & Elderkin at Manhattan, Mont.

Brust & Thompson have purchased the People's meat market at Grangeville, Idaho. Jody Long has engaged in the meat business at Kellogg, Idaho

T. M. Schleppy has discontinued his meat market at Pomeroy, Wash.

D. H. Hawley has succeeded Bonhoff & Hawley in the meat business at Woodburn,

Dore & Lippert have purchased the butcher shop of Cornelius Moran at Havelock, Neb. John McNichols has purchased the Dominek

Hyjek meat market at Ainsworth, Neb., and will consolidate it with his own.

Art Harrison has purchased the City meat market at Geneva, Neb., from Mrs. A. C. Beahm.

George Gaver has sold out his meat business at Grand Island, Neb., to Mr. Fillmore.
The Higsbee Company has purchased the butcher shop of Mr. Hinz at Western, Neb.
C. W. Ulrich has purchased the meat mar-

ket of Rudolph Rohde at Pierce, Neb.

A. F. Mueting has purchased the Randolph meat market at Randolph, Neb.

George Becker has disposed of his butcher shop at Sutton, Neb., to Jacob Zimbleman.
C. H. Waldeck has opened a new meat market at Fairmont, Neb.

R. R. Geddes has engaged in the meat business at Forestburk, S. D.
Charlie Robinson has sold out his butcher shop at St. Paul, Neb., to Mike Swanter.
Fred Hasman has sold out his butcher shop

at Battle Creek, Neb., to Warner & Sengleman. F. A. Breen has succeeded Cassin & Breen

r. A. Breen has succeeded Cassin & Breen in the management of the Central meat market at Columbus, Neb.
C. W. Ulrich has purchased the Pierce meat market at Pierce, Neb., from Rudolph Rohde.
Will & Roy Sirrs have purchased the butcher shop of E. E. Bowers at Bradshaw,

Gatz & Clift have engaged in the meat business at O'Neill, Neb.

Giffin & Kyle are about to open a stock of meats in connection with their grocery store

at Sedgwick, Kan.

A. B. Hamaker has purchased the Corner meat market at Sabetha, Kan., from John Gaemlish.

H. H. Steiner has purchased the meat and grocery business of the Holman-Gerdes Com-pany at Minneapolis, Minn. The Sageka Mercantile Company is erect-

ring a grocery store and meat market at Nashwauk, Minn.

The Palace Market Meat and Provision Company, Los Angeles, Cal., will open a new market.

Frank Erdman has sold his meat business

A petition in bankruptcy was filed last Saturday in the United States District Court by Richard Meier, a butcher, of 239 Sumpter street, New York, N. Y., with schedules showing debts of \$2,235.58, and \$50 assets. Nearly all the liabilities are for goods sold and delivered.

C. Rinckel has opened a new meat market at Olean, N. Y.

#### IOLIET BUTCHERS ORGANIZE.

Retail butchers of Joliet, Ill., were organ-Retail butchers of Johet, Ill., were organized into a branch of the United Master Butchers of America last week by National Secretary John H. Schofield. They elected the following officers: President, J. C. Adler; first vice-president, Wm. Lennon; second vice-president, Chas. Kuchne; third vice-president, J. M. Bannon; fourth vice-president Tony J. M. Bannon; fourth vice-president, Jony Pasdertz; secretary, John Trainor; treasurer, John R. Lamb; master-at-arms, Fred Fritz; inside guard, Albert Schlicher; outside guard, Victor Anderson; trustees, M. H. Freeman, John Scheik, John Hrivnak, John Jontes, E. Johnson

#### SYRACUSE BENCHMEN ASK FOR MORE.

Meat Cutters' and Butchers' Union No. 1 of Syracuse is to demand a minimum wage scale of \$15 a week, which is \$3 above the present rate, and also a 12½ per cent. increase for those now receiving more than \$15 a week. The union has 157 members and a week. The union has 157 members and proposes to put the new scale into effect on Monday, Aug. 29.



## A NATIONAL CASH REGISTER

Prevents failing to charge goods

National Cash Registers are low in price

interrupted and forgets to charge goods,

Every merchant wants a NATIONAL CASH REGISTER.

Many have not bought because they had the mistaken idea that the price was high.

We can offer you bigger values in NATIONAL CASH REGISTERS today than ever before.

Fully improved and guaranteed.

Total Adding Registers \$35 Detail Adding Registers \$20 as low as as low as

Total Adding Detail-Strip Printing \$50 Registers as low as -

You cannot afford to be without one of these late improved NATIONAL CASH REGISTERS. It pays for itself in the losses it prevents.

Over 800,000 NATIONAL CASH REGISTERS in use.

Prices as low as \$15.

Easy monthly payments, or a liberal discount for cash.

Write today for Catalogue showing later improved and lower priced registers than you have ever seen before.

## No. 216, Detail Adder, Price \$20 Shows amount of each sale to everyone

Counts the money as it is received.

Enables you to balance your cash and to know whether or not a mistake has been made.

Tells the numbers of customers waited on. Assists in making change.



with all latest im-Keys Registering or from 1c. to 90c. 11 from 5e, to \$1.95,

## THE NATIONAL CASH REGIST DAYTON, OHIO

## **New York Section**

Today's ball game is between the teams of the Swift East Side Market and the S. & S. plant, and is played at Monitor Park.

Swift & Company's sales of fresh beef in New York City for the week ending Saturday, June 18, averaged 10.96 cents per pound.

The beef market was "sloppy" this week, at least that is what the trade called it. The mutton market was worse—there was apparently no bottom to it!

The West Side Master Butchers have already set the date for next winter's annual ball. It will take place at the Palm Garden in East 58th street on the night of January 19, 1911.

The Central Union Stock Yards, the new Jersey City yards, are rapidly growing in importance, and it was said that this week was more stuff on sale there than at the old yards.

Richard Meier, a meat dealer of 239 Sumpter street, Brooklyn, has filed a voluntary petition in bankruptcy in the United States District Court with liabilities of \$2,235 and assets of only \$50.

A committee of local packers is still working with Chief Driscoll, of the city bureau of weights and measures, on a plan which will be agreeable to both sides concerning the weighing of carcasses with the "backsets" in.

President Ferdinand Sulzberger, of the S. & S. Company, is in the West this week on a tour of the company's plants. He went as far as Chicago as a guest of Jacob H. Schiff in a party occupying the latter's private car.

The Pierce Meat Company, New York City, N. Y., has been incorporated with a capital stock of \$5,000 to deal in meats, poultry and game, by Chas. Pierce, Paterson, N. J.; A. H. Smith, Paterson, N. J., and E. St. Armand of Puffelo, N. Y.

Moses Mannheimer, for ten years a whole-sale poultry dealer of Wallabout Market, and very popular among his associates, died this week at the Kingston Avenue Hospital, after a prolonged illness. He leaves his father, three sisters and a brother.

The firm of Louis Fleck, Inc., Brooklyn, N. Y., has been incorporated with a capital stock of \$2.000 to deal in meats, poultry, etc. Louis Fleck, Lena Fleck and Geo. Joseph of 113 West 114th street, New York City, and Max Arens of 532 Eighth ave., Brooklyn, are the incorporators.

The various branches of the United Master Butchers of America in New York has a combination pienic and summer festival at Harlem River Park on Tuesday afternoon and evening of this week. The attendance was immense, and as the weather was of the outdoor sort, the affair was a big success.

Henry W. Hutwelker, a member of the firm of Hutwelker Bros., packers and wholesale provision dealers of Brooklyn, died on Tuesprovision dealers of Brooklyn, died on Tuesday at his home in Brooklyn of paralysis of the heart. He was born in Sauk City, Wis., and was a member of the New York Produce Exchange and well known in the trade throughout the country.

Jacob Fauss, for twenty-six years a resident of Brooklyn, and for forty years a wholesale butcher in Washington Market, Manhattan, died on Monday of heart trouble at his residence, 1371 Broadway. Mr. Fauss

was born in Germany, Sept. 19, 1846, and came to this country with his parents. He leaves a son, Frederick J., and two daughters.

One thousand Bronx housewives held a mass meeting in Claremont Casino Tuesday and levied an assessment of \$1 each on those present for the establishment of co-operative kosher butcher stores. The object is to reduce the price of kosher meat from eighteen to fifteen cents a pound. Three hundred women pledged themselves to patronize the first co-operative store opened.

Max Cohn, a butcher with a shop at No. 40 Montgomery street, was arrested Saturday on a charge of attempted bribery, after a visit to his place of business by Superintendent of Weights and Measures Clement J. Driscoll. Chief Priscoll, in making his complaint, said that he had gone into Cohn's shop shortly after 8 o'clock with two of his inspectors for the purpose of examining the scales. No sooner had they made known their identity when, he says, that Cohn took a dollar bill from the till and laid it on his chopping block. Commissioner Driscoll took this as an attempt to bribe him and his men, and ordered the arrest. Cohen denied that he meant the money as a bribe, but said that his iceman had been in shortly before for some money and had left without getting it. In his excitement, Cohn said he had taken the chief for the iceman and had laid the \$1 bill on the chopping block for him.

Suits were brought in the Supreme Court this week to recover an aggregate of \$178,000 in penalties from firms engaged in handling poultry and game for having in their possession during the closed season game prohibited by law. The prosecutors in the cases are Edgar Hicks and Joseph V. Sauter, State Edgar Hicks and Joseph V. Sauter, State game protectors, and the defendants are the Harrison Street Cold Storage Company and Antonio Andujar, an importer of game. The amount demanded from the storage company is nearly \$150,000, while Andujar is asked to pay \$28,000. Andujar held that partridges he sold were imported canned partridges, but Judge Ford ruled that this was a violation of the law and gave judgment against Andujar for \$4,920. The defense of the cold storage company was that the game had been sent in barrels and boxes marked "turkeys," "chickens," "ducks," and that the company had no right to believe that the contents

#### CONNECTICUT BUTCHERS ELECT.

The Connecticut Retail Butchers' and Grocers' Association held its annual meeting at Danbury, Conn., last week and was addressed by President O'Neil, of New York National. It was decided to hold the next annual meeting in Hartford. The following officers were elected: President, W. R. Bailey, New Haven; first vice:president, J. L. Roach, New Haven; first vice-president, J. L. Roach, Hartford; second vice-president, J. M. Ansell, Meriden; secretary, A. Tennant, New Haven; treasurer, G. F. Wissert, New Haven; trustees, W. J. Tolhurst, Hartford; C. S. Hart, New Haven; F. A. Hall, Danbury; delegates to national convention at Chicago, M. J. Bartlett, Danbury; J. M. Ansell, Meriden.

#### NEW YORK MEAT SEIZURES.

The Department of Health of the city of New York reports the number of pounds of meat, fish, poultry and game seized and destroyed in the city of New York during the week ending June 18, 1910, as follows: Meat—Manhattan, 24,550 lbs.; Brooklyn, 10,250 lbs.; total, 34,800 lbs. Fish—Manhattan, 13,555 lbs.; Brooklyn, 40 lbs.; total, 13,595 lbs. Poultry and Game—Manhattan, 3,080 lbs.

#### NEW YORK TRADE RECORD

BUTCHER, FISH AND OYSTER FIXTURES.

MANHATTAN MORTGAGES.

MANHATTAN MORTGAGES.

"R" means Renewal Mortgage.

Berllo, Morris, 230 E. 99th st.; H. Brand. \$75.
Carso, G. A., 225 Christie st.; H. Brand. \$100.
Frobaci, Marko, 204 Spring st.; H. Brand. \$50.
Frieddo, Philip, 48 E. 1st st.; H. Brand. \$50.
Friedman, Ids. 338 E. 119th st.; Van Iderstine. \$70.
Friedlander, Hirsch, 24 E. 115th st.; Jos. Levy & Co. (R) \$75.
Frank, Constantine, 526 Sth av.; Dumrauf & Wicke.

\$194. Gengaro, Sam., 58 MacDougal st.; H. Brand. \$75. Hoffman, Sam., 248 2d st.; H. Brand. \$50. Howitt, Jonas, 1276 1st av.; Jos. Levy & Co. (1

\$50. Maslich, Max, 93 Ridge st.; H. Brand. \$95. Oxman, Isidor, 1570 Park av.; Fred Lesser. \$150. Rifkin, Herman, 257 B. 6th st.; H. Brand. \$100. Scheimberg, C., 88 Columbia st.; Jos. Levy & Co. \$30. Slooff, David & Harry Kraft, 23 Bondman av.; Jamica Queens; H. Brand. \$55. Wolosbin, Meyer, 636 E. 11th st.; H. Brand. \$100. Wigderowitz, Abraham. 953 Tiffany; H. Brand. \$140. Solomon, Sam., 236 W. 35th st.; Abraham Solomon. \$100.

BROOKLYN MORTGAGES.

noleck, Israel, 1050 De Kalb av.; Jos. Rosenberg. \$110.

\$110.

Arón, Florence, 331 Knickerbocker av.; Fred B. Appel. \$400.

Berger, Sam., 66 Scholes; Van Iderstine Co. \$50.

Berger, Sam., 66 Scholes; Van Iderstine Co. \$50.

Berger, Sam., 68 Scholes; Van Iderstine Co. \$50.

Berger, Sam., 68 Scholes; Van Iderstine Co. \$70.

Rats, Samuel, 323 Bedford av.; Levy Bros. \$75.

Millian, Salomon, 1296 Gates av.; Levy Bros. \$75.

Maher, Daniel, 627 Hicks; Julius Levy. \$100.

Riveclo, Fred., 137 Van Brunt; Jos. Rosenberg. \$50.

Spreiregen, Jos., 446 Watkins; Levy Bros. \$100.

Valertine, Pasq., 2840 W. 15th; Conrad Pfleging, \$200.

Wollowick, Sam., 57 Moore; Julius Levy. \$50.

BROOKLYN BILLS OF SALE. Appel, Fred B., 331 Knickerbocker av.; Florence Aaron, Nom. Strumpf, John, 1625 Flatbush av.; Teresa J. Strumpf. Nom.

#### GROCERS, DELICATESSEN, HOTEL AND RES-TAURANT PIXTURES.

MANHATTAN MORTGAGES.

MANHATTAN MORTGAGES.
Ackerman, Benjamin, 1834 Amsterdam av.; Benjamin Fleisher. \$4,600.
Blaquiere, Blanche V., 1968 Daly av.; Mary Fessler and Mary Bornstedt. \$500.
Barnow, Sam., 420 Willis av.; Jake Cevine. \$315.
Coatswell Hotel Co., 42-44-46 E. 28th st.; Borough Realty Co.\* (R) \$5,000.
Hansman, Jacob, 248 E. 94th st.; J. J. Wessler. \$525.

\$525.

Kolin, Mary and Sam Oberhard, 116 Broome st.;
Samuel Stein, \$183.

Maltakis, A. & D. Cothalis, 371 E. 12th st.; Nichols
Kaskos. \$1,220.

Pokufaky, Hyman, 50 E. 101st st.; ——. \$115.

Rothman, Emil, 1632 2d av.; Goldman Schweisheimer.

\$500. Sternlich, Abraham & Mike Monacer, 208 3d av.; Louis Kaplan. \$1,600. Allaire, William, & Sons, 143 E. 17th st. and 190 3d av.; William Allaire. (B) \$10,000. Cerabone, Guiseppe, 9 James st.; Leonarda Bruno.

\$200. Futtermann, Harry, 370 8th av.; Philip Wechsler. \$100. Greenblatt, Harry, 253 Rivington st.; P. Bordenstein. s, John, 1429 St. Nicholas av.; Henry Hellwig.

n, Michael G., 44 Fulton st.; Max Cohn. \$283. owitz, Harry & Lester Winkleman; Levin Bros. Luft, Norbert, 380 Amsterdam av.; Levin Bros. (R)

oppas, Geo. Z., 3830 Broadway; J. Reebers Sons Co. \$150.

\$150. Parsoly, Alexander, 229 Av. B.; Rosie Horvath. \$200. Pollack, Abraham & Harry Feldman, 269 Broome st.; Max Obshiler. \$1,200. Saltzman, Louis H.; Bronx Sec. & Brokerage Co.

\$360. Zerrilli, Raffaele, 105 W. 16th st.; E. R. Biehler. \$45. MANHATTAN BILLS OF SALE.

Appel, Samuel, 9-11 Delancey st.; Gussie Appel. \$400.
Ackerman, Beajamin, 1834 Amsterdam av.; Benjamin
Fleischer. \$1,750.
Blaquiere, Eugene, 1968 Daly av.; Blanche V. Blaquiere, \$10.
Camperbugo, Antonio, 62 Baxter st.; A. Lorubbio, \$650.

Nathan, 303 E. 101st st.; Morris Waxen-Malage,

\$250. Domenico, 190 Elizabeth st.; Guiseppe Mangano, Ziszo. \$1,000. Ziszo. \$1,000. berti, Henry. 246 Greenwich st.; Emilo Gardella. One-third interest. berti, Henry. 246 Greenwich st.; Emilo Poggi. One-third interest. Zizzo. Oberti, Ob

BROOKLYN MORTGAGES.

Antonio, 168 7th av.; Virginia Cappadona. \$700.
Roeder, August L., Bowery, near Thompson's Walk;
Ernest J. Coates. \$250.
Spanel, Josef, 372 Throop av.; Herman Hoffman.

Ernest Spanel, Josef, 372 Throop as , \$420. \$420. Arnold, Wan, 1825 Myrtle av.; Wm. Stietz, 1860. BROOKLYN BILLS OF SALE.

Beenbeck, Carl, 379 Broadway; Wm. Walther. \$1,100.

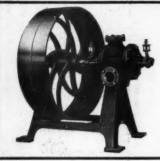
Vol. 42

# No. 26

**NEW YORK AND CHICAGO** 

PUBLISHED EVERY SATURDAY

JUNE 25, 1910



## TABER SPECIAL ROTARY LARD PUMP

36-inch pulleys. Hydraulically forged steel piston

Designed for handling Lard from the Chilling Drums

Also types for pumping

LYE, SOAP, OILS, TALLOW, GLUE AND TANKAGE

TABER PIIMP

53 Swan Street

Buffal. , N. Y.

Pork and Beef Packers and Lard Refiners

Export Office

344 Produce Exchange

**NEW YORK** 

Main Office

Curers of the Celebrated

"REGAL" Ham, Breakfast Bacon and shoulder

Manufacturers of the

Famous Brand "PURITY" Lard GOODS FOR EXPORT AND HOME TRADE IN ANY DESIRED PACKAGE

PACHINGHOUSES

527 to 543 West 36th St. 264, 266, 268 W. 834 St. 538 to 548 W. 36th St. 584 to 540 W. 87th 8t 547 to 548 W. 85th 8t.

We use our own Ammonia because it saves us money. By making our ammonia ourselves, we know it is absolutely pure. We take no one's word for it.

What guarantee of quality can equal this: We make pure Anhydrous Ammonia from gas liquor exclusively. We use it ourselves. We sell the same kind.

You also can save money by using it.

MORRIS & COMPANY CHICAGO

KESTNER

SIMPLE, EFFICIENT, DURABLE, MONEY MAKEN EVAPORATOR 00., 331 Walnut Street, Philadelphia, Pa.

for TANKWATER **QLYOERINS EXTRACTS** 

## **Brecht's Improved Meat Mixers**

ALL SIZES UP TO 800 POUNDS GAPAGITY

g Constructed on entirely new principles. G Conveyor with solid wings works the meat backward and forward continually, making a circular motion in contrary directions. G All hand shifting of meat is thus eliminated. G Saves expense of an attendant and time of shifting. G This feature is found only in



## **BRECHT MIXERS**

If When finished the meat is discharged by the same action of the worm (or screw) which mixes it. The worm can be lifted out for cleaning purposes—a special feature not found in any other mixer. While our No. O machine is designed for hand power, it can be changed into a Power Mixer by taking off the fly wheel and shaft and substituting a shaft with tight and loose pulleys. Pulleys 14 inches diameter, 2 inch face; speed 150 revolutions on pulley shaft. Capacity 100 pounds; weight 200 pounds.

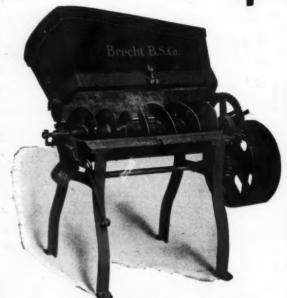
NO. O HAND OR POWER MIXER.

q Our No. ½ Power Mixer has a capacity of 200 pounds; weight 300 pounds. Has tight and loose pulleys, 16 inches diameter. Runs about 150 revolutions per minute. It is self-discharging, cannot get out of order; easily cleaned; no repairs necessary. Its peculiar action not only mixes the meat quickly and thoroughly, but renders it sponge-like and capable of absorbing and retaining so much more water. Constructed in such a thorough manner that no oil or dirt can get in the meat, and is water-tight. Guaranteed to mix more meat in less time, and do the work more satisfactorily than any other Mixer made.

We also furnish larger sizes.

WRITE FOR PRICES

NEW ILLUSTRATED CATALOGUE OF PACKINGHOUSE, ABATTOIR AND SLAUGHTERHOUSE MACHINERY AND BUTCHERS' SUPPLIES UPON REQUEST



NO. 1/2 MIXER.

PLEASE WRITE US FOR ANY INFORMATION PERTAINING TO THE MANUFACTURE OF LARD

## THE BRECHT COMPANY

(Gus V. Brecht Butchers Supply Co., Inc.)

Manufacturers of all Machinery, Equipment and Tools Pertaining to the Packinghouse and Meat Industry, Cold Storages, Refrigerators, Market and Store Fixtures, etc.

Main Office and Factory: ST. LOUIS, MO., 12th and Cass Ave.

NEW YORK: 174-176 Pearl St.

HAMBURG

**BUENOS AYRES** 

DENVER: 16th and Wazee Sts.

**INDUX** 

ALPHABETICAL

51

SEE





SELL

"The World's Best Breakfast Food"

Majestic" Hams and Bacon

The real high grade of them all PRODUCTS OF

SCHWARZSCHILD 2 SULZBERGER COMPANY

## THE UNITED DRESSED BEEF COMPANY

OF NEW YORK =

Telephone No. 3525 Murray Hill, Connecting all Departments

## CITY DRESSED BEEF PACKERS AND EXPORTERS

Manufacturers of Beef Casings, Dried Blood, Fertilizers, Oleo Olis, Stearines, Prime Olty Tallow, Ground Bone, Horns and Cattle Switches, Selected Hides

HIGHEST PRICES PAID FOR SHOP FAT, SUET, LONG FAT, HIDES, ETC.

43d and 44th Streets First Avenue and East River WALTER BLUMENTHAL, Procident. GEORGE STRAUSS, Vice-Procident.

IRVING BLUMENTHAL. Treasurer.

MARTIN ROTHSCHILD, Secretary

"NATIONAL" ANHYDROUS

"PEERLESS" AOUA

## Ammonia Quality Means Ammonia Economy

Prime Quality and Prompt Service are Essentials of Ammonia most important to its users. Prime Quality and Prompt Service is invariably experienced by Customers of THE NATIONAL AMMONIA COMPANY, 3600 North Broadway, St. Louis. FRANKFORD, PHILADELPHIA CITY.

NATIONAL AMMONIA CAN BE HAD OF THE FOLLOWING:

ATLANTA—The Fred W. Wolf Co. BALTIMORE—Terminal Warehouse Co. BIRMINGHAM—Harris Transfer & Warehouse

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Co.
BOSTON—G. E. Lyons & Co. Inc.
BUFFÅLO—Buffalo Brewers' Supply Co.
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Bibley Warehouse & Storage Co.
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CLEVELAND—Cloveland Brewers' Supply Co.
DALLAS—Dallas Storage & Warehouse Co.
DENVER—W. A. Hover & Co.
DENVER—W. A. Hover & Co.
DETCOIT—Michigan Ammonia Works.
EL FASO—Thorne Storage & Distributing Co.

ONAL AMMONIA CAN BE HAD OF THE FOLLO
FORT WORTH—E. P. Maddex & Co.
HOUSTON—Bonner Oil Co.
INDIANAPOLIS—Indianapolis Warehouse Co.
JACKSONVILLE—Forrest J. Hyde.
KAMSAS CITY—N. A. Kennedy Supply Co.
LOUISVILLE—Kentucky Mait & Grain Co.
MILWAUKEE—Baumbach, Reichel Co.
MEW ORLEANS—The Parker-Blake Co., Ltd.
NEW YORK—The National Ammonia Co., 30-32
Platt Street.
W. M. Schwenker.
NORFOLK—Jones & Co.
OKLAHOMA CITY—Merchants' Warehouse
Association.

Association.

OMAHA—Kennedy & Parsons, 616 Brandies Bldg.

NG:
PHILADELPHIA—The National Ammonia Co.
PHITTSBURG—United Storage Co.
PROVIDENCE, R. I.—Seymour & Hunt Co., Inc.
ROCHESTER, N. Y.—Whitney Elevator &
Warehouse Co.
ST. LOUIS—The National Ammonia Co.
ST. PAUL—Hauser & Sons Malting Co.
SALT LAKE CHTY—Inter-Mountain Selling Co.
SAN FRANCISCO—Geo. Hermann Co.
SAVANNAH—Savannah Warehousing Co.
SEATTLE—Stewart & Holmes Drug Co.
TOLEDO—The Toledo Warehouse Co.
WASHINGTON, D. C.—Washington Storage Co.
LIVERPOOL—Jas. Simpson & Co.
MEXICO, D. F.—Mexico Mine & Smelter Sup. Co.



# Three Standard Shortenings

¶ Standardize your Lard trade by handling the National Brands. Make this department of your business just as satisfactory and profitable as any other. Too often the dealer neglects the profit feature of his Lard business on the ground that "all lards look alike to the consumer." They may look alike, but they don't taste, smell nor cook alike.

¶ National Brand Lards are uniformly pure, sweet and wholesome; genuinely profitable and satisfactory to both dealer and consumer.

## A GRADE FOR EVERY CLASS OF TRADE

MISTLETOE: Absolutely pure leaf lard and nothing else. Costs a fraction more, but goes almost twice as far as ordinary lard. Prepared for those discriminating people who appreciate quality.

WHITE STAR LARD: The standard pure lard of America. Guides the way to good cooking. A small quantity of White Star will go the longest way; produce the greatest results in short, crisp and delicious pastry, and brings to the user the largest measure of satisfaction.

**ROYAL LILY COMPOUND** makes good with the baker and the cook, because it makes good bread and pastry. An **extremely** satisfactory shortening because there's such a **difference** between it's **high** quality and **low** price.

Pleases big bakers and small bakers; works just as well in hot weather as in cold weather; is the most economical shortening produced and suits the average baker right down to the ground for these reasons.

BRANCHES EVERYWHERE

PRICES RIGHT

# NATIONAL PACKING COMPANY

CHICAGO, U. S. A.

1910

## BRITTAIN & COMPANY Packers of Fine Provisions

MARSHALLTOWN, IA.

"The Best is always the Cheapest"

"Quality Counts"

## WESTERN PACKING and PROVISION COMPANY

UNION STOCK YARDS, CHICAGO

Commission Slaughterers and Packers

KILLERS FOR EASTERN PACKERS
Nembers American Next Packers' Association.

Dressed Beef, Hogs, Sheep, Vesi and all Products Complete Government Inspection

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KANSAS CITY SIOUX CITY LOS ANGELES WICHITA

Packers and Curers of the Famous Diamond C and Rex Brand Meats and Lard

PACKERS AND CURERS

MANUFACTURERS FOR INDEPENDENT JOBBERS

Packing House UNION STOCK YARDS CHICAGO

City Office 4 BOARD OF TRADE

BEEF AND PORK PACKERS

#### CINCINNATI THE CINCINNATI ABATTOIR CO. CINC. OHIO

DRESSED BEEF, SHEEP AND PORK PRODUCTS

Packers of the Celebrated "PHEASANT BRAND" HAMS, LARD, BACON AND CANNED MEATS

New York General Office: 529-531 West Street. Telephone, 267 Chelses Members American Meat Packers' Association

## THE AGAR PACKING COMPANY =

BEEF and PORK PACKERS

PRINCIPAL CITIES of UNITED STATES and EUROPE

DES MOINES, IOWA

Office: 169 Jackson Boulevard

CHICAGO, ILL.

Packinghouse: Union Stock Yards

BOYD, LUNHAM & CO. PACKERS and LARD REFINERS

Our Goods Speak For Themselves

#### STREETT & CORKRAN CO.

SELL "SUNNY SOUTH" COMPOUND

The shortening that is ust a little better than words will describe

UNION STOCK YARDS BALTIMORE, MD.

## INDEPENDENT PACKING CO.

41st and Halstead Sts., Chicago, Ill.

Packers and **Commission Slaughterers** 

BEEF and MUTTON PORK and PROVISIONS

Members American Moat Packers' Association.

White Rose Leaf Lard

Nindara and Westphalia Hame and Bacon

Superior Canned Meats Delicious Soups

**Dold Quality Products** are above them all.

## THE JACOB DOLD PACKING COMPANY

WICHITA, KAS.

BUFFALO, N. Y. KANSAS CITY, NO.

# CONSOLIDATED DRESSED BEEF CO.

ABATTOIR

AND

SALESROOMS

STOCK YARDS

30th and Race Sts.

PHILADELPHIA

CAR LOTS SHIPPED TO ANY PART OF THE U.S.

We invite New York and New Jersey butchers to visit us. Philadelphia is only two hours from New York.

GEO. A. HORMEL & GO. PORK PACKERS
DAIRY BRAND HAMS, BACON AND LARD

Branches: MINNEAPOLIS, ST. PAUL, DULUTH, HOUGHTON

J. J. BUCKLEY, PORK PACKER

Pure Kettle Rendered Lard. Fine Hams, Bacon, etc. Philadelphia Scrapple FAMOUS NEW ENGLAND BRAND OF SAUSAGES

CORRESPONDENCE SOLICITED.

16 to 40 West 2d Street, CHESTER, PA.

JOHN P. SQUIRE & CO. SQUIRE'S BOILED HAM

PACKING-HOUSE: EAST CAMBRIDGE, MASS., U. S. A.

"THE NAME TELLS THE QUALITY"

Order through B. FRANKFELD @ CO., 309 Produce Exchange, New York

CHICAGO PACKING CO., III

45th STREET AND GROSS AVENUE, U. S YARDS, CHICAGO

Beef and Pork Packers---Government Inspection
Also Commission Slaughterers for City and out of City Concerns

JOHN REARDON & SONS CO., Cambridge, Mass.

Oleo Oil, Stearine, Tallow, Grease, Fertilizers, Bones, etc.

HIGHEST PRICES PAID FOR FATS

Clyde Machine Works Company

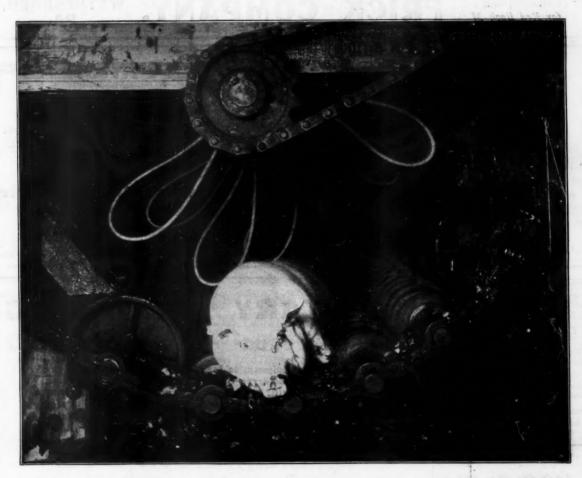
Manufacturers and Designers of

Packing House,

Glue, Soap and Refrigerating Machinery HOUSTON PACKING COMPANY PACKERS LARD and OIL REFINERS

Shippers of Texas Dressed Beef and Beef Products - -

# THE MAXIMUM OF HOG SCRAPER PERFECTION



The ALLBRIGHT-NELL CO.'S latest improved CAST IRON FRAME "Hannaford" type of hog dehairing and polishing machine is in daily operation at the plant of the Brennan Packing Co., Chicago. The machine speaks for itself. Go and see it, or write to us about it. Perfect work. Small expense of operation.

## THE ALLBRIGHT-NELL CO.

Manufacturers

Chicago, Ill., U. S. A.



# FOR Meat Packers and Provisioners

"ECLIPSE" Ice Making and Refrigerating Machinery is A-1

To the OWNER it is

Economical, Convenient, Labor-saving, Indispensable, Profitable, Satisfactory, Efficient

If Interested Send for Red Book M FRICK COMPANY, WAYNESBORO, PA.



FERTILIZER DRYER SHOWN WITH FRICTION CLUTCH PULLEYS

## FERTILIZER DRYERS

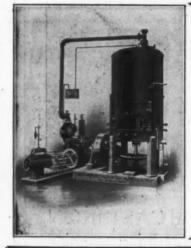
Write for prices and capacities and then compare ours with other makes

William R. Perrin & Company

MANUFACTURERS

Chicago, U.S.A.

Toronto, Ont.



## SANITARY RENDERING

TRIED AND TRUE

NO EXPERIMENT

This ad. shows equipment taking place of separate steaming tank, slush box, press and dryer. ¶ All handling of raw material ceases after entering outfit. ¶ Compact, modern, efficient, labor saving. ¶ Plants installed and endorsed all over the country. ¶ Renders packing house offal, tallow, blood, butcher scraps, hotel collections, garbage, etc.

For particulars address

WANNENWETSCH & CO.

DESIGNING AND CONSULTING

BUFFALO, N. Y., U. S. A.



## OUR MACHINERY is UP-TO-DATE, DURABLE—and Substantial in Construction

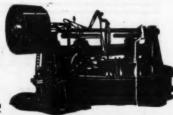
MANY years of practical experience have enabled us to find out the wants of the trade, and we are now prepared to offer the trade a complete line of machinery for the manufacture of Fertilizers. Complete plants a specialty

## WE MAKE

DISINTEGRATORS, SCREENS, MIXERS, ELEVATORS, DOUBLE MIXERS,

CRUSHING ROLLS, ROCK and BONE CRUSHERS, ROCK PULVERIZERS

STEDMAN FOUNDRY & MACHINE WORKS, Aurora, Ind.



# Mechanical Manufacturing Company Union Stock Yards

Chicago, Illinois

We handle a complete line of Sanitary Equipment, such as galvanized metal Packing House Trucks, Rolling Benches, Sausage Stuffing Tables, Cutting Tables with galvanized iron frames and removable maple tops, Trimming Cans, etc. We also handle a complete line of Packing House Equipment and Supplies. For more information or other Packing House needs, write us fully.

Manufacturers of Packing House Special Machinery and Equipment

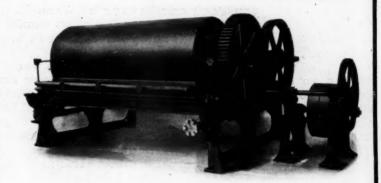


Illustration of Our Standard

# LISTEN MR. PACKER

# What You Need is the "BOSS" HOG SCRAPER

It is the best. Three years of competitive work have proved it.

The reason is plain. All hog cleaning, whether called scraping or polishing, is done by the use of steel scrapers. For hand work, scrapers have handles; for machine work, scrapers are attached either to steel arms or to canvas belts.

Which are preferable? Steel arm scrapers – if set and arranged as in the "BOSS" HOG SCRAPER. Wearing parts are protected from the water and dirt, assuring their long life. Entire machine is built of steel and iron. It costs little to operate and to maintain. No

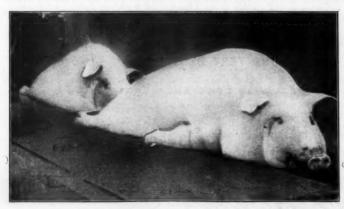
vibration; works on any solid floor.
The "BOSS" HOG SCRAPER
cleans hogs on the only correct principle, the same as it is done by hand,
which causes no sour meats. This accounts for the success of the

"BOSS" HOG SCRAPER

# THE CINCINNATI BUTCHERS' SUPPLY CO.

CINCINNATI, OHIO

Mfrs. Celebrated "Boss" Machines



HOGS AS CLEANED BY THE "BOSS" HOG SCRAPER

#### PACKERS ARCHITECTURAL & ENGINEERING CO.

MANAGER-D. E. WASHINGTON, M. E.-CHIEF ENGINEER

THE DESIGNING AND ERECTION OF PACKING HOUSES

A SPECIALTY

OFFICES CHICAGO

FISHER BUILDING

ST. LOUIS WRIGHT BUILDING

TELEPHONE, 1855 HARRISON TELEPHONE, BELL, MAIN 2932

ST. LOUIS June 18, 1910.

TO PACKING HOUSE OWNERS AND OPERATORS. GENTLEMEN: -

Did you read our letter of June 11th in the Provisioner? Well if you didn't you missed something that would have interested you as it contained a few points about your business that you will do well to consider, and here are a few more.

We endeavored to show you that week how much to your interest it was to employ an Engineer to handle your Engineering and Architectural work - WHO HAD BEEN ACTUALLY IDENTIFIED WITH THE PACKING BUSINESS, AND WHO ACTUALLY KNEW SOMETHING ABOUT THE HANDLING OF YOUR PRODUCT. absolutely impossible for an Architect or Engineer who is not at least PARTLY FAMILIAR with the product end of the Packing House industry to give you anything like the best Engineering or Architectural advice.

To illustrate. Do you think for one moment that a Newspaper would employ a Reporter - SIMPLY BECAUSE HE WROTE AN ELEGANT HAND? Not by any means - THEY WOULD GET A MAN WHO KNEW WHAT TO WRITE, and after he had written it, they would have it read if they had to employ a dozen Clerks to do it. No trouble to get the Clerks - but to get a man who knows WHAT TO WRITE - That's another thing.

And again. Do you think that a great Manufacturing concern who Manufactured UP-TO-DATE Machinery would employ a MACHINE DESIGNER simply because he could make an ELEGANT DRAWING? Not on your life - they would get a man who KNEW WHAT TO DRAW even if he could not make a DECENT PENCIL SKETCH; no trouble to get some one to transfer HIS ideas to paper - the woods are full of people who can do it.

And again. About all the satisfaction you would get out of a REAL TECHNICAL REFRIGERATION ENGINEER would be to lean back in your easy office chair and listen to his "MILL RUN," and after listening to your heart's content you would still find that his talk had not been "A SENSIBLE TEMPERATURE TALK," but that the man who really kept the Cooler and Freezer Temperatures in line - was a fellow who did not have time to talk, but nevertheless who put up a brand of Refrigeration OF THE SENSIBLE TEMPER-ATURE VARIETY THAT YOUR COOLER THERMOMETERS RECOGNIZED.

Now about all we have to say is - WE USE AS THE FOUNDATION FOR THE WORK THAT WE DO FOR YOU, THE RESULT OF THE EXPERIENCES AND KNOWLEDGE WHICH WE GATHERED WHILE WE WERE ACTUALLY DOING THE WORK THAT YOU EITHER WANT DONE NOW - OR WILL SOON WANT DONE, and that isn't all - THIS KNOWLEDGE IS UP-TO-DATE, AND WE CAN GUARANTEE YOU THE LOWEST COST OBTAINABLE IN THE HANDLING OF YOUR PRODUCT, TOGETHER WITH THE VERY BEST ENGINEERING KNOWL-

You will very probably hear from us next week again, and in the meanwhile let us hear from you.

Yours very truly,

PACKERS ARCHITECTURAL & ENGINEERING CO.

# LOTS OF FUN IN BUSINES

"When a Ridgway letter blows in the whole office reads it," said a fellow to us the other day.

And why not go through the world on a sunbeam? Why not do business with a smile? There are lots of better things in this world than money, and a light heart and a jolly pen are two of them.

We calculate that every customer shall be a friend, and we might as well be friendly on the answer to the first inquiry as well as after the final payment.

When we rig a man out with Steam-Hydraulic elevators he never gets over it. You never forget the good fellow who pulls you out of a hole, do you?

All over this United States we have friends by the scorenot business acquaintances, but friends-and we have made them by our splendid elevators and our good nature.

In all the years we have never had a bad debt and never had a lawsuit, nor an elevator that has failed.

Every man who has a Steam-Hydraulic elevator will tell you that the only way to have fun in your business is to

HOOK 'ER TO THE BILER

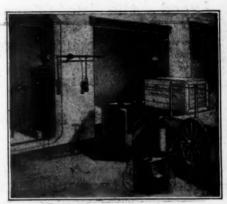
# CRAIG RIDGWAY & SON COMPANY

COATESVILLE, PA.





Double Geared.



The Greatest of Money Makera.

## The Triumph of Meat Cutter Construction?



LATEST SANITARY BALL BEARING "BUFFALO" SILENT

WITH SELF-MIXER ATTACHED.

No Opening between Bowl and Bed Ring. Absolutely Clean and Sanitary! Bowl turns on BALL BEARINGS. Runs easy and cannot tip.

USED BY ALL LARGE PACKERS.

John E. Smith's Sons Co., BUFFALO, N. Y.

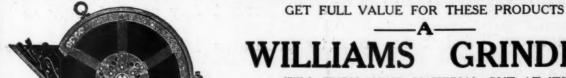
#### "Buffalo" Lard Mixer.



Machine You Need To Make a FINE WHITE STIFF .

LARD

WHY SELL YOUR TANKAGE and BONE UNGROUND?



WILL TURN YOUR MATERIAL OUT AT ITS

HIGHEST VALUE

Also Grinds Shells, Cracklings, Etc., for Poultry Food WRITE FOR BULLETIN No. 9

THE WILLIAMS PATENT CRUSHER & PULVERIZER CO.

ST. LOUIS, MO. Old Colony Bldg., CHICAGO
SAN FRANCISCO OFFICE, 428 Monadnock Bldg. WORKS:

1,500 NOW IN USE

INTERIOR VIEW OF OUR HEAVY TYPE MILL.

# ARMOUR ED GOMPANY

GENERAL OFFICES: UNION STOCK YARDS

GHIGAGO, ILLINOIS

Dear Mr. Dealer:

You well know there are two kinds of trade - the good, the indifferent. You would like as much of the former as you can get, and, too, you would like to hold it. What stronger inducement can you offer - to get and to hold that good trade - than QUALITY? What better quality product can you have in your entire stock than absolutely pure leaf lard? Especially Armour's "SIMON PURE". There are other pure leaf lards, but very few, and none that are generally advertised.

we believe on investigation you will find in your community that of the readers of the high-class woman's magazines, such as we advertise in, 100% are of the good trade. It is up to you to catch this trade by offering goods they know about. Let the other fellow offer the unknown and cheaper brands — let him have the indifferent trade, the kind that's here today and elsewhere tomorrow. Stick to quality products if you want quality trade.

Armour's "SIMON PURE" Leaf Lard is a trade winner Ask an Armour salesman. Ask him to show you.

ARMOUR & COMPANY.

# How Much Power Leaks Away

in your Auxiliary Equipment? Inefficient auxiliaries mean exhaust steam half turned to account —back pressure on your engines from imperfect

condensation—boiler feed irregular. For forty-four years the



Stilwell Feed Water Heater-Cast Iron-Type No. 9

## Stilwell Feed Water Heater and Purifier

has been the most effective apparatus for utilizing heat from exhaust steam. It has introduced and worked out every radical improvement. Today—Eleven Thousand Stilwell Heaters and Purifiers are doing active service in plants of all sizes throughout the world.

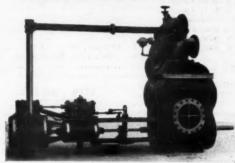


Fig. 84-Smith-Vaile Compound Vacuum Pump

## Smith-Vaile Condensers Add Thirty Per Cent. Efficiency

produce the most effective vacuums at the exhaust—cutting back pressures to the limit, raising the effective pressure of the steam and getting the utmost profitable work out of the fuel.



Fig. 136-Smith-Vaile Duplex Boiler Feed Pump

## Smith-Vaile Boiler Feed Pumps are Positive —Sure—Simple

Smith-Vaile Boiler Feed Pumps are rated at *slow piston speeds*. Valve actions are positive. Valve and water passages are generous for the rated service. It is a fact that Smith-Vaile Pumps show a surer operation with less friction and upkeep than any other line of pumps designed for similar services.

Write our nearest Sales Agency about your problems. Get their advice and quotations on the cost-per-service basis. "The Highest Efficiency and the Least Operating Cost."

# THE PLATT IRON WORKS CO., Dayton, Ohio

Makers of Smith-Vaile Pumping Machinery, Oil Mill Machinery, Compressors, Condensers, Water Wheels, etc., and Stilwell Feed Water Heaters and Purifiers

Atlanta, Ga.
Baltimore, Md.
Boston, Mass.
Chicago, Ill.
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Dallas, Tex.

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San Francisco, Cal. Seattle, Wash. Spokane, Wash. Brussels, Belgium London, E. C., England Mexico City, Mex.

	CLEAR CONTRACTOR OF THE CONTRA	june 25, 1715.
NEW YORK MA	RKET PRICES	No. 2 B. M., 12½-14
		No. 2 kips, 14-18
LIVE CATTLE.	Dried beef sets	No. 1 B. M. kips
cod to choice native steers	Smoked beef tongue, per lb	No. 2 B. M. kips
oor to fair native steers 5.50@7.25	Pickled bellies, heavy	No. 1, heavy kips, 18 and over
xen and stags 3.75@6.50	FRESH PORK CUTS.	Branded kips
ulls and dry cows	Fresh park loins, city	Branded skins
to choice mative steers one year ago 0,300 1.10	Fresh pork loins, Western @14	Heavy branded kips @1.
COOK GATOMA	Shoulders, city14 @141/2	Ticky akins @ .
LIVE CALVES.	Shoulders, Western	Ticky kips
ive veal calves, prime, per 100 lbs 8.62@ 8.75	Butts, regular	Heavy ticky kips
ive veal calves, fair to good, per 100 lbs. 7.75@ 8.50 ive veal calves, com. to med., per 100	Butts, boneless	a male a caralla a calca a cal
lbs	BONES, HOOFS AND HORNS.	DRESSED POULTRY.
ive calves, buttermilks, per 100 lbs 4.50@ 5.25 ive calves, grassers, per 100 lbs —@—		Turkeys—
	Round shin bones, avg. 50@65 lbs. cut @ 80.00 Flat shin bones, avg. 40@50 lbs. cut, per	Western, avg. best, hens
LIVE SHEEP AND LAMBS.	100 bones, per 2,000 lbs 60.00	Western, avg. best, toms
LIVE SHEEF AND LAMBS.	Hoofs, black, per ton @ 29.00	
ive spring lambs, per 100 lbs 5.75@ 6.75	Thigh bones, avg. 90@95 lbs. cut, per 100	PROZEN.
ive spring lambs, cuils, per 100 lbs 4.75@ 5.50	bones, per 2,000 lbs @ 95:00	Young toms, No. 1
ive sheep, per 100 lbs	Horns, 75 os. and over, steers, first	Young tems, No. 2
ive sheep, culls, per 100 lbs 2.00@ 2.75	quality, per ton	Young hens, No. 2
	BUTCHERS' SUNDRIES.	. Old toms, No. 1
LIVE HOGS.		Broilers-
ogs, heavy	Fresh steer tongues	Phila., fancy, 4 lbs. to pr. and under,
logs, medium	Fresh cow tougues	per lb
ogs, 140 lbs	Caives' heads, scalded30 @40c. a piece Sweetbreads, veal25 @75c. a pair	BREGIT WITTER
lgs @ 10.50 ough 9.20@ 9.50	Sweetbreads, beef	Fowls—
enga	Calves' livers	Western, boxes, dry, 48 lbs, and over
DRESSED BEEF.	Beef kidneys 7 @12c. a piece	to doz
	Mutton kidneys 11/2 Sc. a piece	Western, bbls., iced, dry-pkd., small @16
CITY DRESSED.	Livers, beef 5 @ 6c. a pound	Western, scalded, iced, fancy @16
hoice native heavy12 @121/4	Oxtails 8 @ 7c. a piece	Other Poultry—
hoice native light11% @12	Hearts, beef	Old Cocks, per lb
ommon to fair native	Rolls, beef	per lb
WESTERN DRESSED BEEF.	Lambs' fries 6 @10c. a pair	Spring Ducklings, Penn., per lb
hoice native heavy	WAVE. a pair	Squabs, prime, white, 10 lbs. to doz., per
hoice native light	BUTCHERS' FAT.	doz
hoice Western, heavynom		Squabs, poor dark, per doz @2
holce Western, lightnom	Ordinary shop fat	LIVE POULTRY.
ommon to fair Texas 91/2@101/2	Shop bones, per cwt	- 6
ood to choice helfers		Broilers, nearby
common to fair heifers101/2@11	SAUSAGE CASINGS.	Roosters, per lb., young and old
holce cows	Sheep, imp., wide, per bundle @90	Turkeys, prime, per lb
common to fair cows	Sheep, imp., medium, per bundle @70	Ducks, per lb @1
Teshy bologns bulls	Sheep, imp., per bundle	Geese, per lb@1
	Sheep, imp., Russian Rings	Guinea Fowls, per pair @00
BEEF CUTS.	Sheep, domestic, wide, per bundle	Pigeons, per pair
No. 1 ribs, 15c. per lb.; No. 2 ribs, 134c. per lb.;	Sheep, domestic, medium, per bundle @50 Sheep, domestic, narrow med., per bundle. @25	BUTTER.
lo. 3 ribs, 124c. per lb.; No. 1 loins, 15c. per lb.;	Hog, American, wide, free of salt, tcs. or	Creamery, Specials
o. 2 loins, 131/c. per lb.; No. 3 loins, 121/c. per	bbls., per lb., f. o. b., New York @58	Creamery, Extras
o.; No. 1 chucks, 101/2c. per lb.; No. 2 chucks, 91/2c.	Hog, extra narrow selected, per lb 660	Process, Specials @2
er lb.; No. 3 chucks, 9c. per lb.; No. 1 rounds,	Hog, in kegs, 1 cent over bbls. or tes@-	Process, Extras
2½c. per lb.; No. 2 rounds, 11½c. per lb.; No. 3	Beef, rounds, per set, f. o. b. Chicago @161/2	wass
ounds, 10½c. per lb.	Export rounds, per set, f. o. b, New York. @22	EGGS.
DEBEGORD OLIVER	Beef hungs place f o h New York	Fresh gathered, selected extras23 @2
DRESSED CALVES.	Beef, bungs, piece, f. o. h. New York @16 Beef, bungs, per lb	Fresh gathered, extra firsts211/2@2
eals, city dressed, prime, per lb14 @141/2	Beef, bungs, per lb	Fresh gathered, firsts20 @2
eals, good to choice, per lb	Beef, middles, per set, f. o. b. Chicago @70	Fresh gathered, seconds181/2@19
Vestern calves, choice         12½@13           Vestern calves, fair to good         11 @12	Beef, middles, per lb	Fresh gathered, dirties, No. 1
Vestern calves, rair to good	Beef weasands, per 1,000, No. 1s @ 71/2	Fresh gath., dirties, No. 2 and poorer15 @1 Checks, prime
The second secon	Beef weasands, per 1,000, No. 2s @ 6	caccas, prime section of the
DRESSED HOGS.	SPICES.	PEDTILIZED MADERTS
logs, heavy	Whole, Ground,	FERTILIZER MARKETS.
logs, 180 lbs	Pepper, Sing., white 141/2 161/2	BASIS, NEW YORK DELIVERY.
logs, 160 lbs	Pepper, Sing., black 81/2 101/2	Bone meal, steamed, per ton @23.0
ogs, 140 lbs @13%	Pepper, Penang, white 131/2 151/2	Bone meal, raw, per ton 25.00 @25.5
igs14 @14%	Pepper, red Zanzibar 15 18	Hoof meal, per unit, Chicago @ 2.8
	Allspice 6 8½	Dried blood, West, high grade, fine, c. i. f. N. Y
DRESSED SHEEP AND LAMBS.	Cloves	Nitrate of soda—spot 2,124@ 2,1
pring lambs, choice, per lb	Mace 47 53	Bone black, discard, sugar house del.
pring lambs, good		New York 20.00 @25.0
heep, choice	SALTPETRE.	Dried blood, N. Y., 12@13 per cent.
theep, medium to good 9 @10 theep, culls 7½@ 9	Crude	ammonia 2.90 @ 2.9 Tankage, 11 and 15 p. c., f. o. b.
	Crystals 5%@ 0%	Garbage tankage, f, o. b. New York 8,00 @ 9,0
PROVISIONS.	Powdered 5½@ 5%	Plah scrap, dried, 11 p. c. ammonia
- 110 - 1010111	GREEN CALFSKINS.	and 15 p. c. hone phosphate, de- livered, New York 3.05 and 1
		Wet, acidulated, 6 p. c. ammonia per
(Jobbing Trade.)	No. 1 skins	ton, f. o. b. factory 2.85 and 3
(Jobbing Trade.) Smoked hams, 10 lbs. avg	No. 1 skins	Sulphate ammonia gas, for shipment.
(Jobbing Trade.)  Smoked hams, 10 lbs. avg	No. 2 skins @ .17	Sulphate ammonia gas, for shipment, per 100 lbs
(Jobbing Trade.)  Smoked hams, 10 lbs. avg		Sulphate ammonia gas, for shipment, per 100 lbs. 2,70 @ 2.7 Sulphate ammonia gas, per 100 lbs.
(Jobbing Trade.)  Smoked hams, 10 lbs. avg	No. 2 skins	Sulphate ammonia gas, for shipment, per 100 lbs
(Jobbing Trade.)  Smoked hams, 10 lbs. avg	No. 2 skins     @ .17       No. 3 or branded     @ .10       No. 1 B. M. skins     @ .17       No. 2 B. M. skins     @ .15       No. 1, 12½-14     @ .215	Sulphate ammonia gas, for shipment, per 100 lbs. 2.70 @ 2.7 Sulphate ammonia gas, per 100 lbs., spot @ 2.7 So. Carolina phosphate rock, ground, per 2,000 lbs., f. o. b. Charleston. 6.50 @ 7.7
(Jobbing Trade.)  Smoked hams, 10 lbs. avg	No. 2 skins     @ .17       No. 3 or branded     @ .10       No. 1 B. M. skins     @ .17       No. 2 B. M. skins     @ .15	Sulphate ammonia gas, for shipment, per 100 lbs



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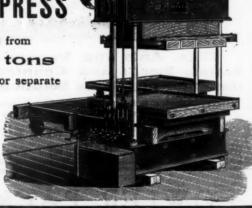
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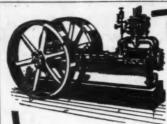
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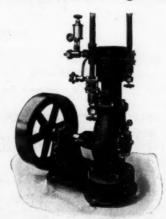
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ICE TOOLS, ELEVATORS AND CON
VEYORS.

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Gifford-Wood Co.

VETORS.
Brecht Company, The.
Gifford-Wood Co.
INSULATING MATERIALS.
American Asphaltum & Rubber Co.
Armstrong Cork Co.
Bird. F. W., & Son.
Gildden Varnisk Co.
Huntley & Co., C. E.
Standard Paint Co.
United Cork Co.

United Cork Co.

LARD COOLER, MIXER AND
DRYEE.
Allbright-Nell Co.
Brecht Company, The.
Cincinnati Butchers' Supply Co.
Mechanical Mfg. Co.
Perrin & Co., Wm. R.
Redfield & Co. R. S.
Smith's Sons Co., John E.

LARD FAILS.
Brecht Company, The.
Cincinnati Butchers' Supply Co.

MEAT CUTTERS. Allbright-Neill Co.
Brecht Company, The.
Cincinnati Butchers' Supply Co.
Mechanical Mfg. Co.
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Smith's Sona Co., John E.

MEAT MIXERS.
Alibright-Nell Co.
Brecht Company, The.
Cincinnati Butchera' Supply Co.
Mechanical Mfg. Co.
Oppenheimer, S., & Co.
Redfield & Co., R. S.
Smith's Sons Co., John E.
Stedman Foundry & Machine Works.

MINERAL WOOL. Brecht Company, The. Cincinnati Butchers' Supply Co.

MOTORS. OTORS.

Brecht Company, The.
Cincinnati Butchers' Supply Co.
Clyde Machine Works.
General Electric Co.
Triumph Ice Machine Co.

OIL MILL MACHINERY.
Allbright-Nell Co.
Foos Mfg. Co.
Pratt Engineering & Machine Co.
Redfield & Co., R. S.
Taber Pump Co.
Williams Patent Crusher & Pulveriser

CO.

PACKERS' SUPPLIES.
Allbright-Neil Co.
American Mest Packers' Supply Co.
Brecht Company, The.
Cincinnati Butchers' Supply Co.
Clyde Machine Works.
Herendeen, C.
Higble Co., Fred K.
Oppenheimer & Co., S.
Pratt Engineering & Machine Co.

PACKING. Jenkins Bros.

PACKINGHOUSE MACHINERY.

Adt, J. B. Allbright-Nell Co. Adt, J. B.
Adt, J. B.
Allbright-Nell Co.
American Process Co.
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Swenson Evaporator Co.
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Co. Co. Zaremba Company.

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Standard Paint Co.

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Danaby Packing Co.
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Houston Packing Co.
Hutwelker & Briggs Co,
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Kinck. C., Packing Co.
Krey Packing Co.
Krey Packing Co.
Libby. McNell & Libby.
Martin Co., D. B.
Morrell & Co., Co.
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Onoth Packing Co.
Pittsburg Provision & Packing Co.
Britsburg Provision & Packing Co.
Roberts & Oake.
Rohe & Brothers.
Roth, John C., Packing Co.
Buddy Bros.
Schwarzschild & Sulsberger Co.
Sinclair, T. M., & Co., Ltd.
Squire & Co., John P.
Stern, Joseph & Son.

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Pacific Coast Borax Co.

Pacific Coast Borna
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Allbright-Nell Co.
American Process Co.
Boomer & Boschert Co.
Brecht Company, The.
Cincinnati Butchers' Supply So.
Clyde Machine Works.
Mechanical Mfg. Co.
Perrin & Co., Wm. R.
Redfield & Co., R. S.
Thomas Albright Co.

Thomas Albright Co.
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Metropolitan Hotel Supply Co.
Miller & Hart.
Reed's C. H., Sons.
Springfield Provision Co.
Wheeler, T. H., Co.
Zimmerman, M.

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Albright-Nell Co.
Brecht Company, The.
Cincinnati Butchers' Supply Co.
Mechanical Mfg. Co.
Perrin & Co., Wim. R.
Pratt Engineering & Machine Co.
Redfield & Co., R. S.
Taber Pump Co.

EFFIGERATING ENGINEERS.
Comstock C. B. PUMPS.

Taber Pump Co.

REFRIGERATING ENGINEERS.
Comstock, C. B.
Huntley & Co., C. E.
Kley, P. A.
Tait-Nordmeyer Engineering Co.
Triumph Ice Machine Co.
Wolf, F. W., Co.
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Vogt, Henry, Machine Co.
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Wolf, F. W., Co.
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Wolf, F. W., Co.
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Standard Paint Co.
Bligble Co., Fred K.

SALT.
Higble Co., Fred K.
Myles Salt Co. Myles Sait Co.

SCALES.

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Cincinnati Butchers' Supply .
Clyde Machine Works.
Moneyweight Scale Co.
Fratt Engineering & Machine Co,
Toledo Computing Scale Co.

SCREENING MACHINERY.
Pratt Engineering & Machine Co.
Stedman Foundry & Machine Werks

Stedman Foundry & Machine Werks.

SKEWERS.
Brecht Company, The.
Clyde Machine Works.
Higbie Co., Fred K.

SOAPMAKERS MACHINERY.
Allbright-Nell Co.
Brecht Company, The.
Clyde Machine Works.
Mechanical Mfg. Co.
Redfield & Co., B. S.
Stedman Foundry & Machine Worka.
Taber Pump Co.
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SOAPMAKERS SUPPLIES.

Zaremba Company.

80APMAKERS' SUPPLIES.

Welch, Holme & Clark Co BPICES. Brecht Company, The. Brecht Company.
TANES.
Allbright-Nell Co.
Brecht Company, The.
Cincinnati Butchers' Supply Co.
Mechanical Mfg. Co.
Redfield & Co., R. S.
Smith, Theodore & Sons Co.
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TRACKING.
Allbright-Nell Co.
Brecht Company, The.
Cincinnati Butchers' Supply Co.
Clyde Machine Works.
Mechanical Mfg. Co.
Perrin & Co., Wm. B.
Redüeld & Co., B. S. TRUCKS.
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West Harlem Market, 130th Street and Twelfth Avenue
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